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## Naturalizing the Neoliberal Subject, The Object: to Change the Soul

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Naturalizing the Neoliberal Subject

The Object: to Change the Soul

Hanneke van Deursen

Francisco Sanin, Yutaka Sho, Marcos Parga Fall 2019

Thesis Statem	nent	
Neoliberalism		
Capital Imagin	aries: The Neoli	iberal Subject
	Kop van Zuid	
		Site Plan
		Timeline
		Economic Elevation
		Truth Games
		Film
		Film Stills
	Canary Wharf	
		Site Plan
		Timeline
		Economic Elevation
		Truth Games
		Film
		Film Stills
	Hudson Yards	
		Site Plan
		Timeline
		Economic Elevation
		Truth Games
		Preliminary Film Stills
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**Thesis Statement** 

### Naturalizing the Neoliberal Subject

### The Object: to Change the Soul

Neoliberalism exists in two forms: policy and ideology. On the policy side, a crusade of deregulation, privatization, and competition was ushered in by Neoliberal politicians like Margaret Thatcher and Ronald Reagan. On the ideology side, Neoliberalism constructs for us a series of truth games. It tells us: our society is too complex for us to understand, and therefore it can not be ordered by humans. In contrast, the market is itself a mechanism of spontaneous order, and therefore is better suited to calculate, process, and order our society. Subsequently, it is humans who must adapt to the needs of the market.

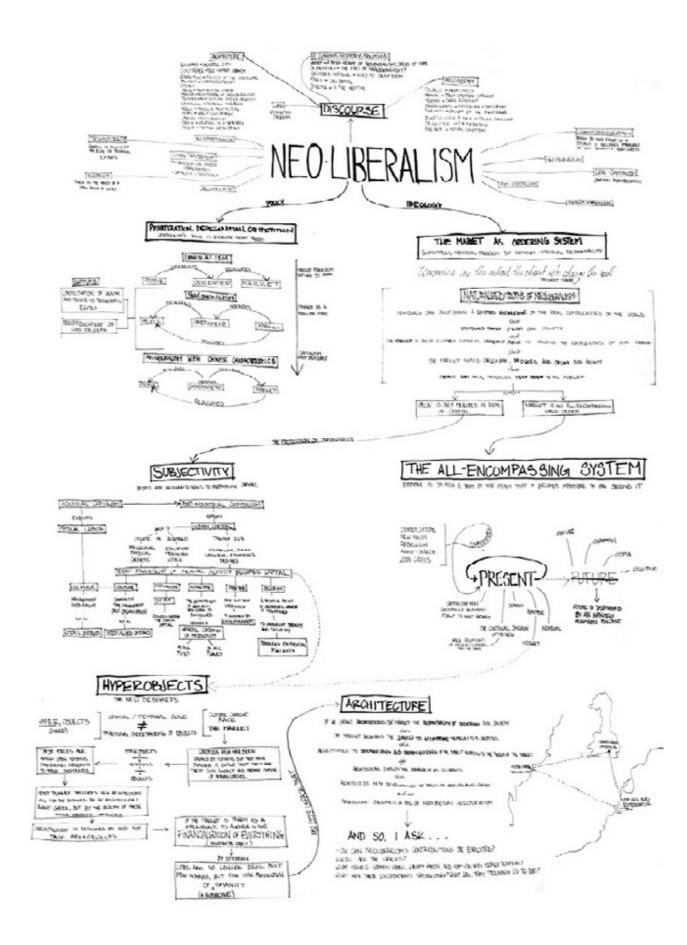
The result is the financialization of everything, and the production of a subject who is most compatible with the needs of the market. This subject is pacified, so as to numb criticality, and this subject's human capital is maximized, spending all time producing or consuming. The market operates as the head of design of our cities, and builds environments which perpetuate its ideal subject.

In the landscape of tax breaks, enterprise zones, and visa incentives, particular environments emerge which project the agenda of the market in its most raw state. These environments, capital imaginaries, are produced by Neoliberal policy and naturalize Neoliberal ideology. Inside, they reveal the production of the Neoliberal Subject which exists in all spaces.

The Neoliberal Subject is comprised of three parts, and for each part I have developed a case study on a capital imaginary whose construction is directly in pursuit of its production. First, the Depoliticized Individual. In my own truth games, I assert that Kop van Zuid in Rotterdam is about the view. The view constructs the individual, and in such a way that they are depoliticized. Second, the Uncritical Laborer. In these truth games, I assert that Canary Wharf in London is a simulacrum. The simulacrum constructs the laborer, and in such a way that they are made uncritical. Third, the Entertained Consumer. In these truth games, I assert that Hudson Yards is about the experience. The experience constructs the consumer, and in such a way that they are constantly entertained.

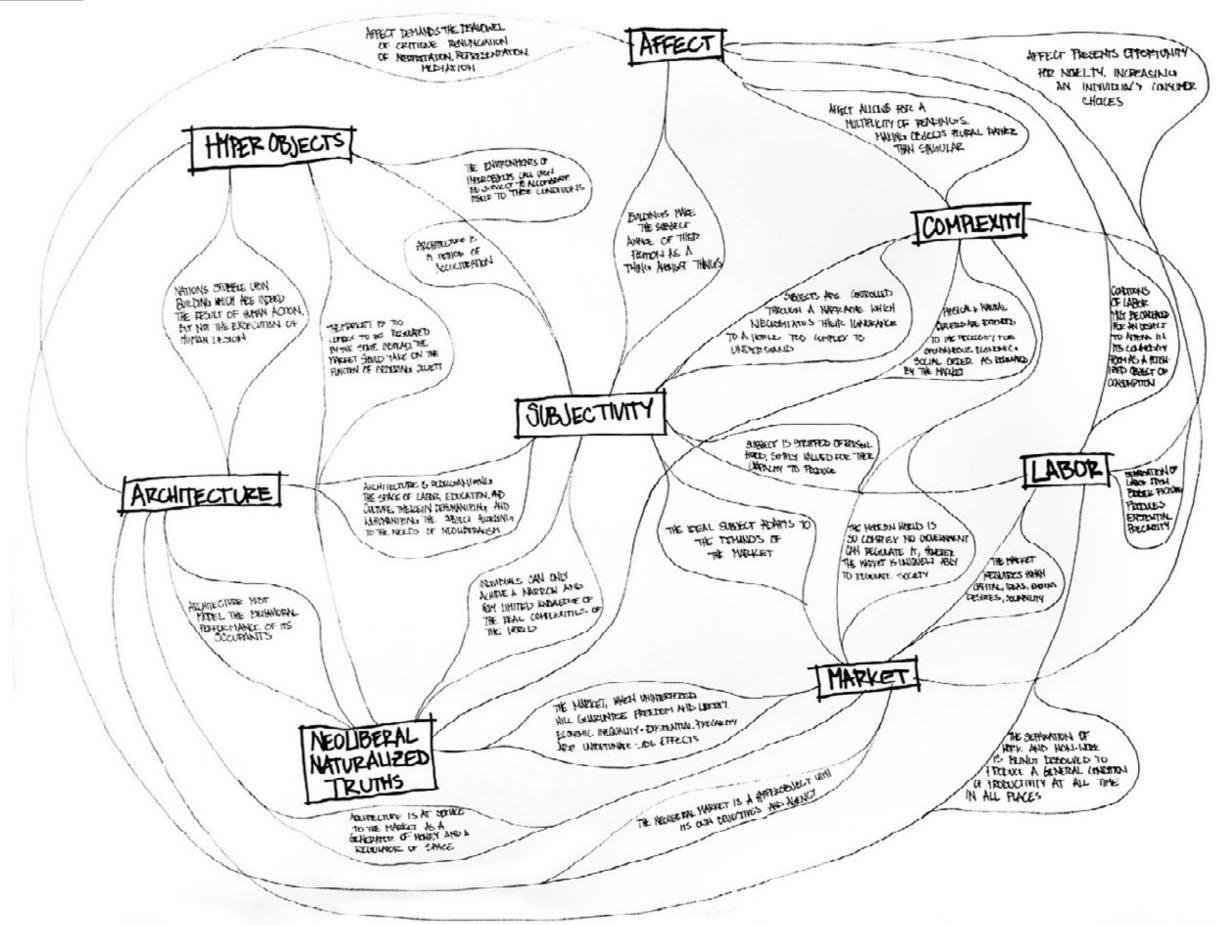
The Neoliberal Subject as naturalized by Capital Imaginaries is a terrifying figure. They have been pacified, castrated, and are constantly either producing or consuming. They are burnt out, stressed out, and are under the impression it is due to their own flaws. Far from honoring our 'Right to the City' the landscapes of capital we produce are naturalizing our own demise.

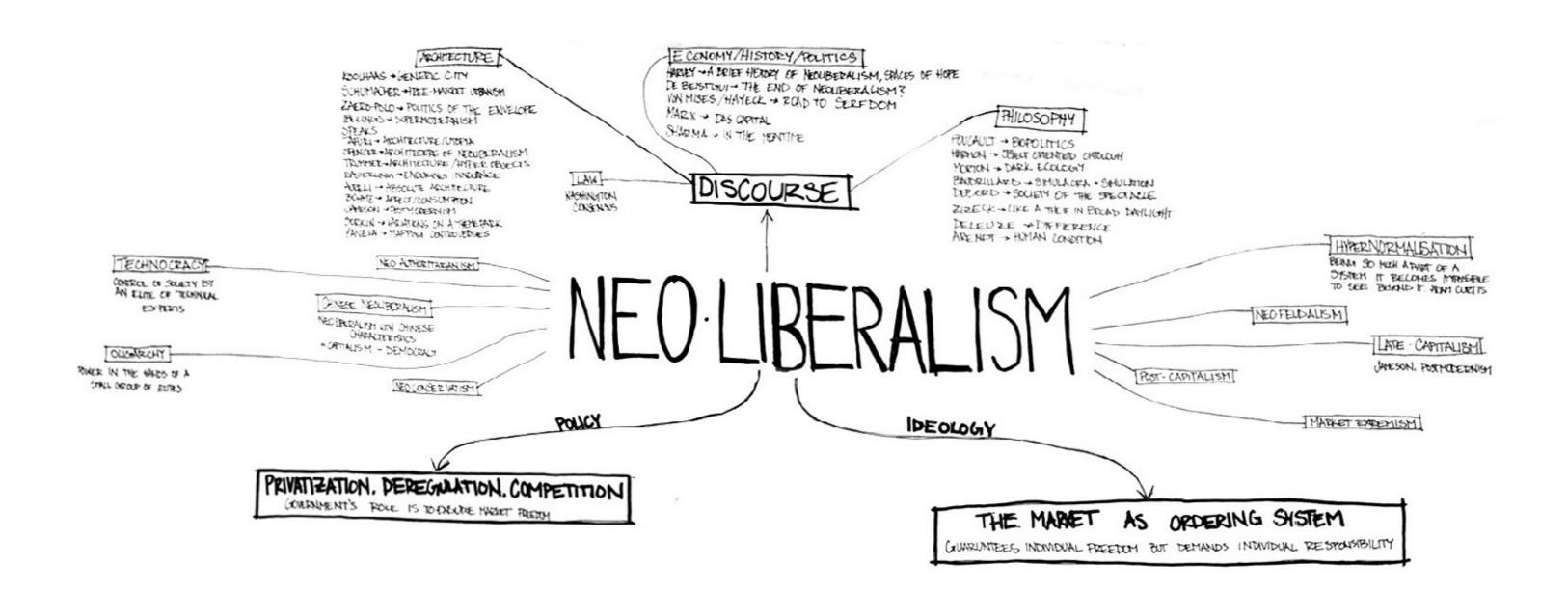
### Neoliberalism

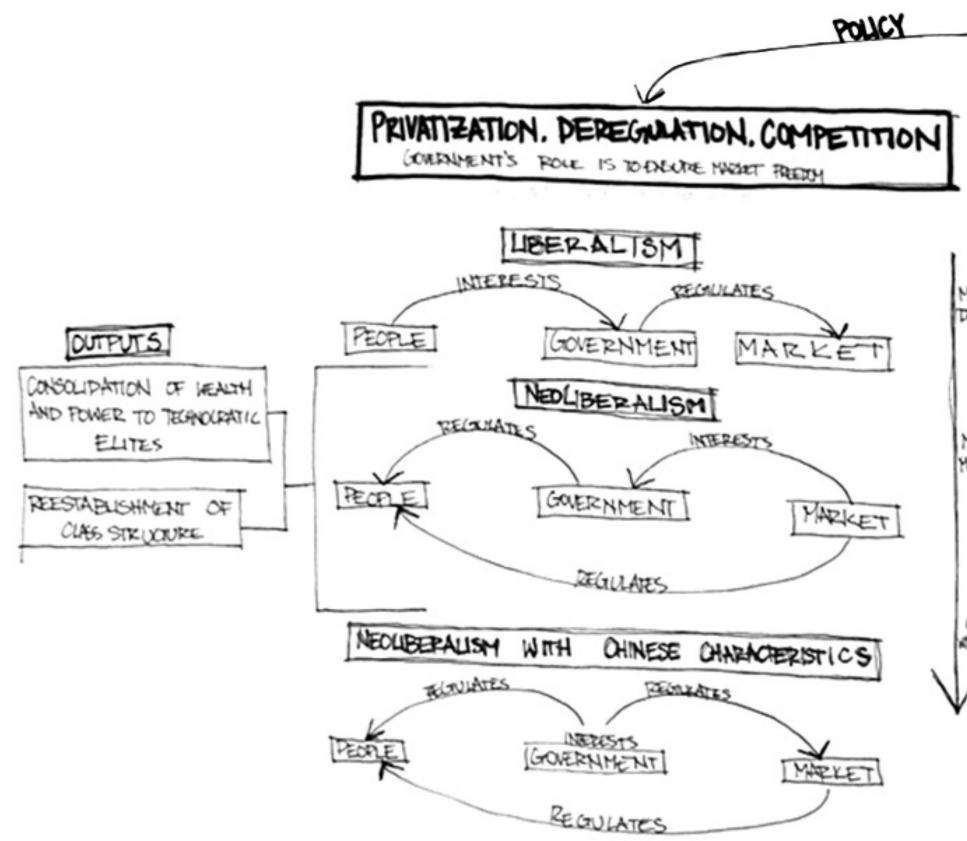


Neoliberalism

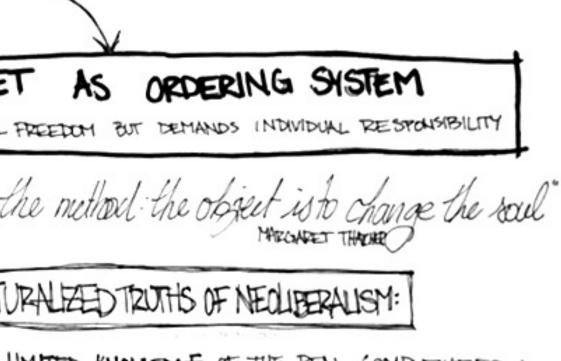
Policy, Ideology, and Truth Games







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College state	INDIVIDUALS CAN ONLY OBTAIN & LI INDIVIDUAL THE MARKET IS IDELF A COMPEX SYSTEM.
CAPITALISM HOUT DEMOUNCI	THE MARKET SHOULD FEDRLE AND Soci
	VALUE IS ONLY MENSURED OF CAPITAL



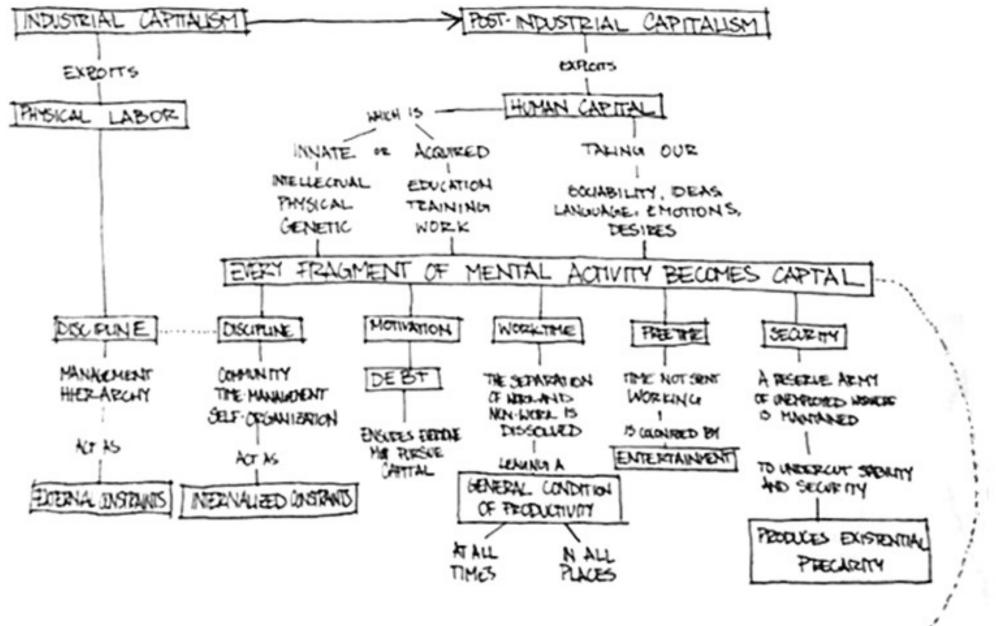
- IMITED KNONLEDGE OF THE BEAL COMPLEXITIES OF THE WORL
- and and
- UNIQUELY ABLE TO HANDLE THE COMPLEXITIES OF OUR W
- CALCULATE, PROCESS, AND ORDER OUR SOLIETY
- WL PRACTICES MUST NOAPT TO THE MARKET

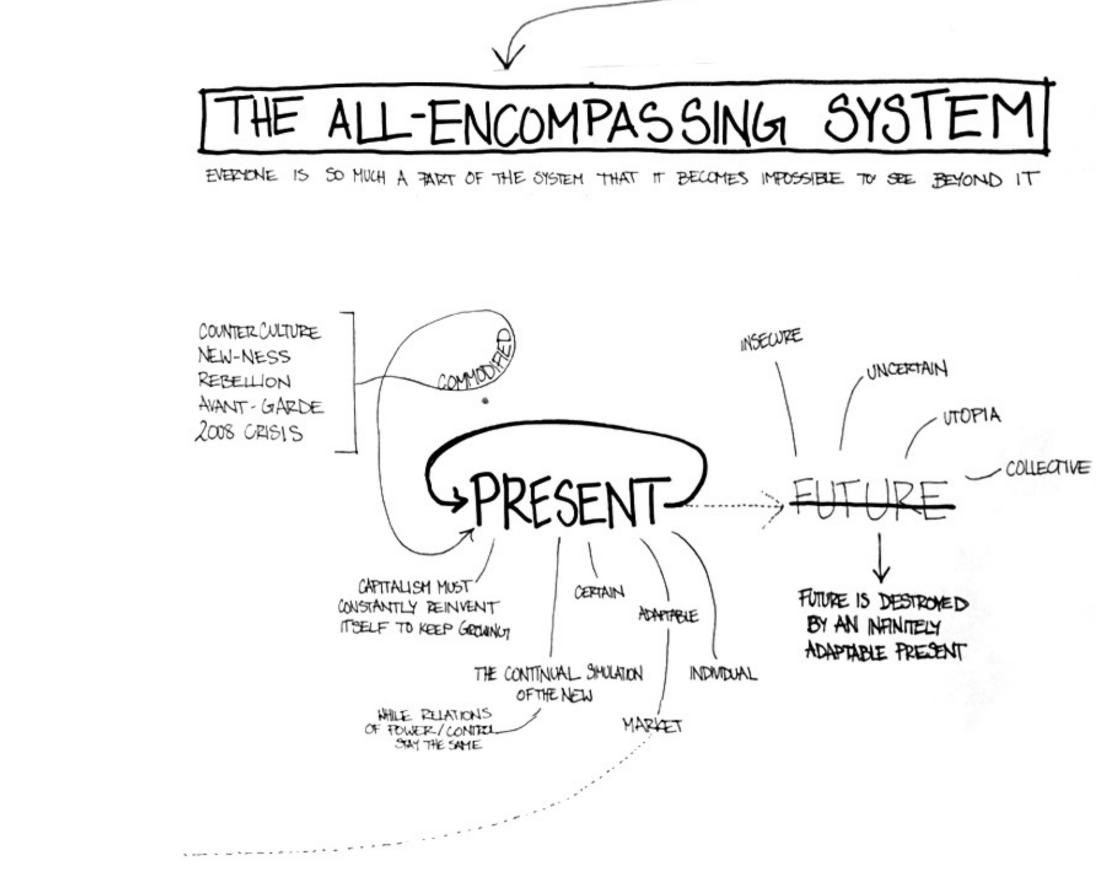


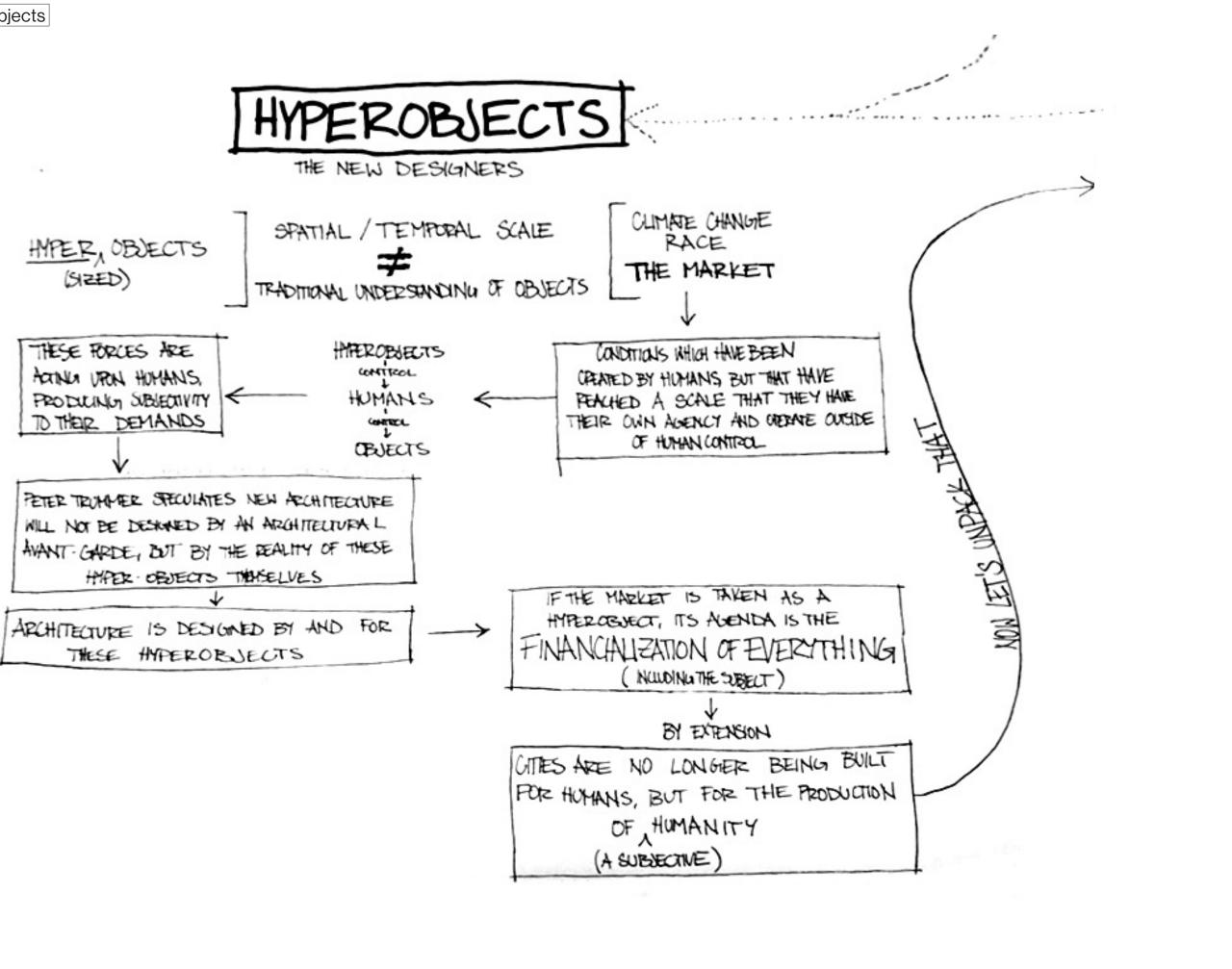
THE PRODUCTION OF SIGLECTIVITY



PEOPLE ARE REDUCED TO TOOLS TO REPRODUCE CAPITAL







14

# ARCHITECTURE

IF WE GRANT ACCHINECTIONE THE MARGET THE RESPONSIBILITY OF ORDERING OUR SOLIETY then THE MARKET REQUIRES THE SUBJECT TO ACCOMODINE THEREWES TO ITS CONDITIONS thick. NECESSITATES THE DEHUMANIZING AND REMOMANIZING OF THE SUBJECT ALLOPSING TO THE NEEDS OF THE MARKET it ARCHITECTURE DIRECTS THE BEHAVER OF IS OCCUPANTS then ARCHITECTURE MUST REORGANIZE THE STACES OF LADR, EDUCATION, WITURE and so ARCHITECTURE BELOMES A TOOL OF NEOLIBEIZAL ACCULTURATION AND SO, I ASK ... HOW CAN NEOLIBERALISH'S CONTRADICTIONS BE EXPLOITED?

WHERE ARE THE CRALKS? WHAT MAKES HUDSON YARDS, GANARY WHARF, AND KOP VAN BUD EERILY SUPPEAL? WHAT ARE THESE ENVIRONMENTS NATURALIZING? WHAT ARE THEY TRAINING US TO BE?



Neoliberalism

Capital Ima
Spaces produced by that naturalize Nec
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## al Imaginaries

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## oliberal Subject

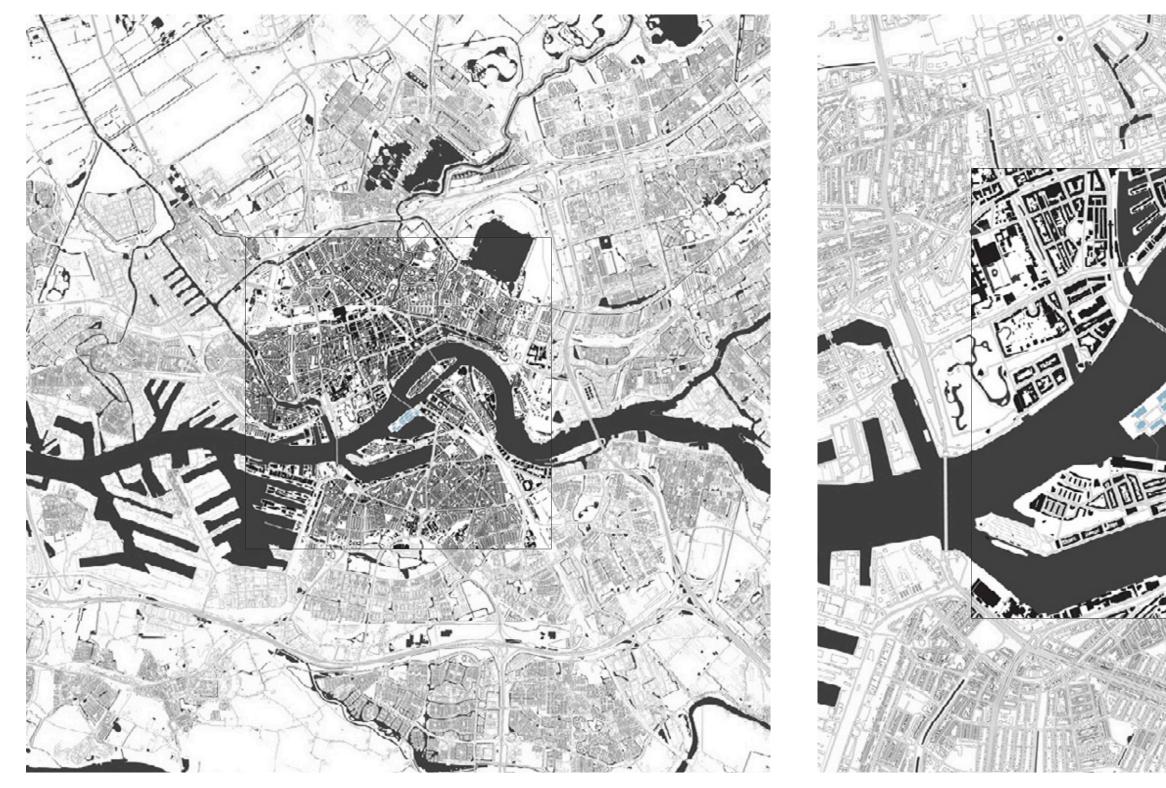
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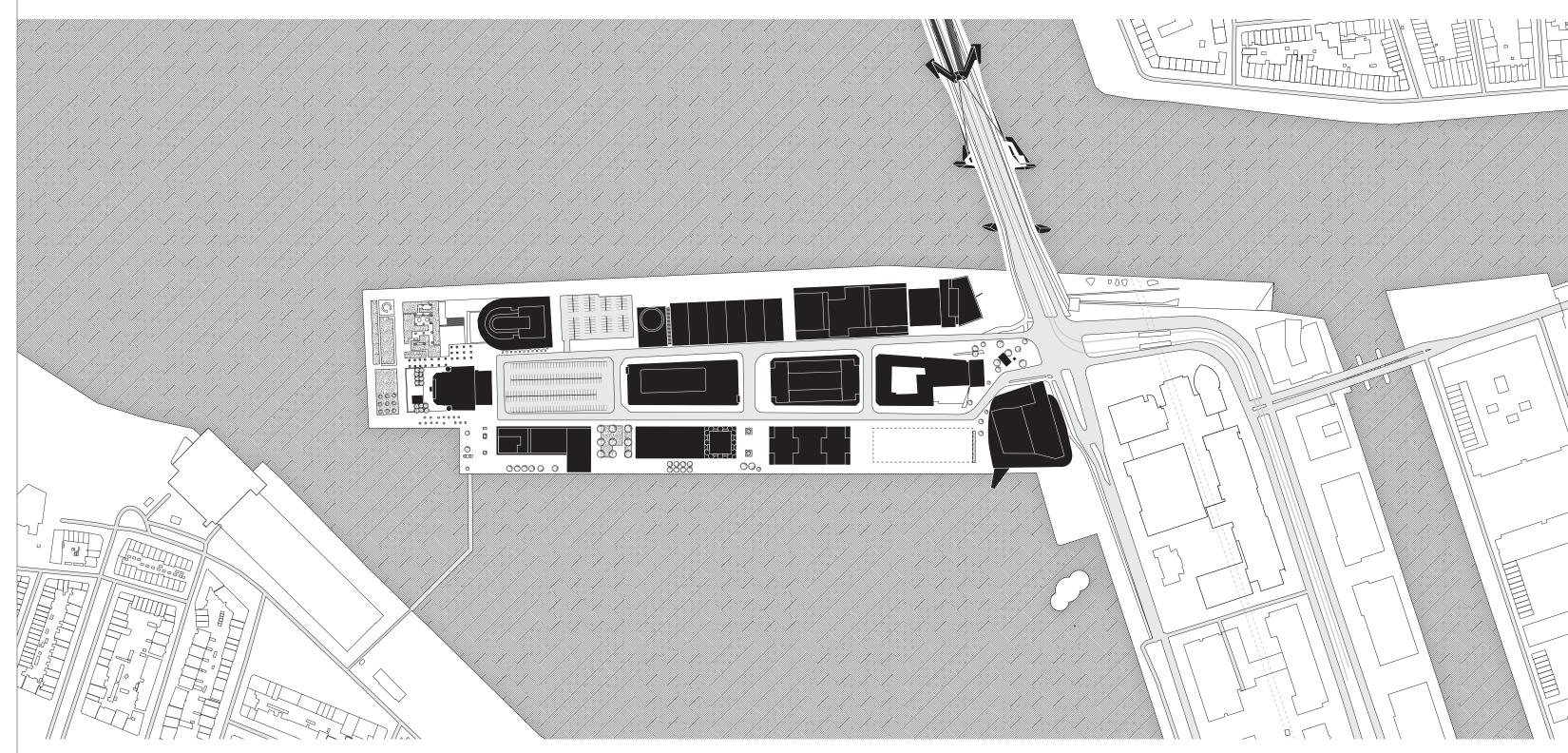
The Depoliticized Individual

Kop van Zuid



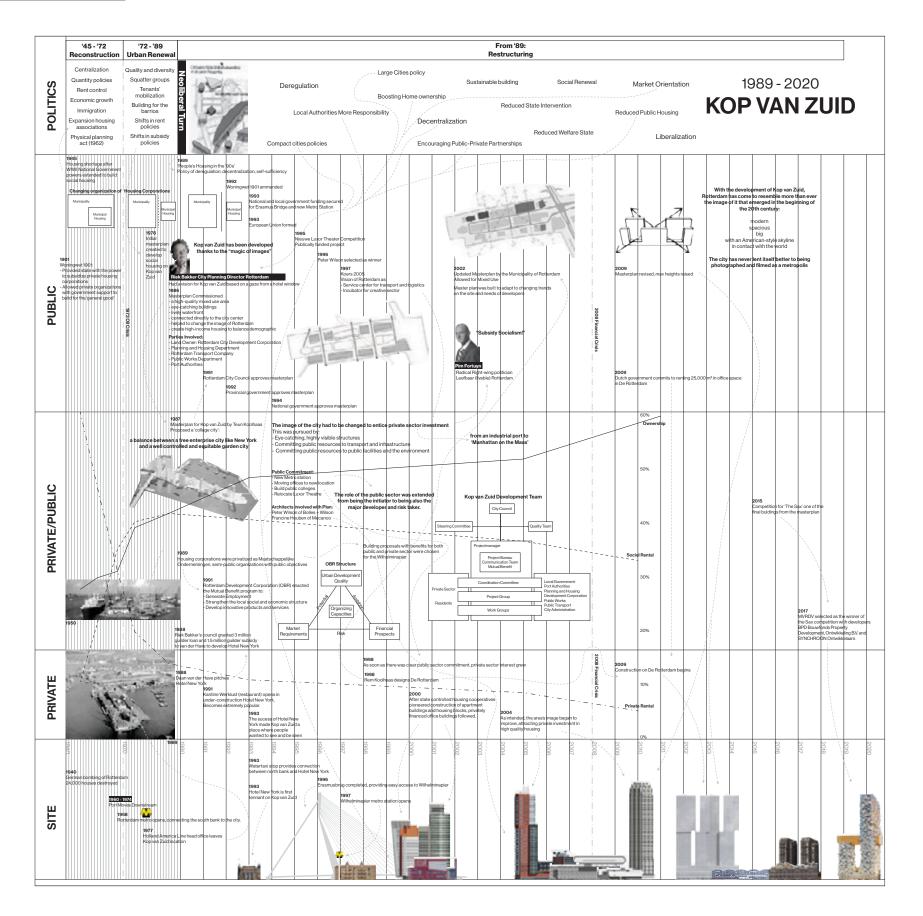
Rotterdam

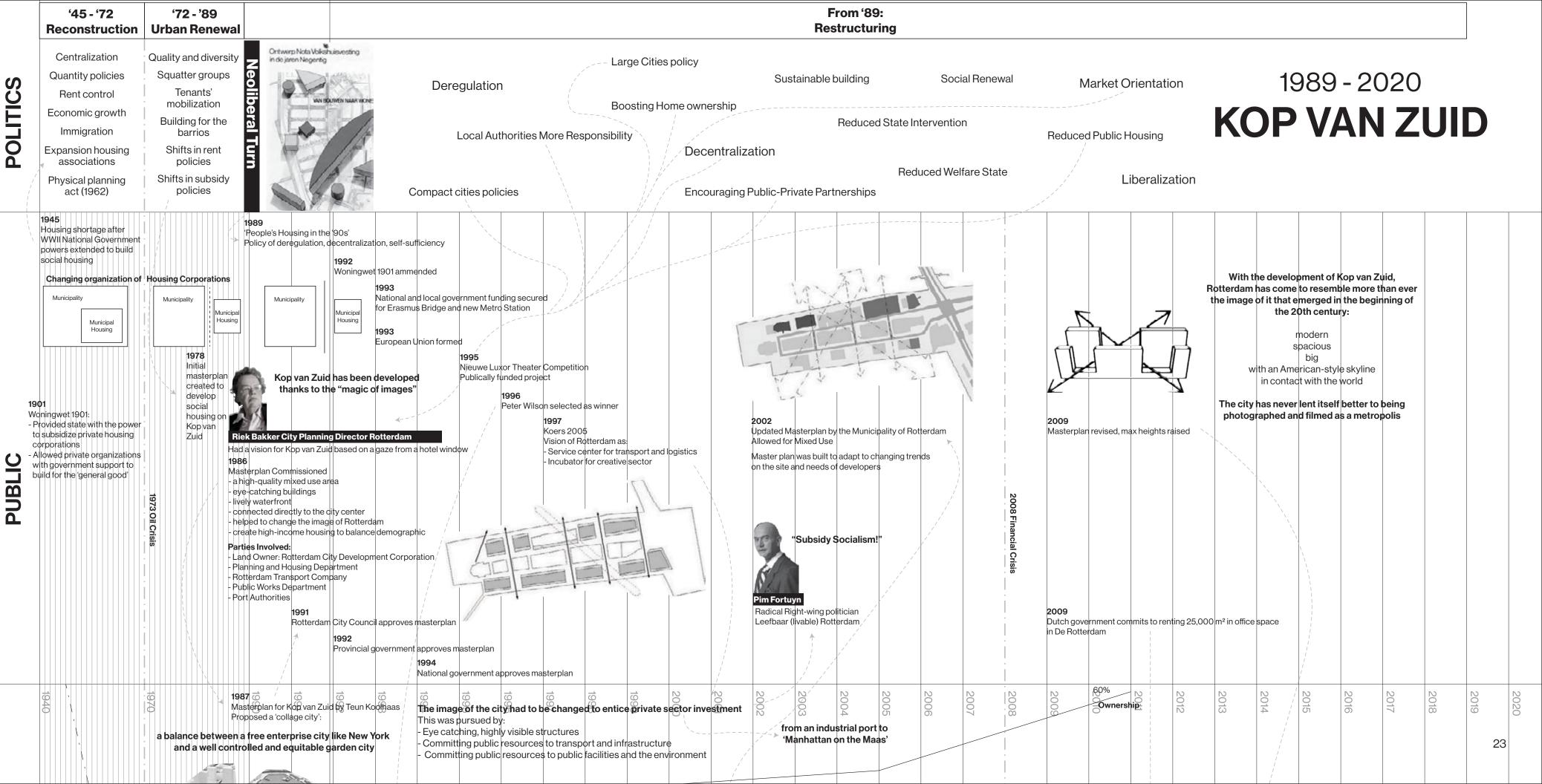


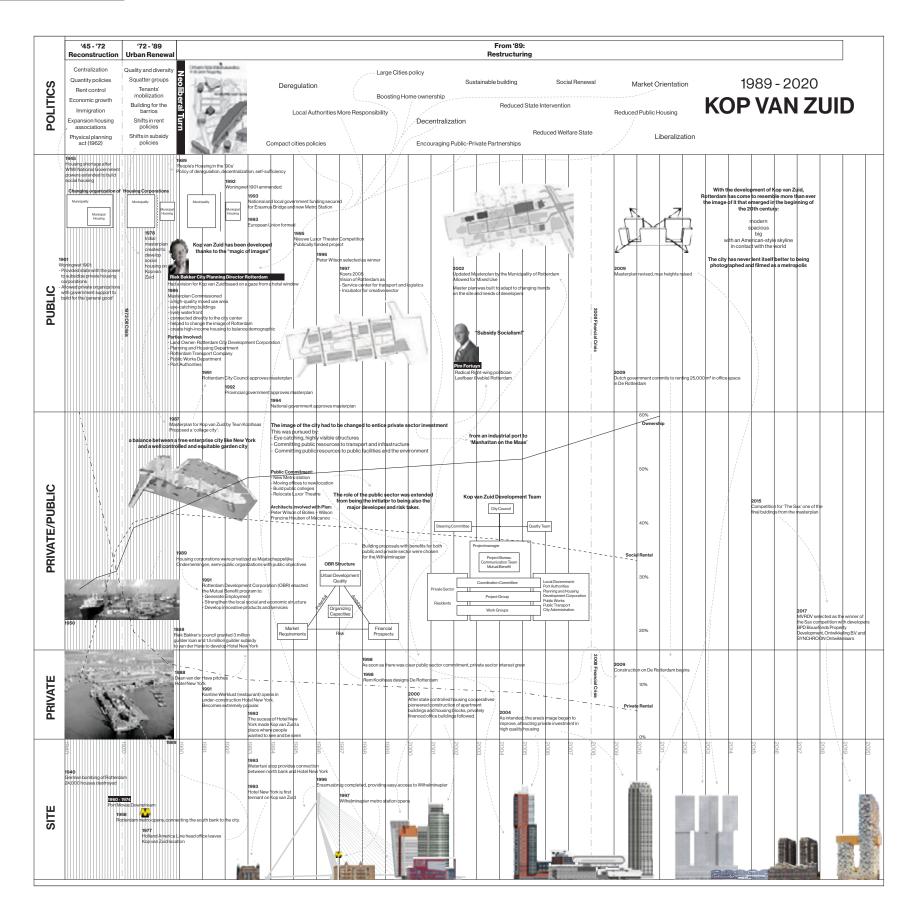


Kop van Zuid

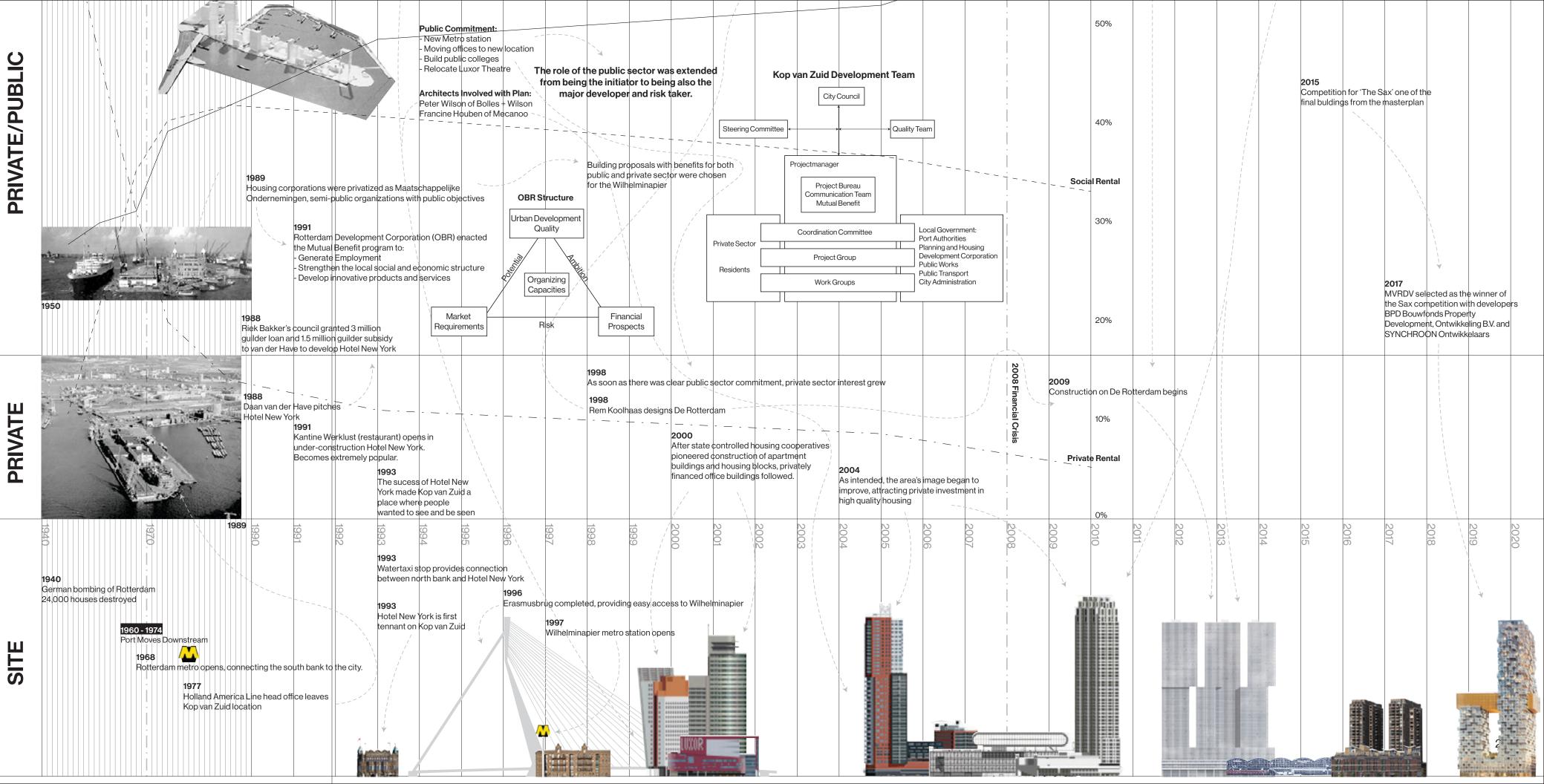
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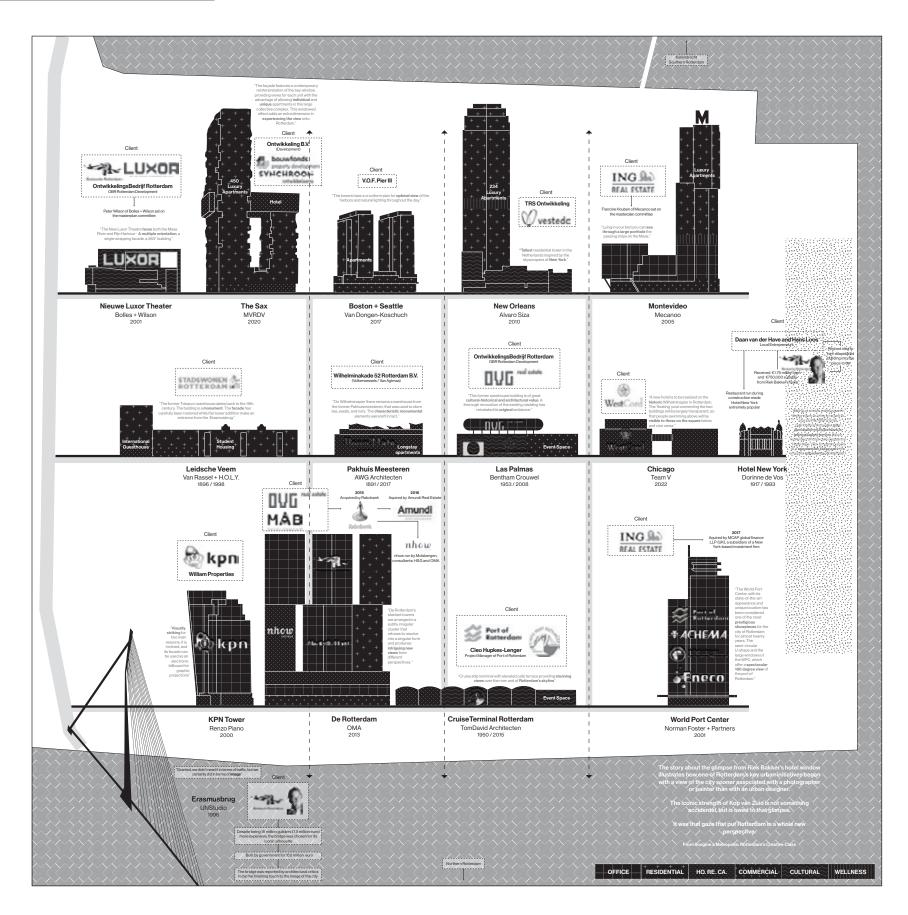


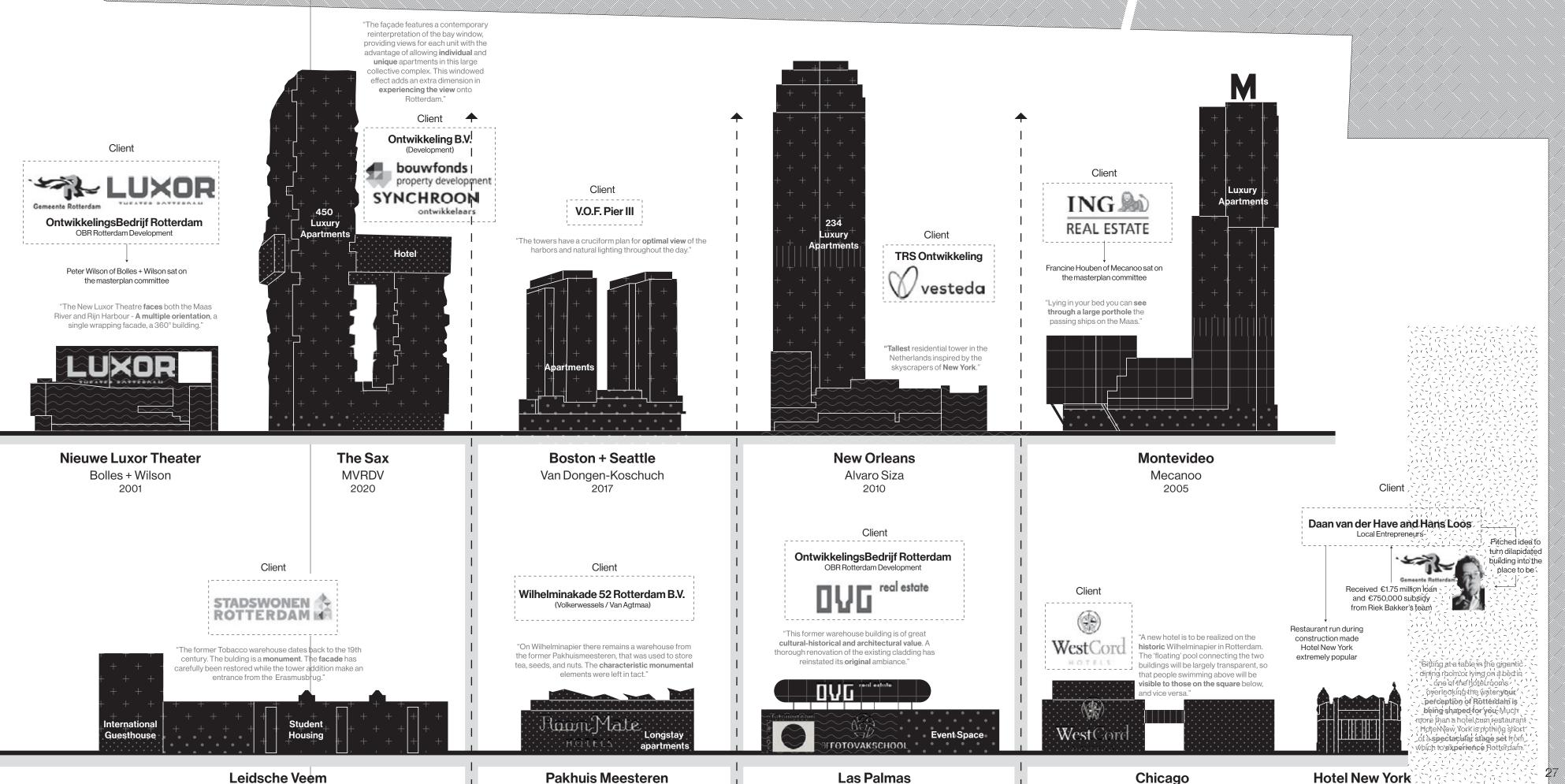




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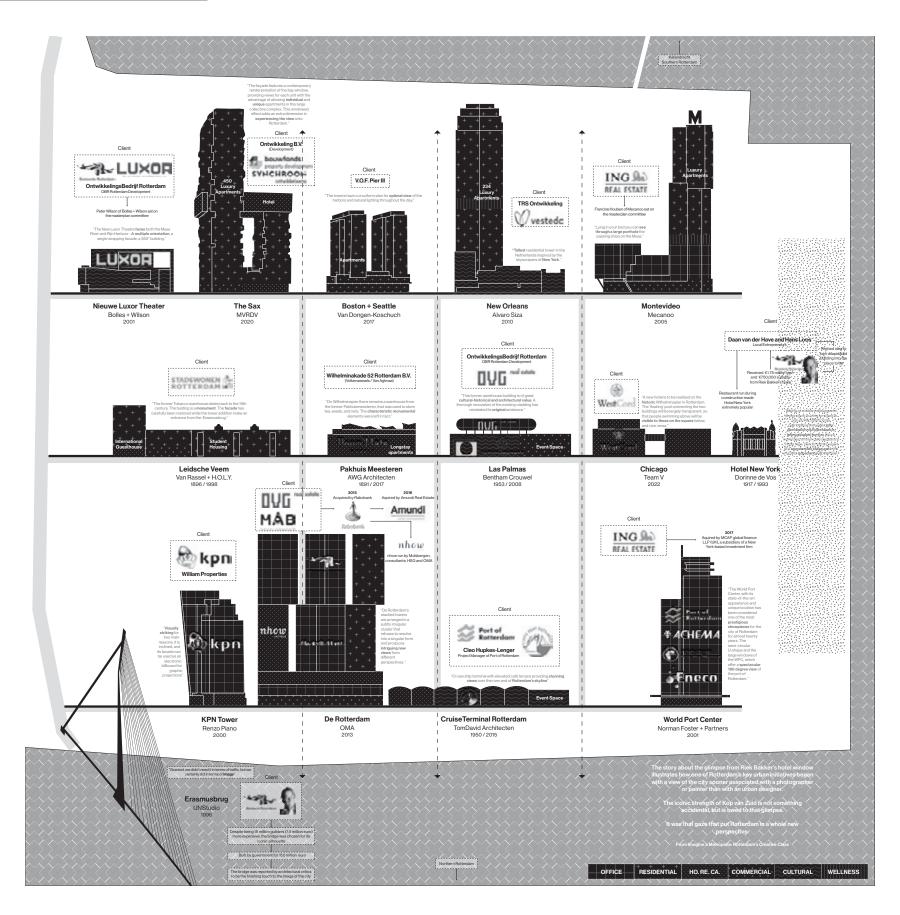


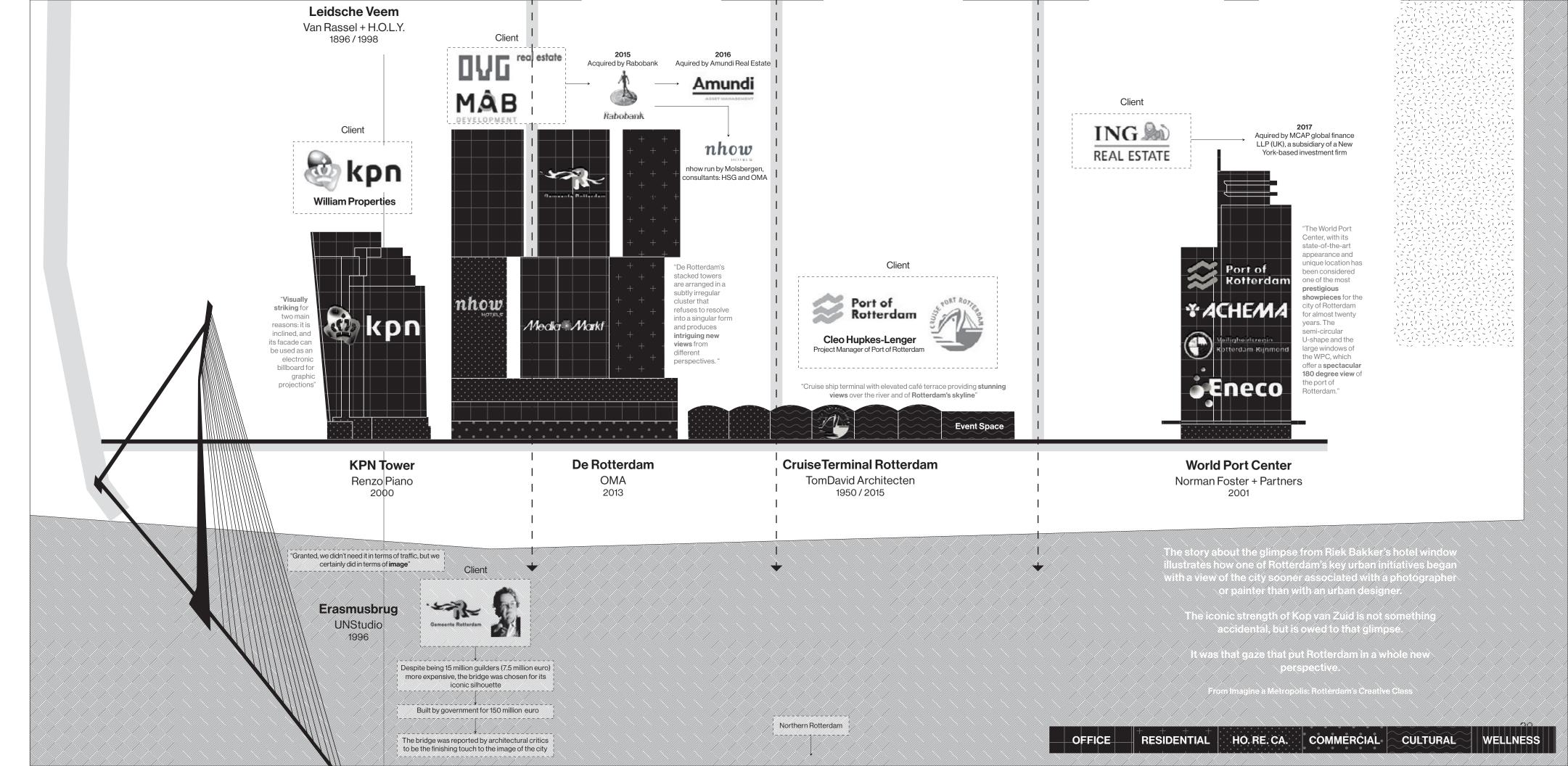


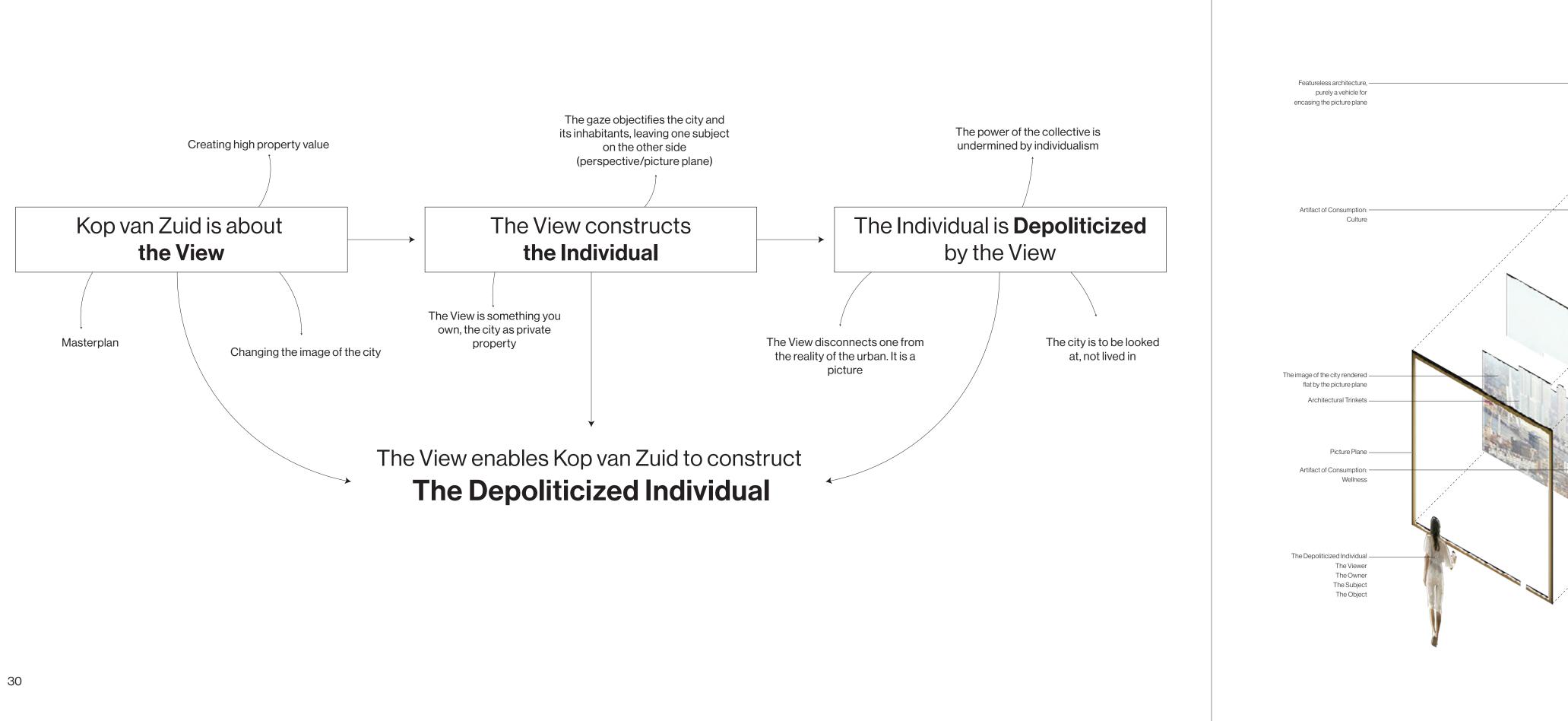


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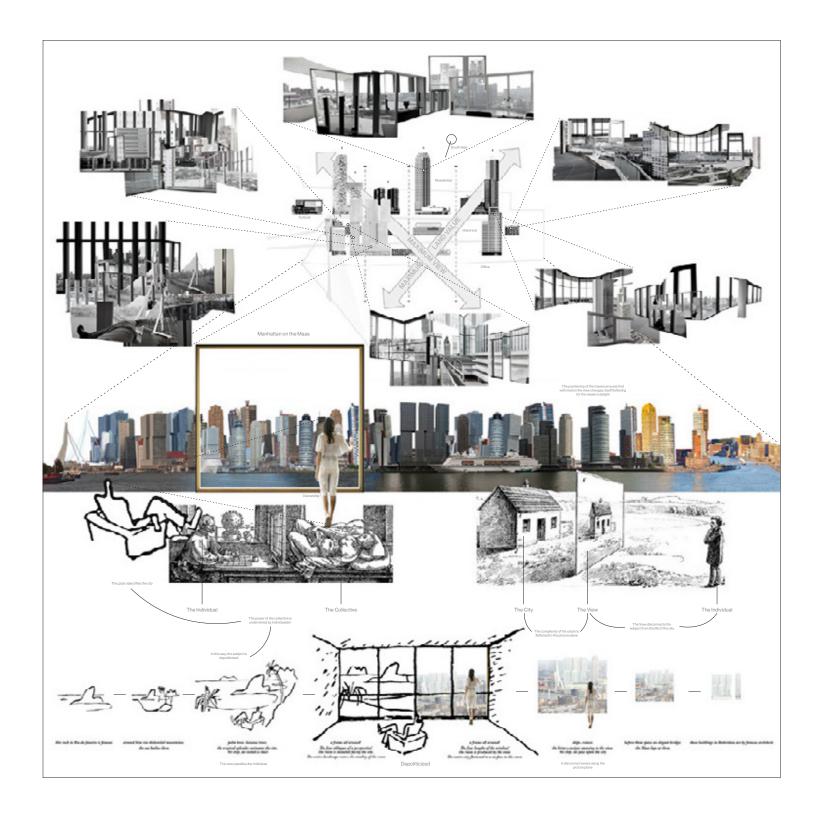
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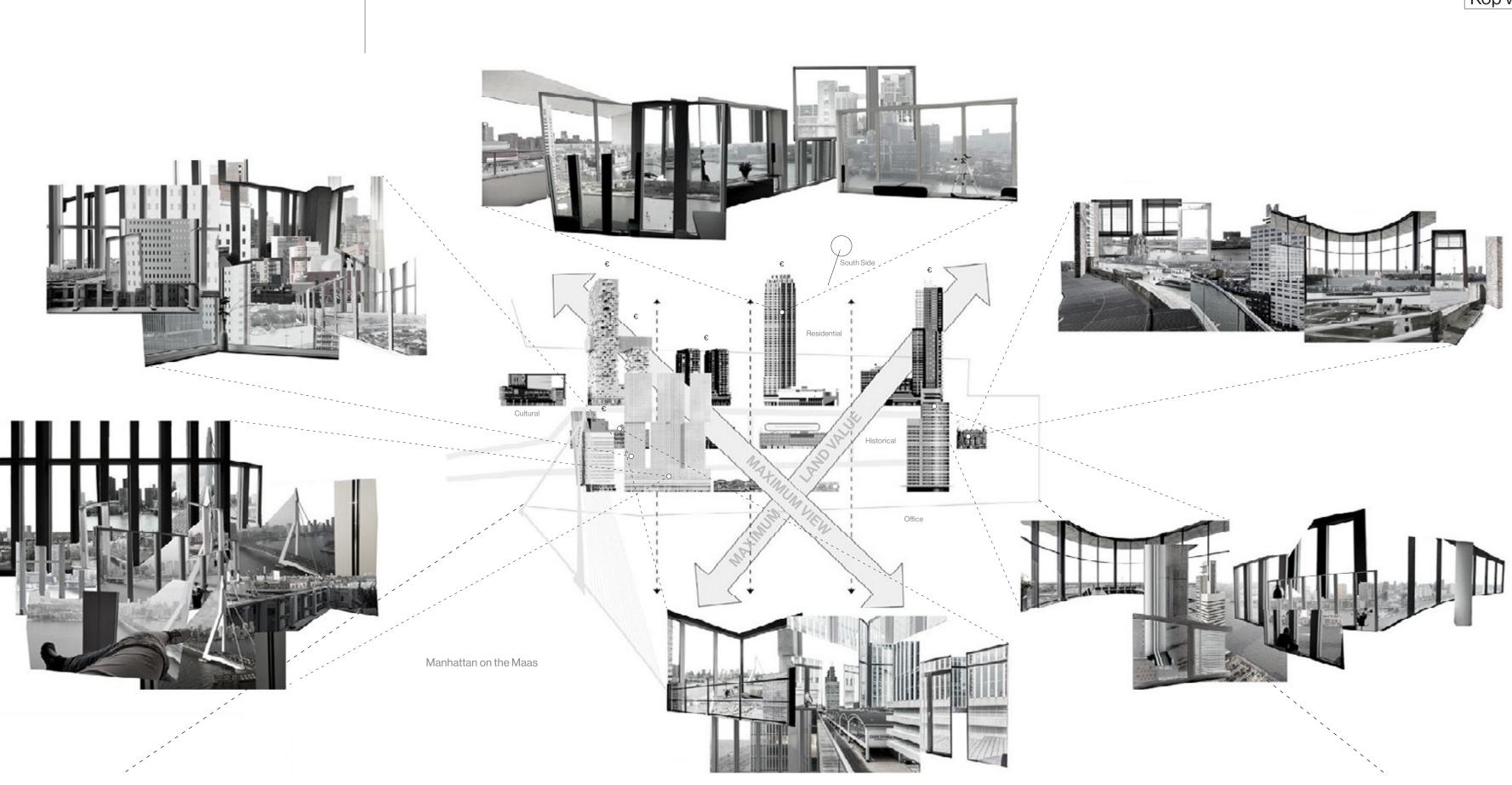


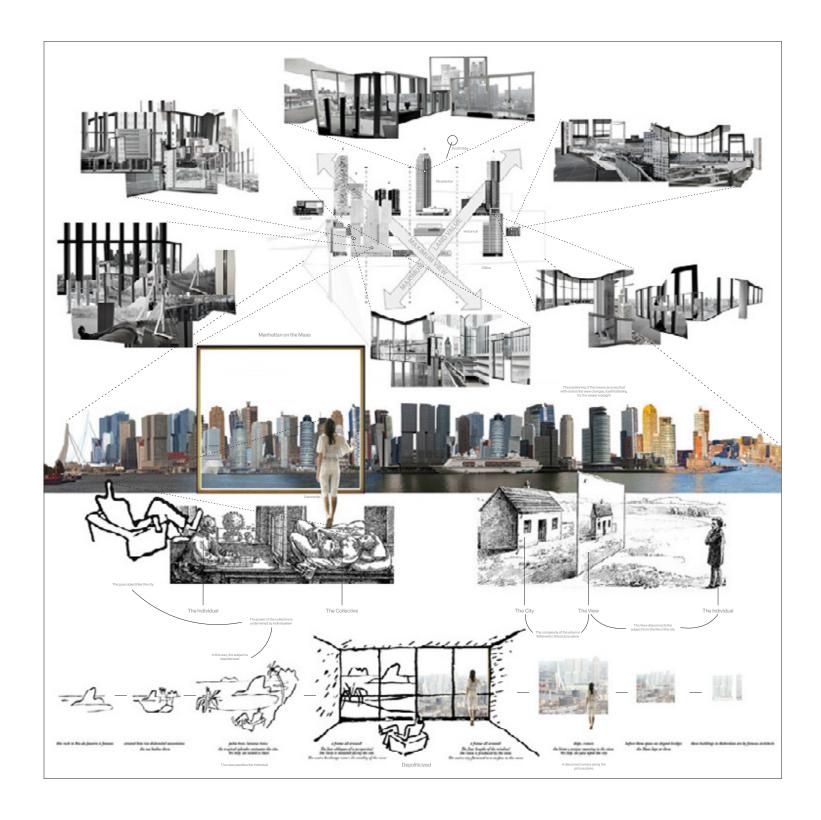




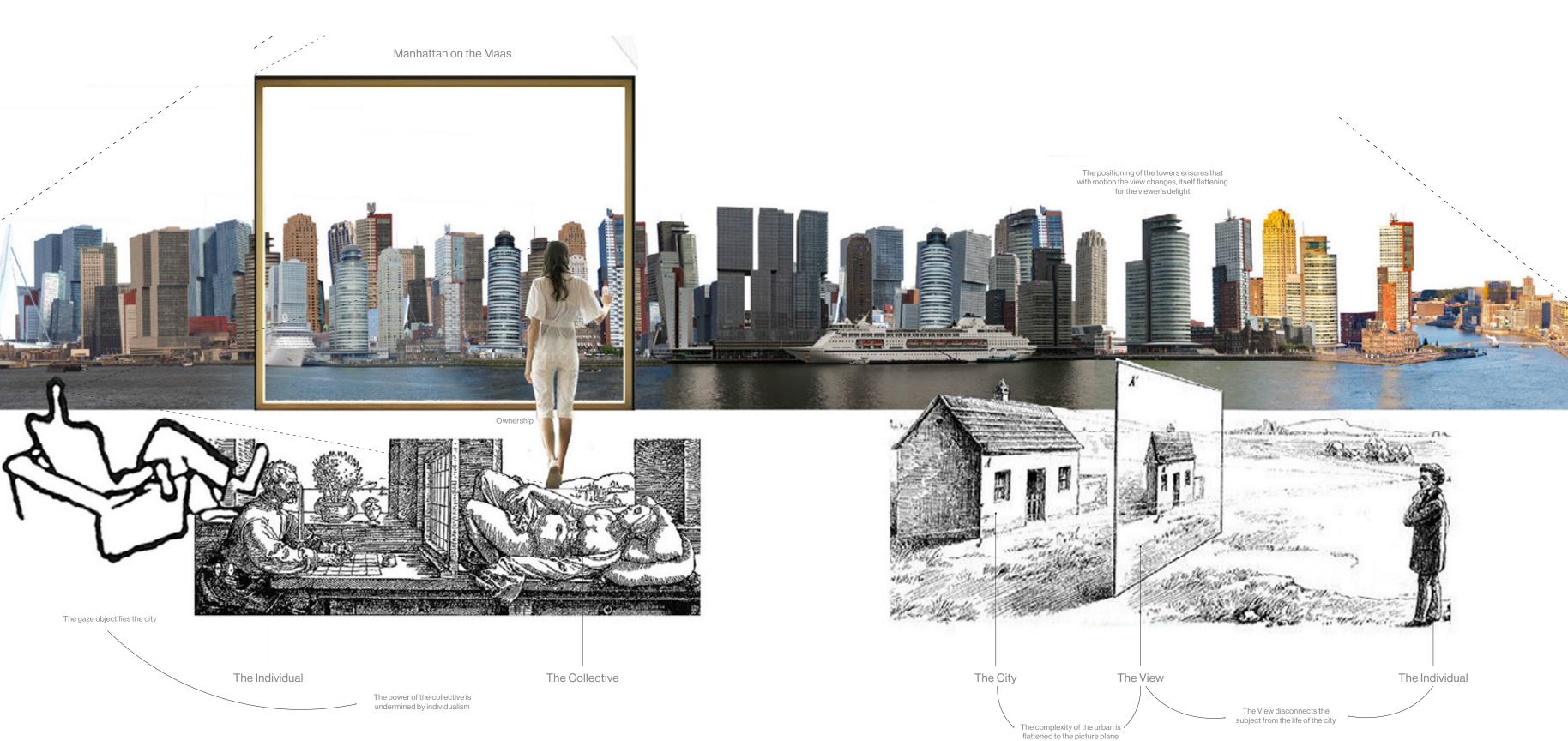


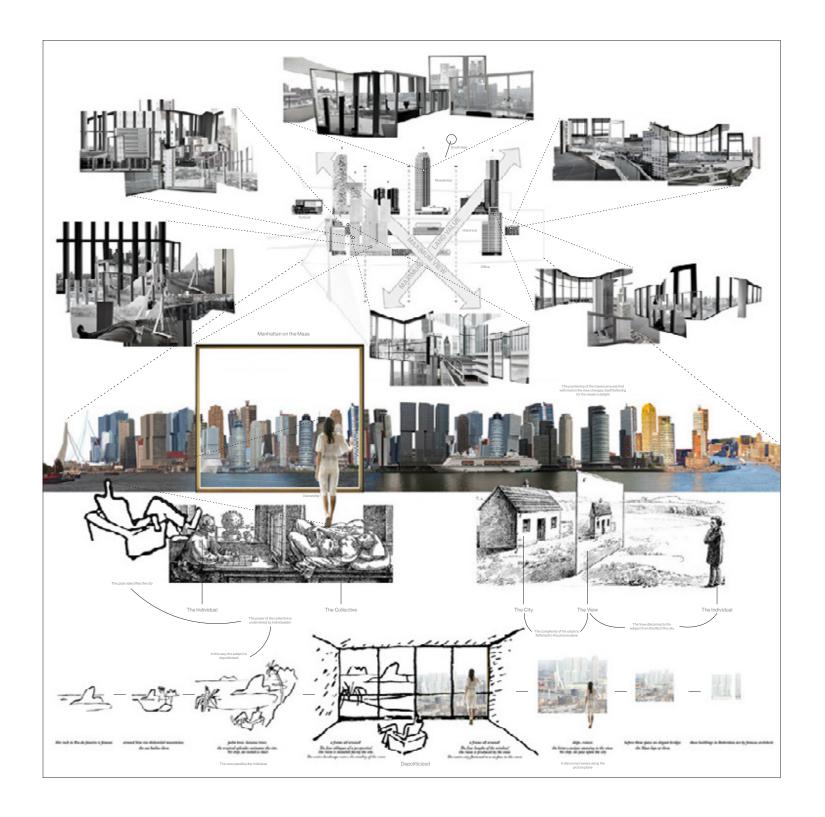


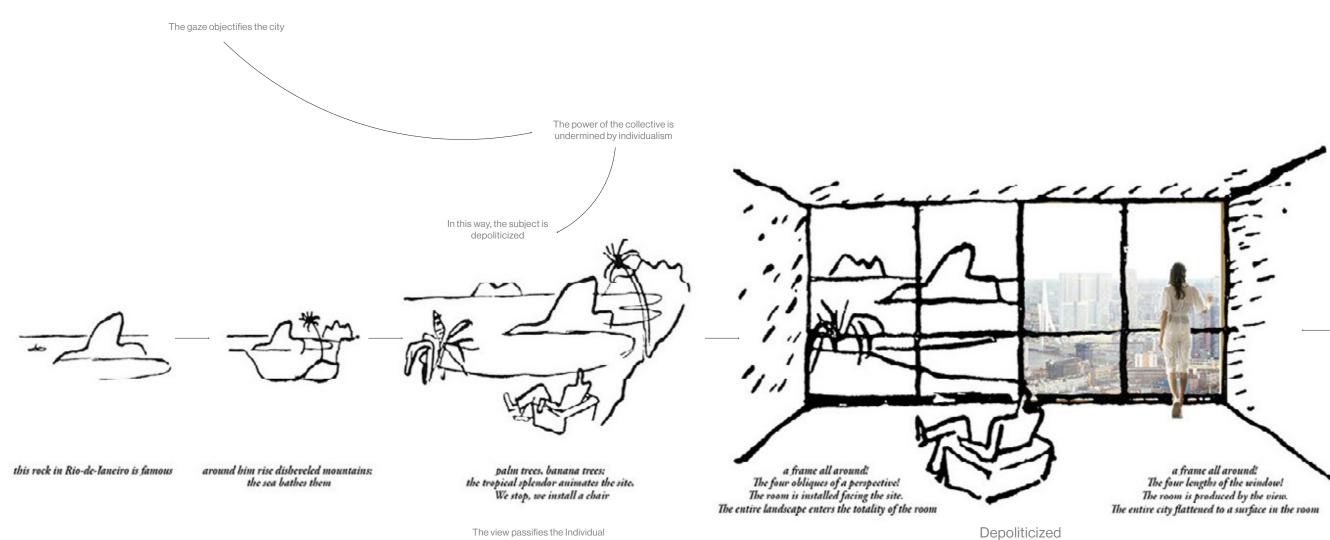








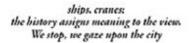




The view passifies the Individual

### The Individual is **Depoliticized** by the View





A disconnect arises along the picture plane





before them spans an elegant bridge: these buildings in Rotterdam are by famous architects the Maas laps at them

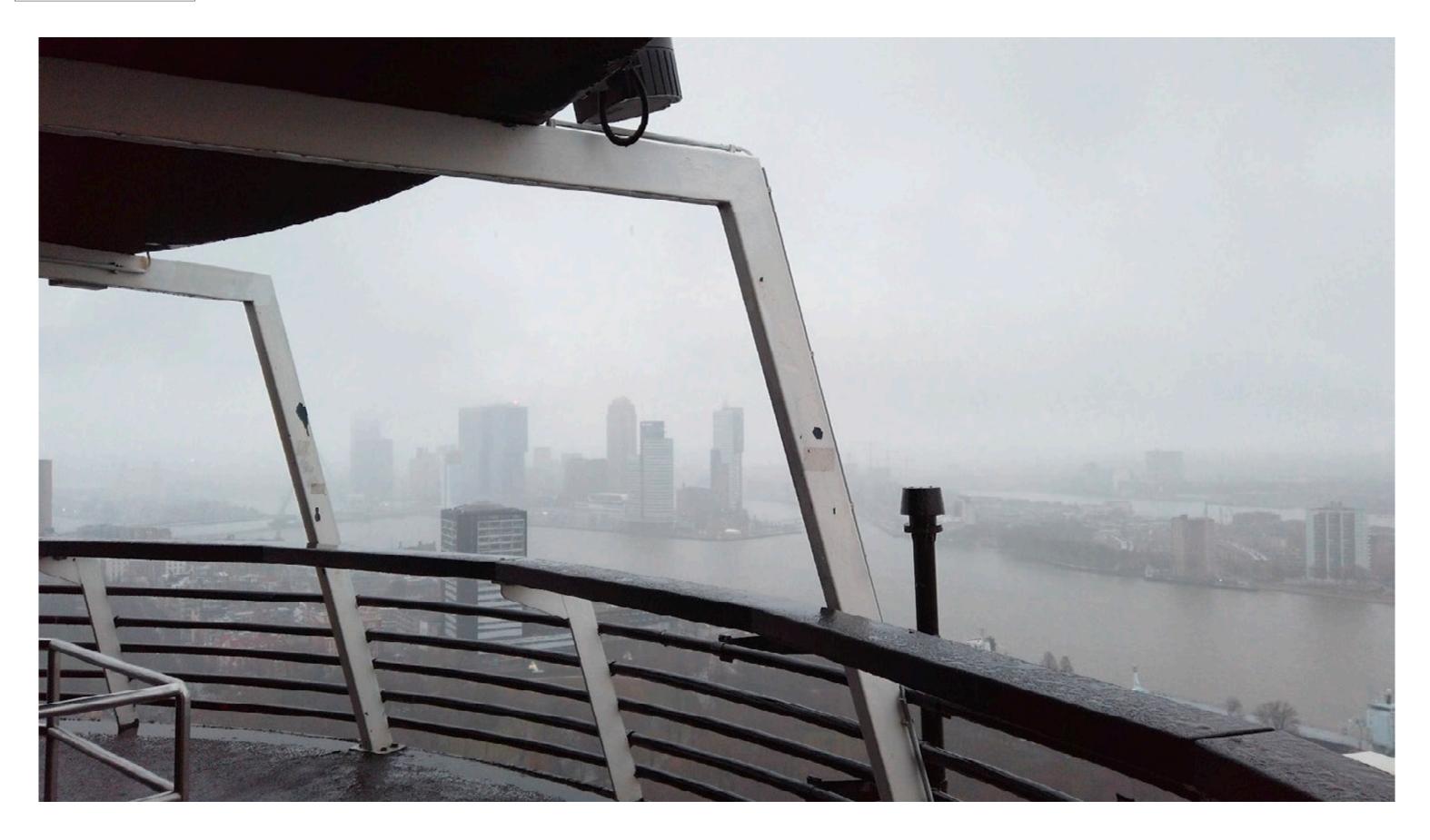
Kop van Zuid: Film

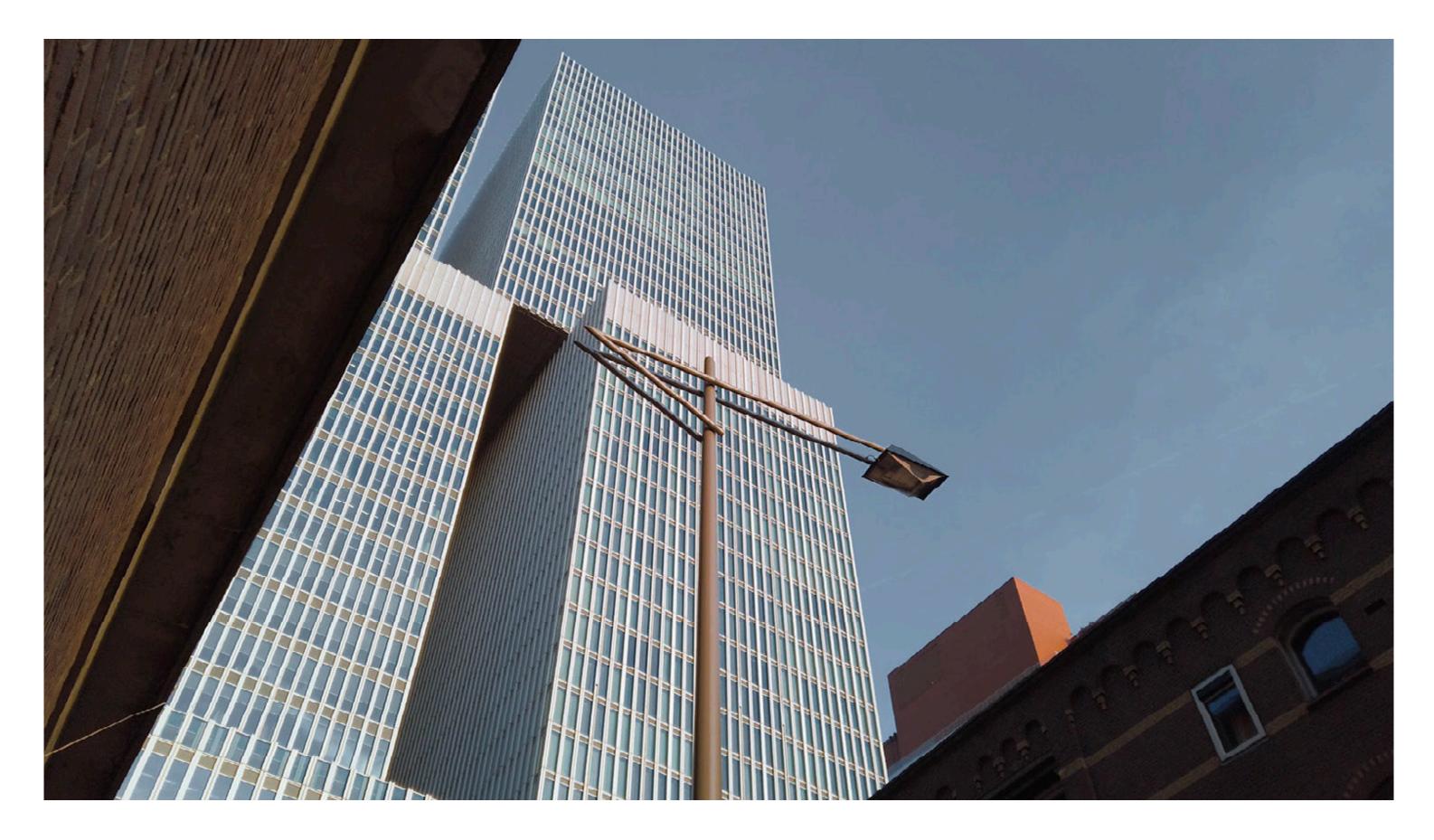
Capital Imaginaries: Kop van Zuid

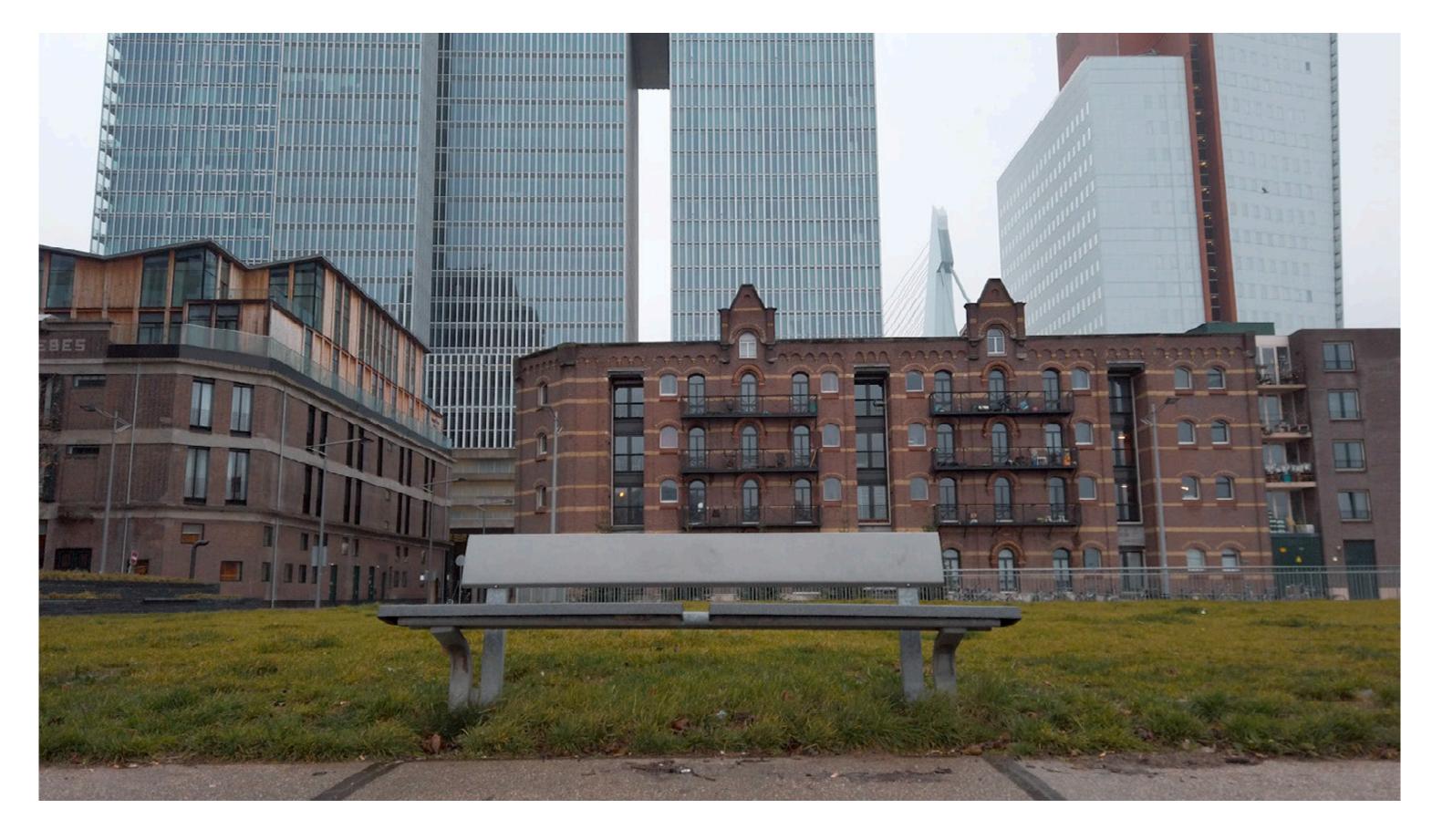
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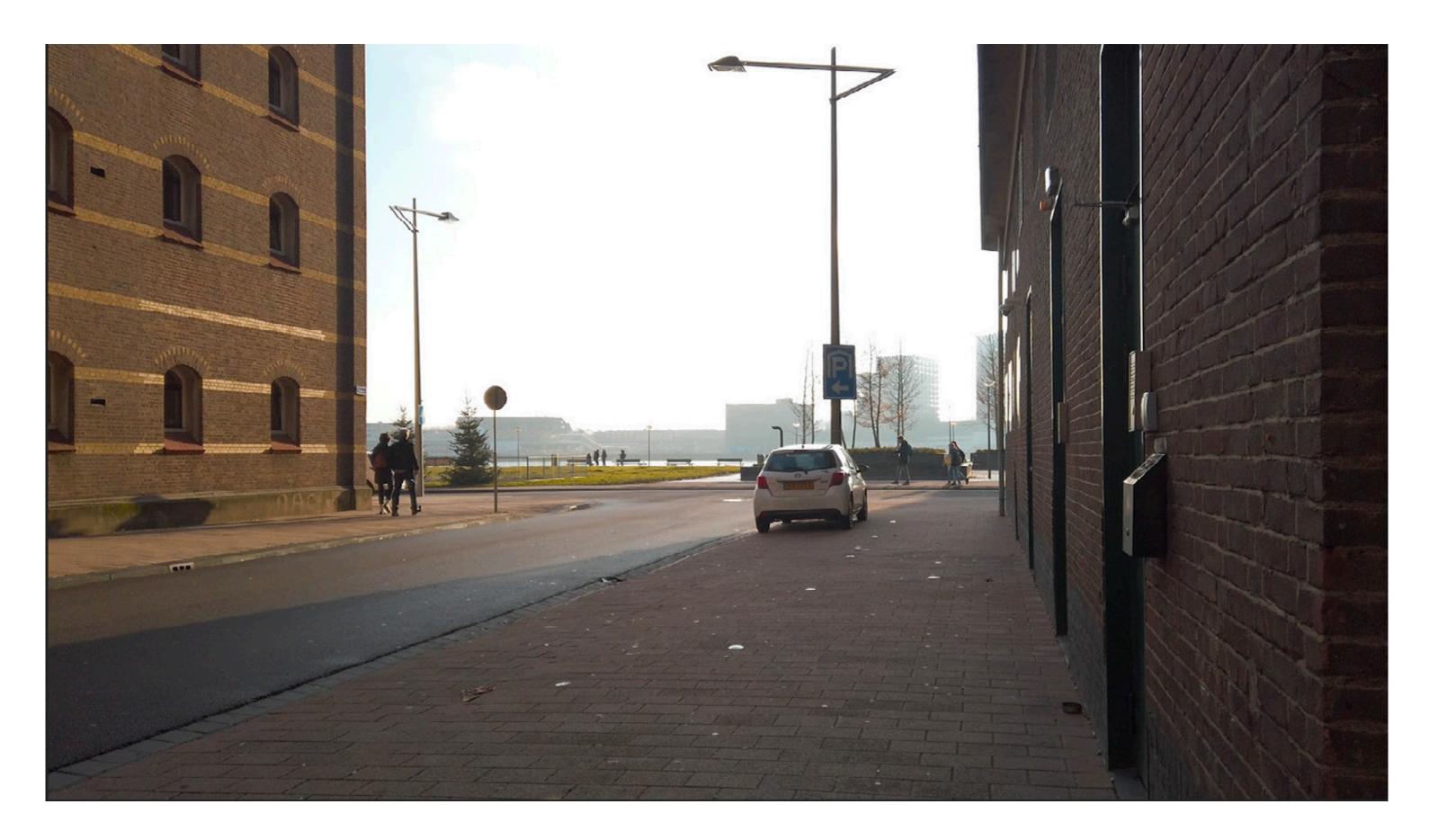
The Depoliticized Individual

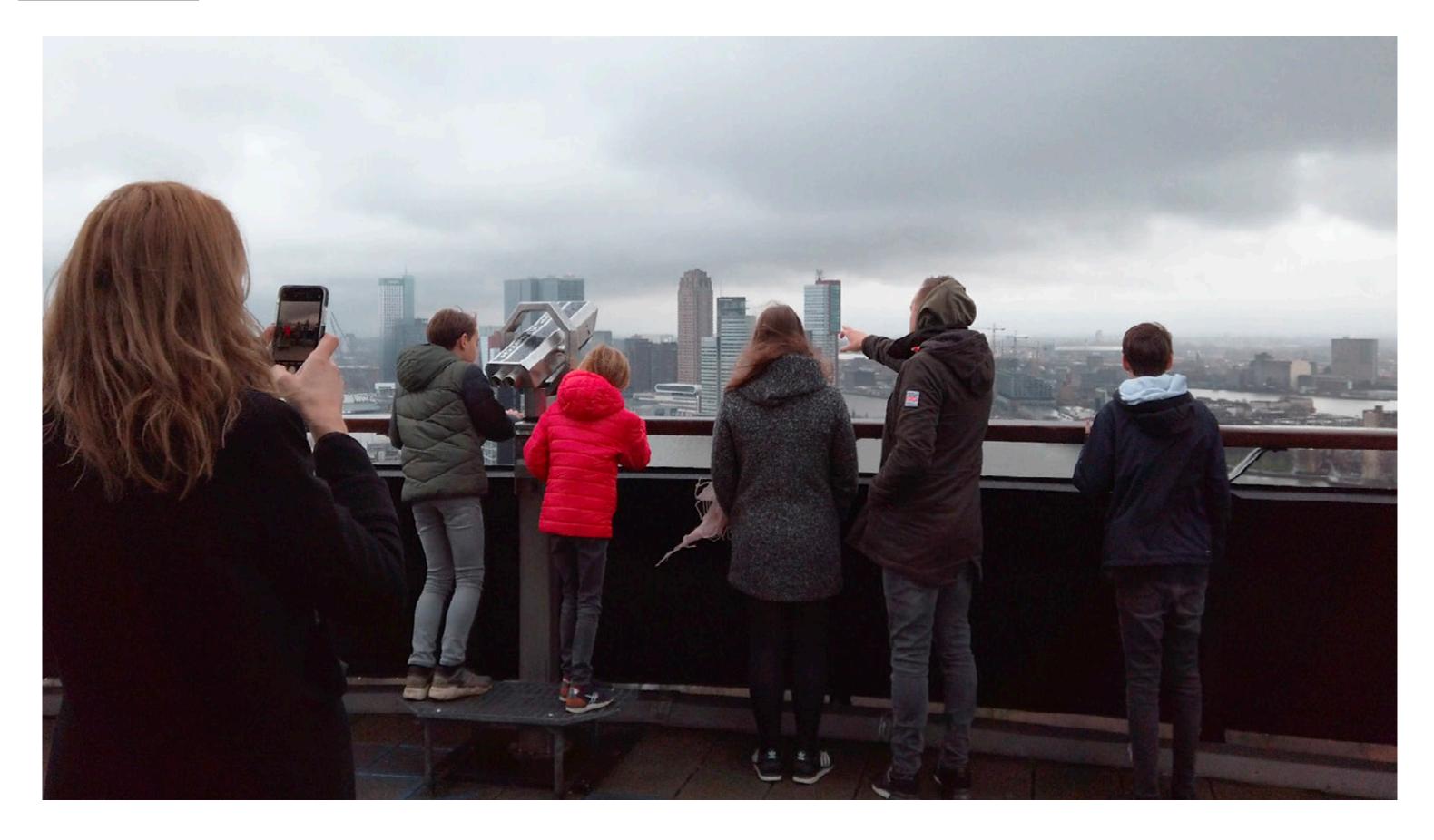
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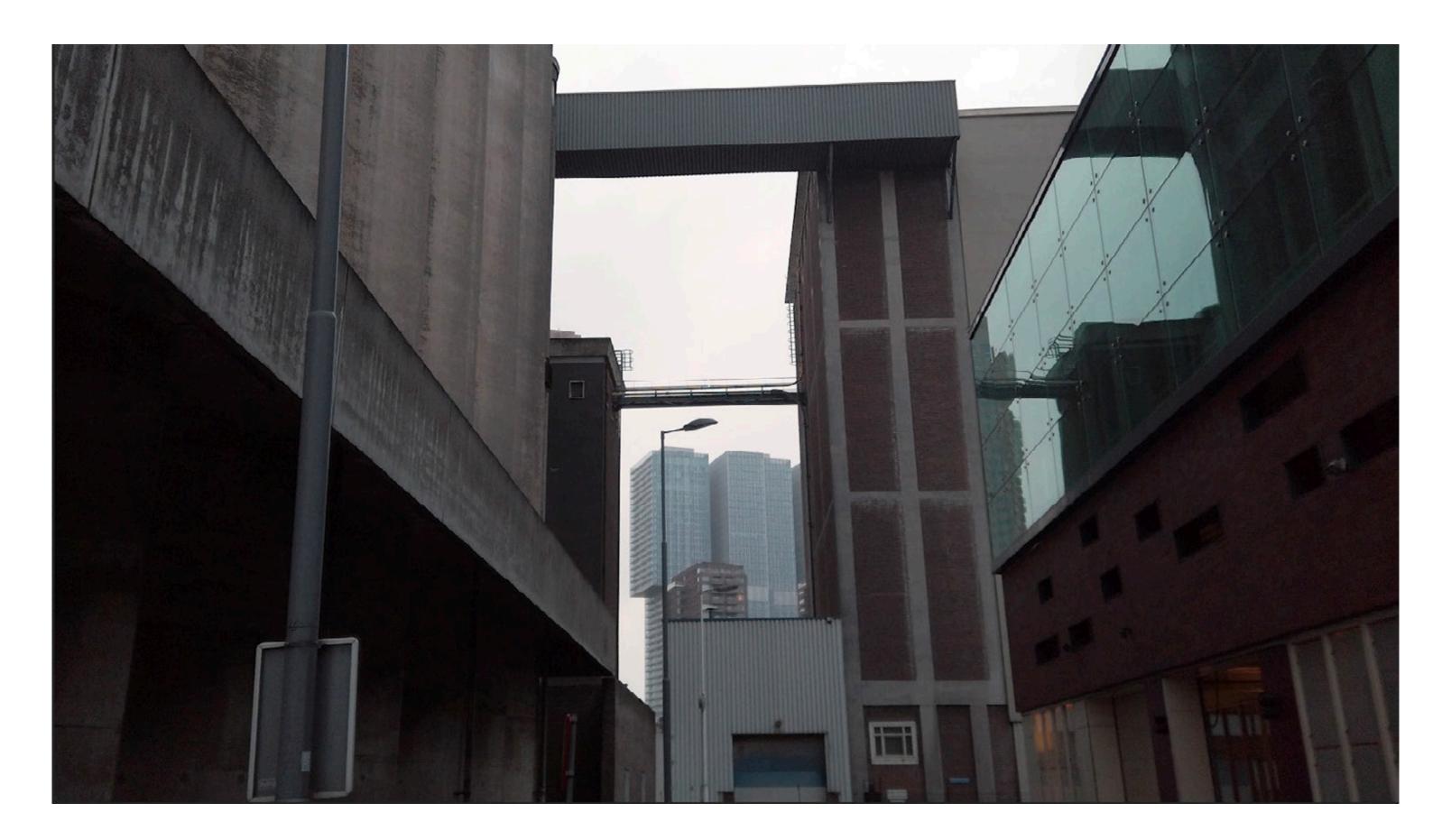


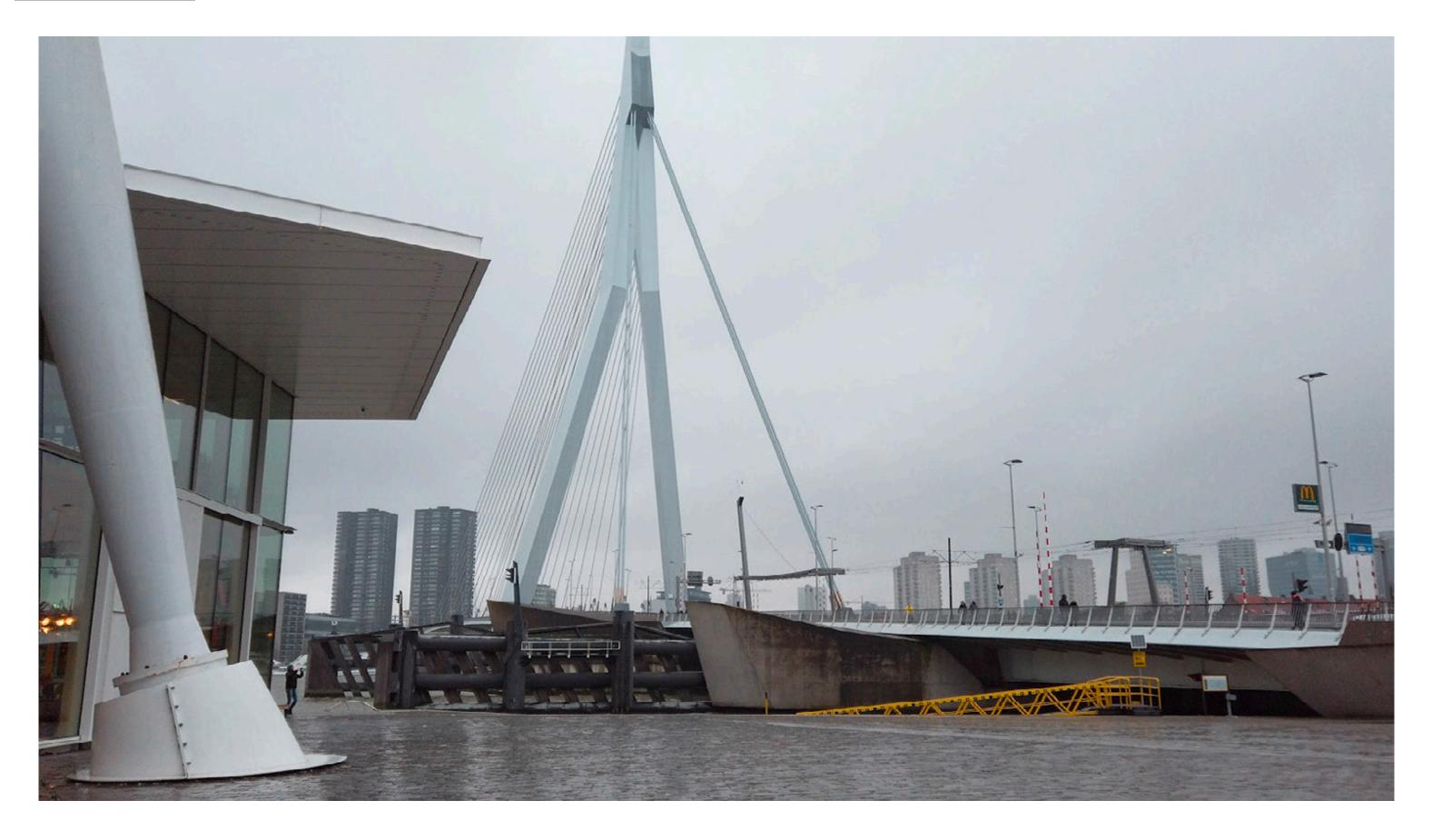


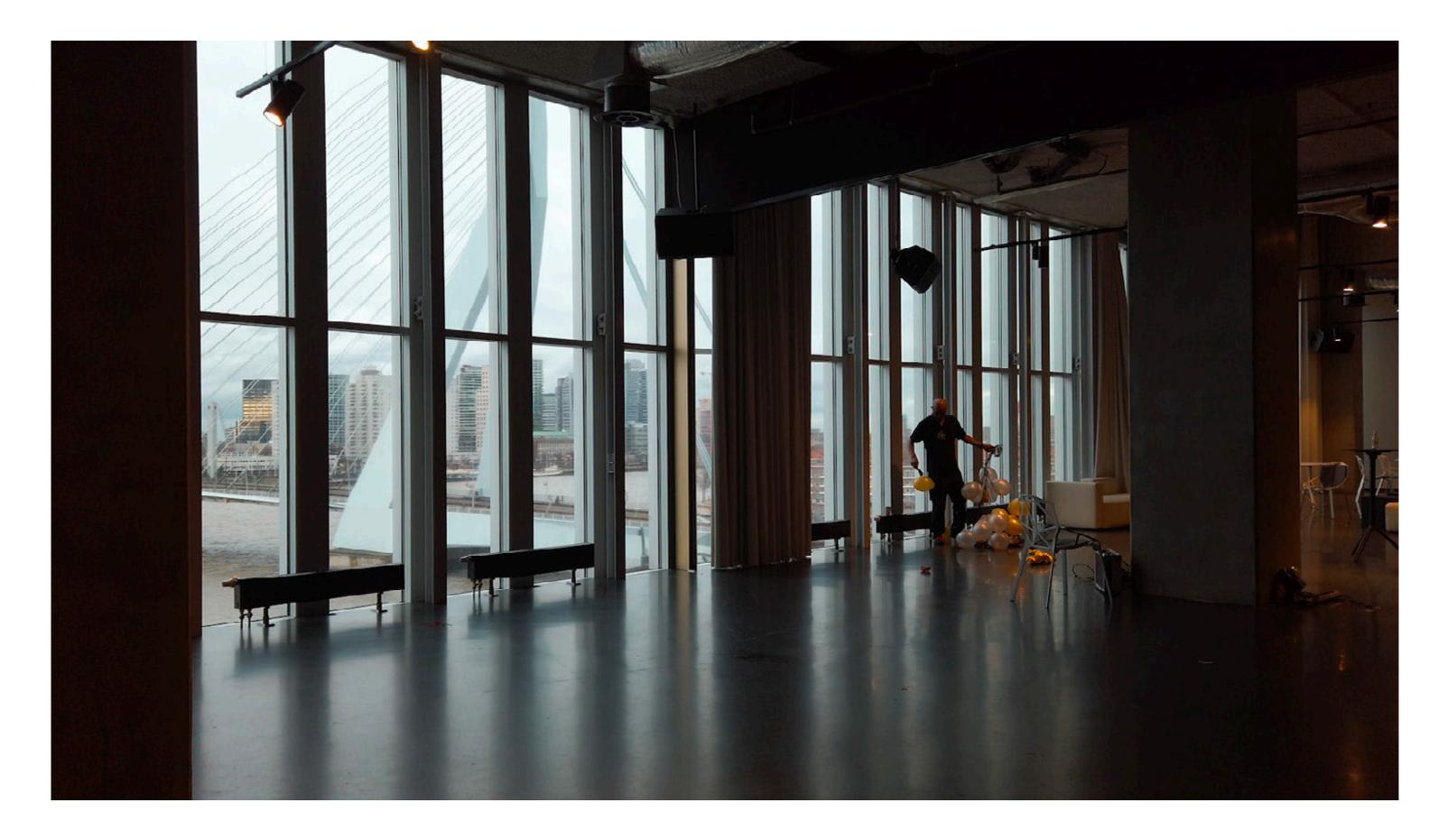


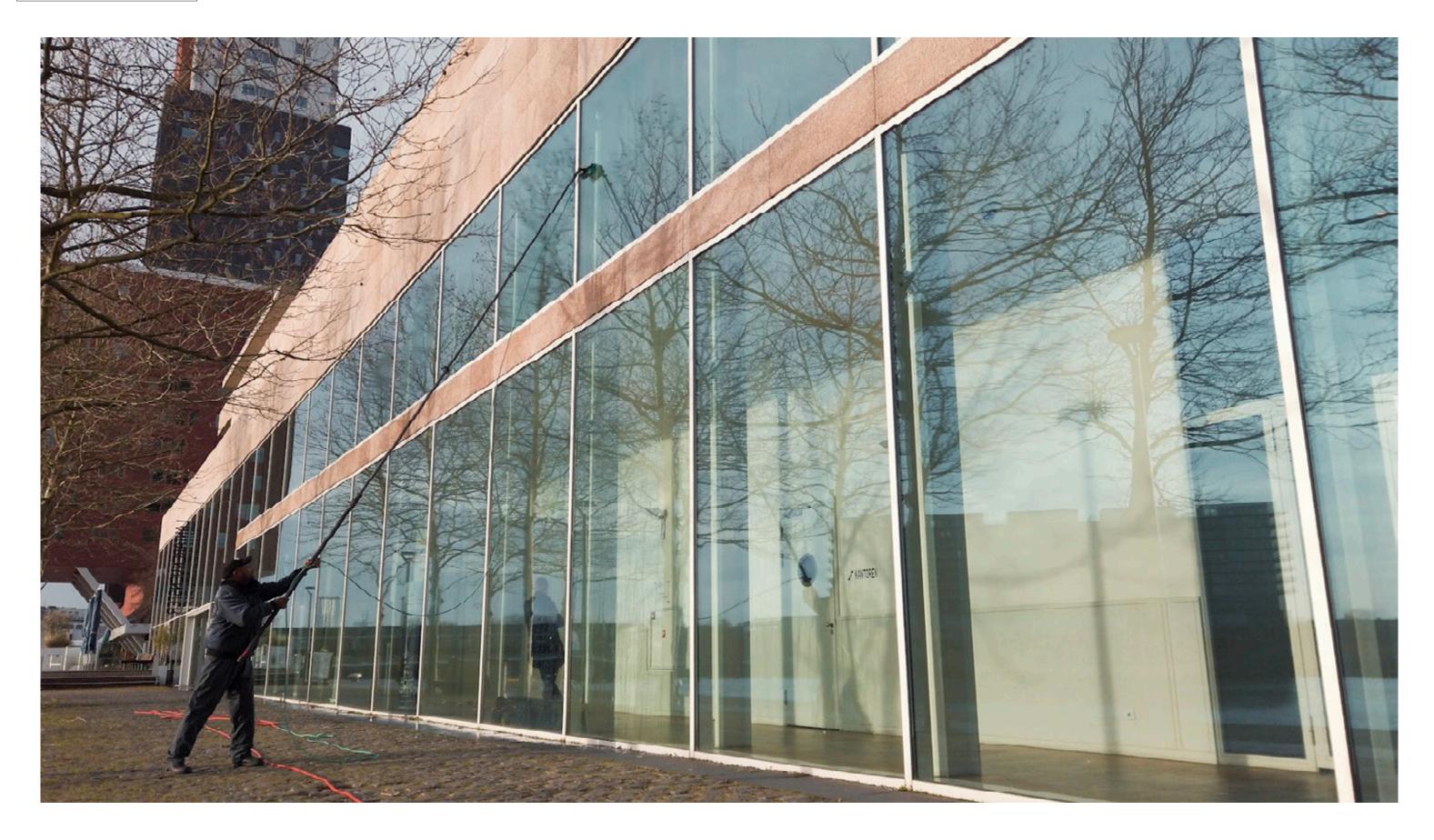














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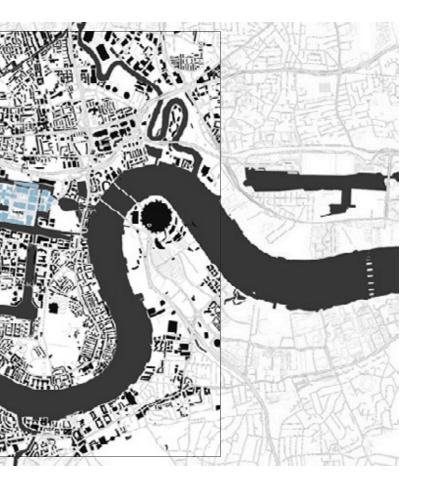
anary Wharf

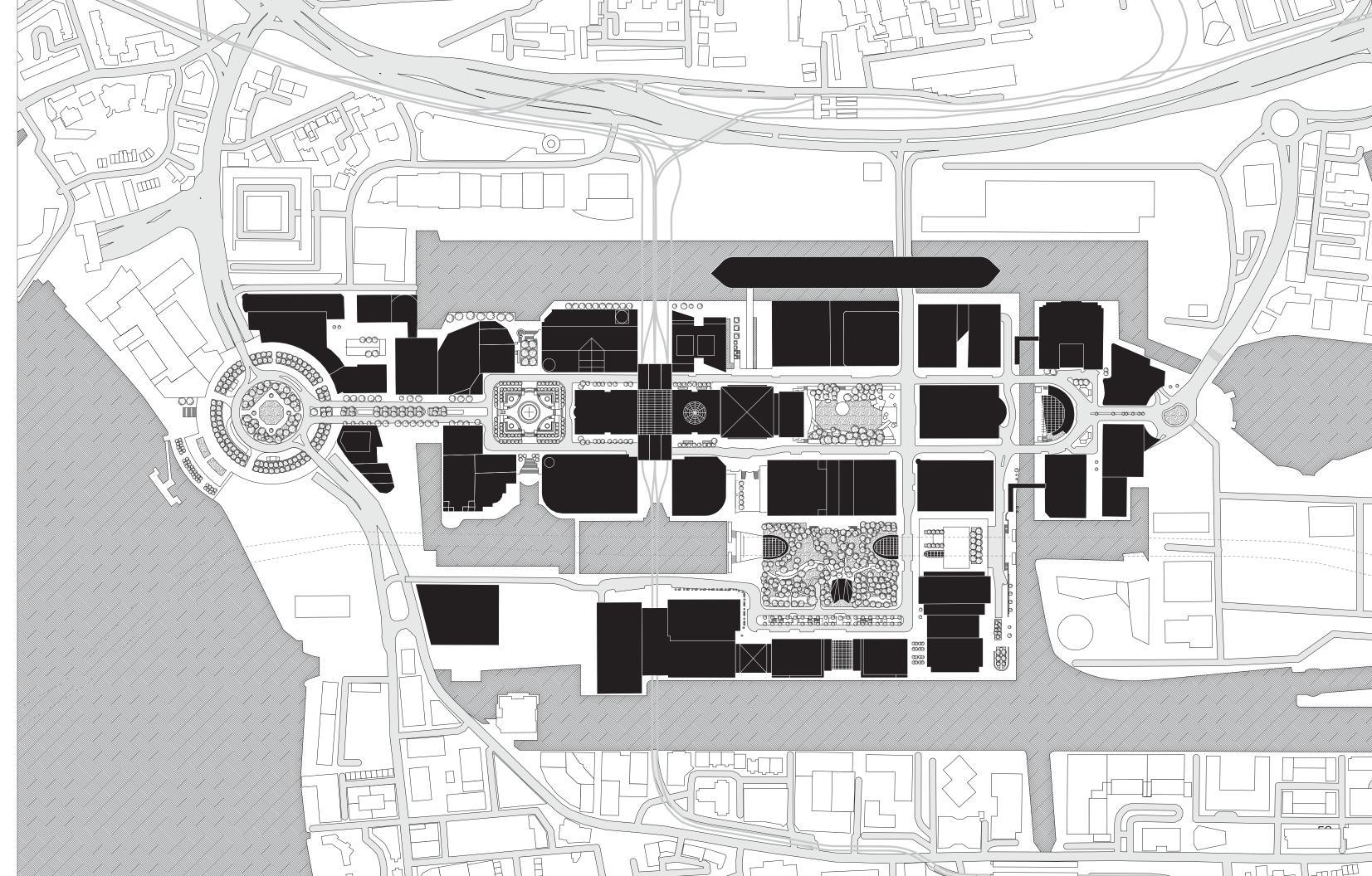
The Uncritical Laborer

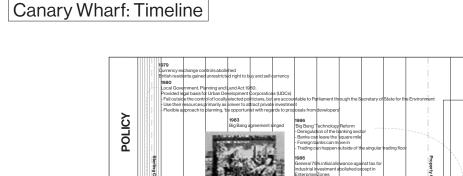


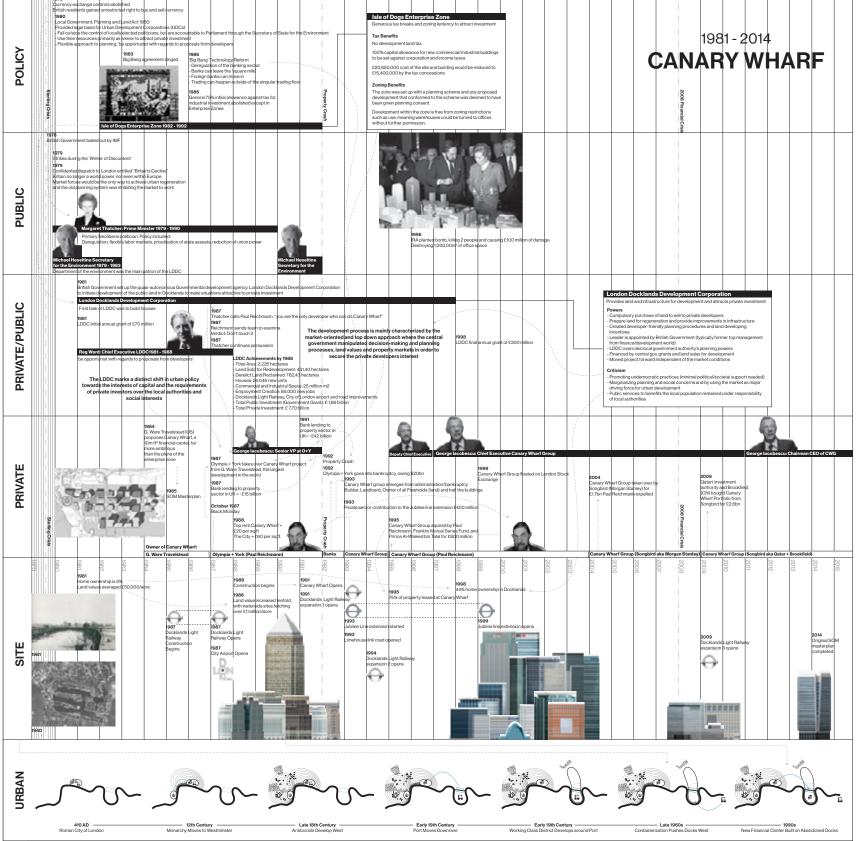
London

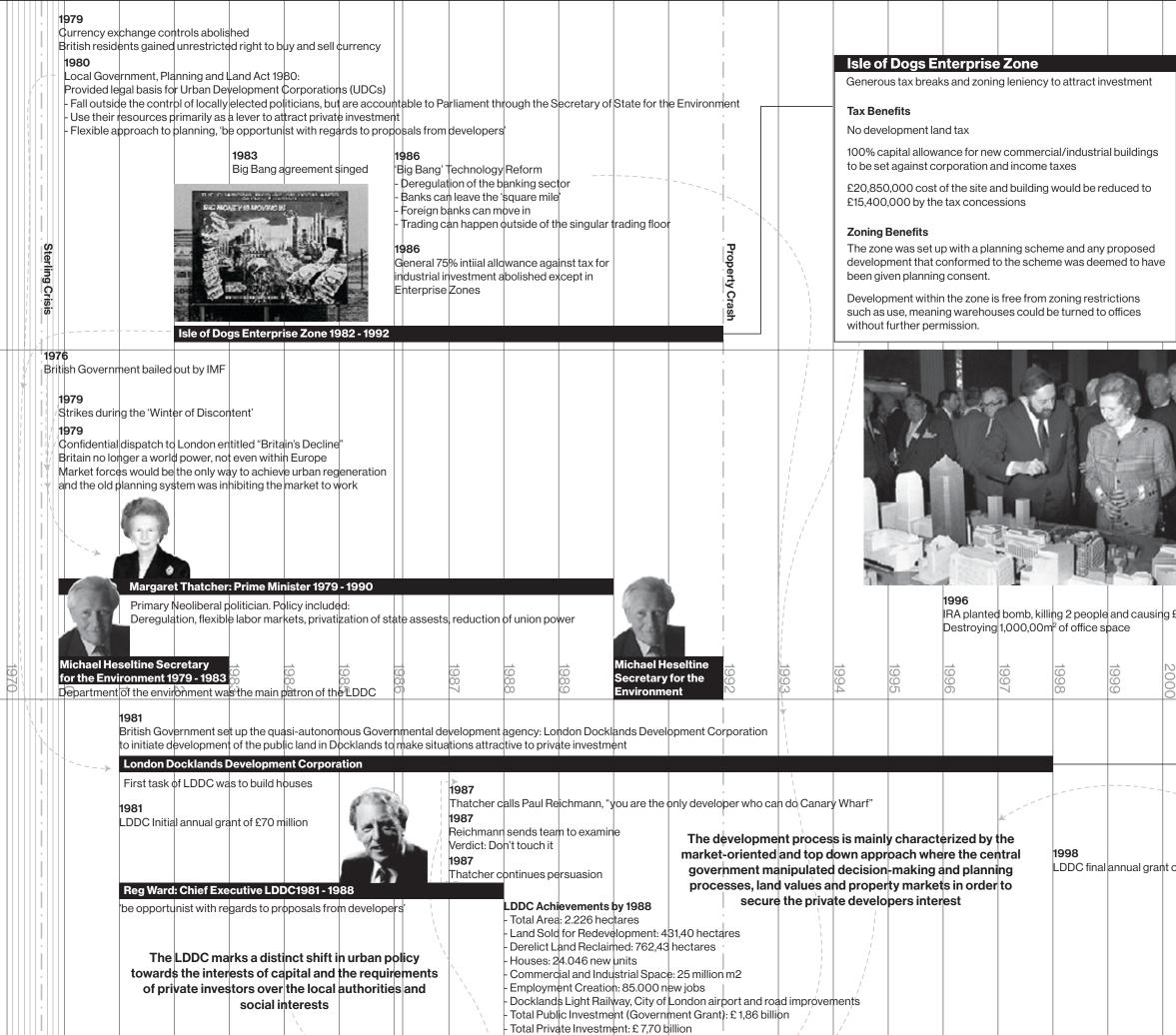
East End





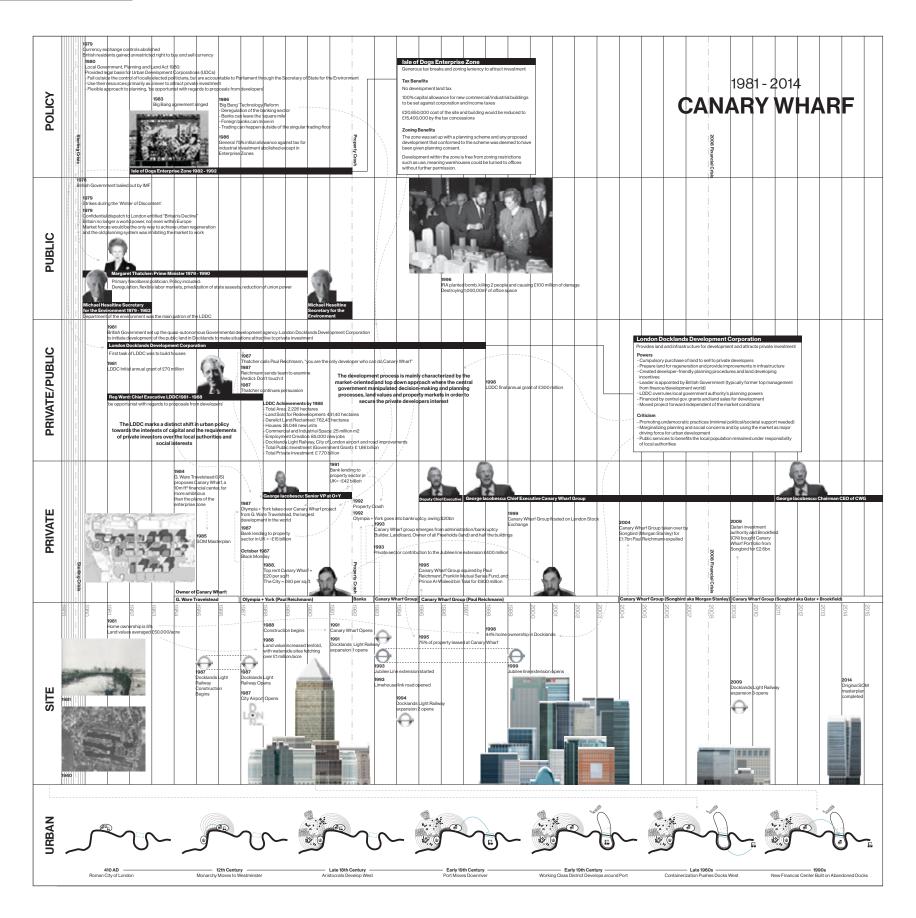


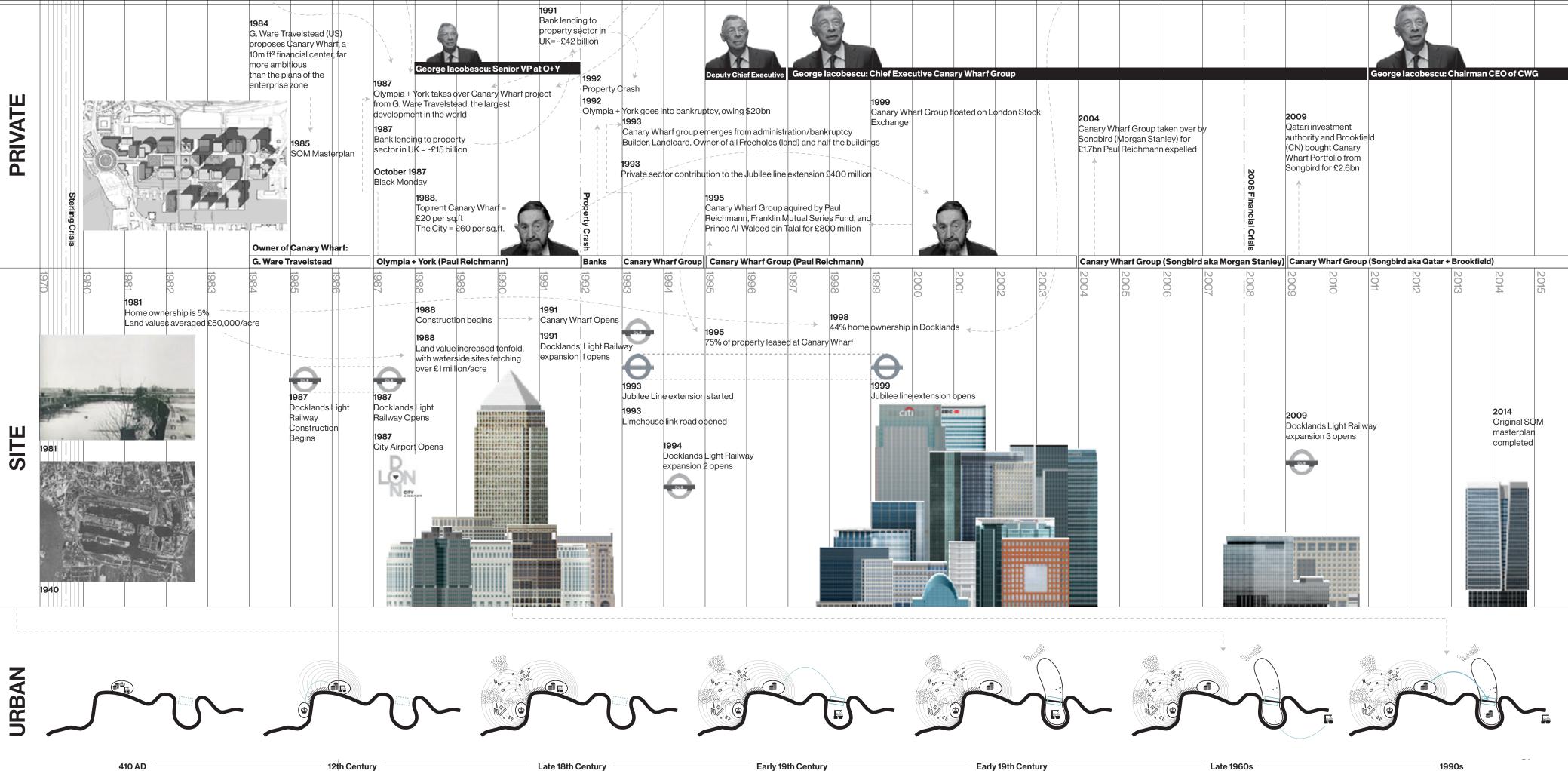




**PRIVATE/PUBLIC** 

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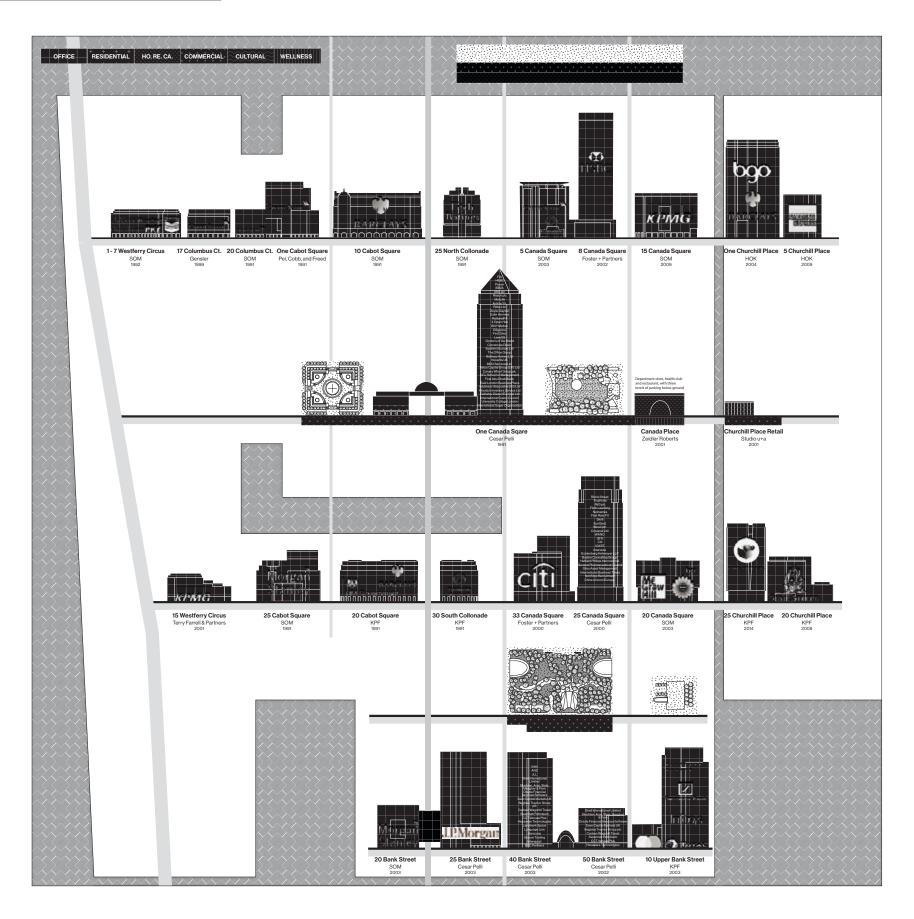


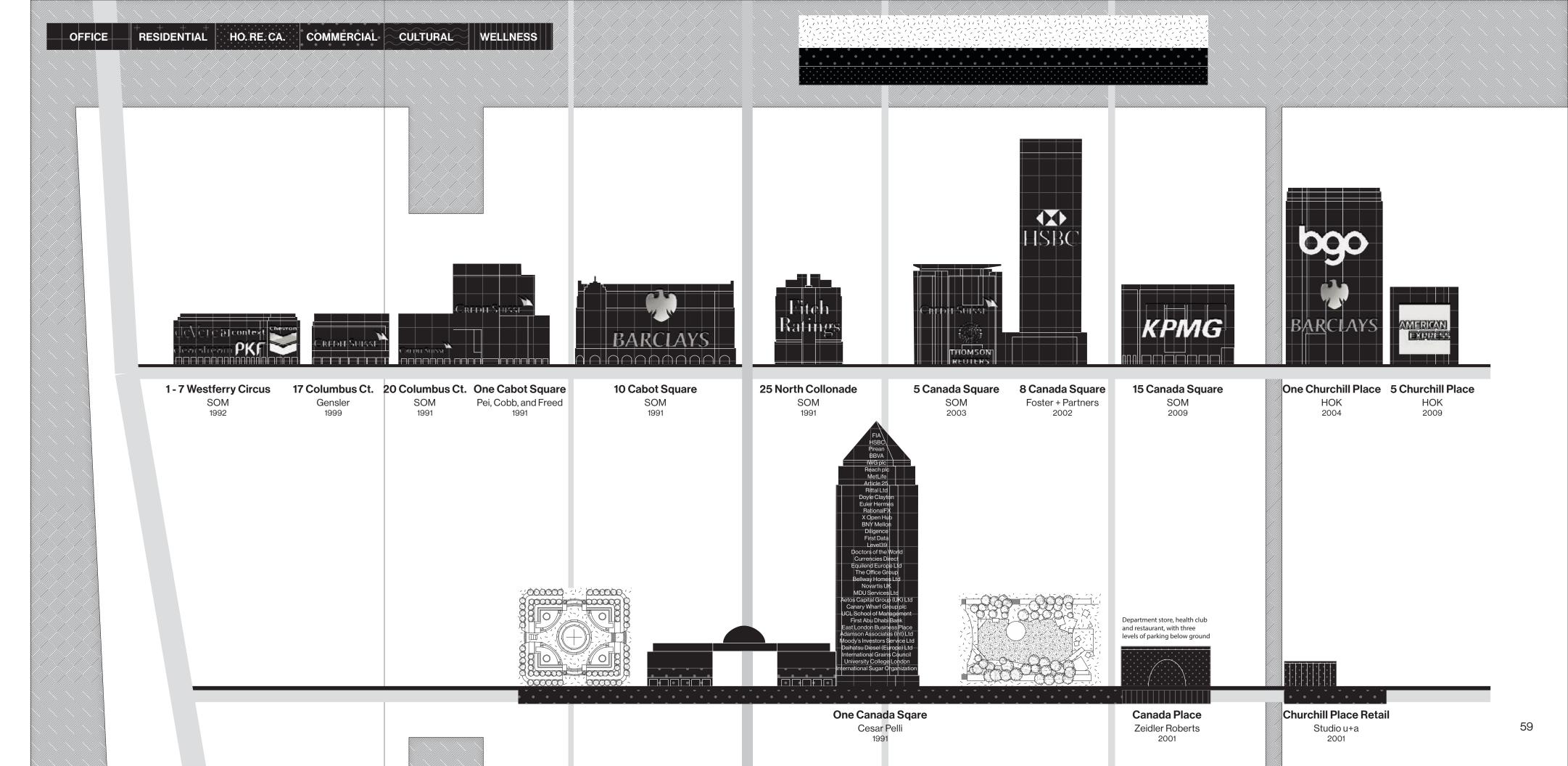
Roman City of London

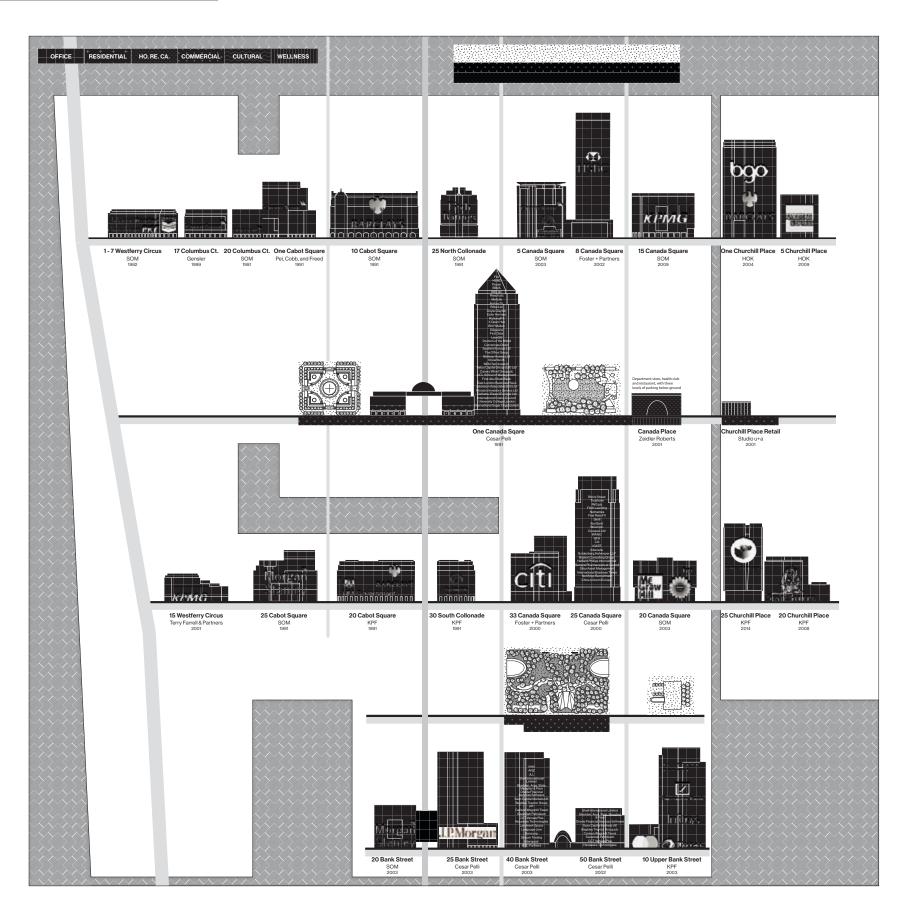
Monarchy Moves to Westminster

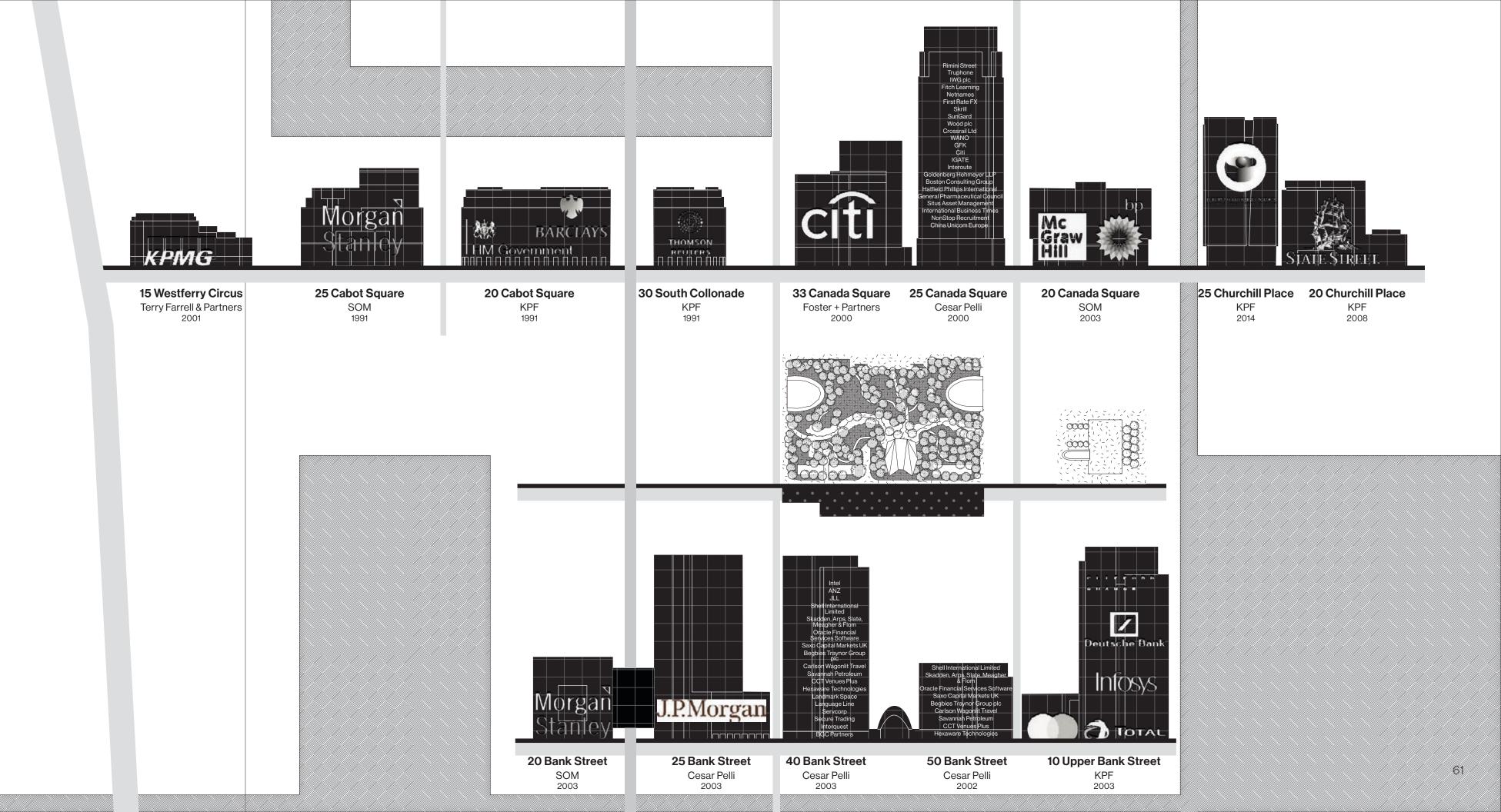
 Late 18th Century Aristocrats Develop West

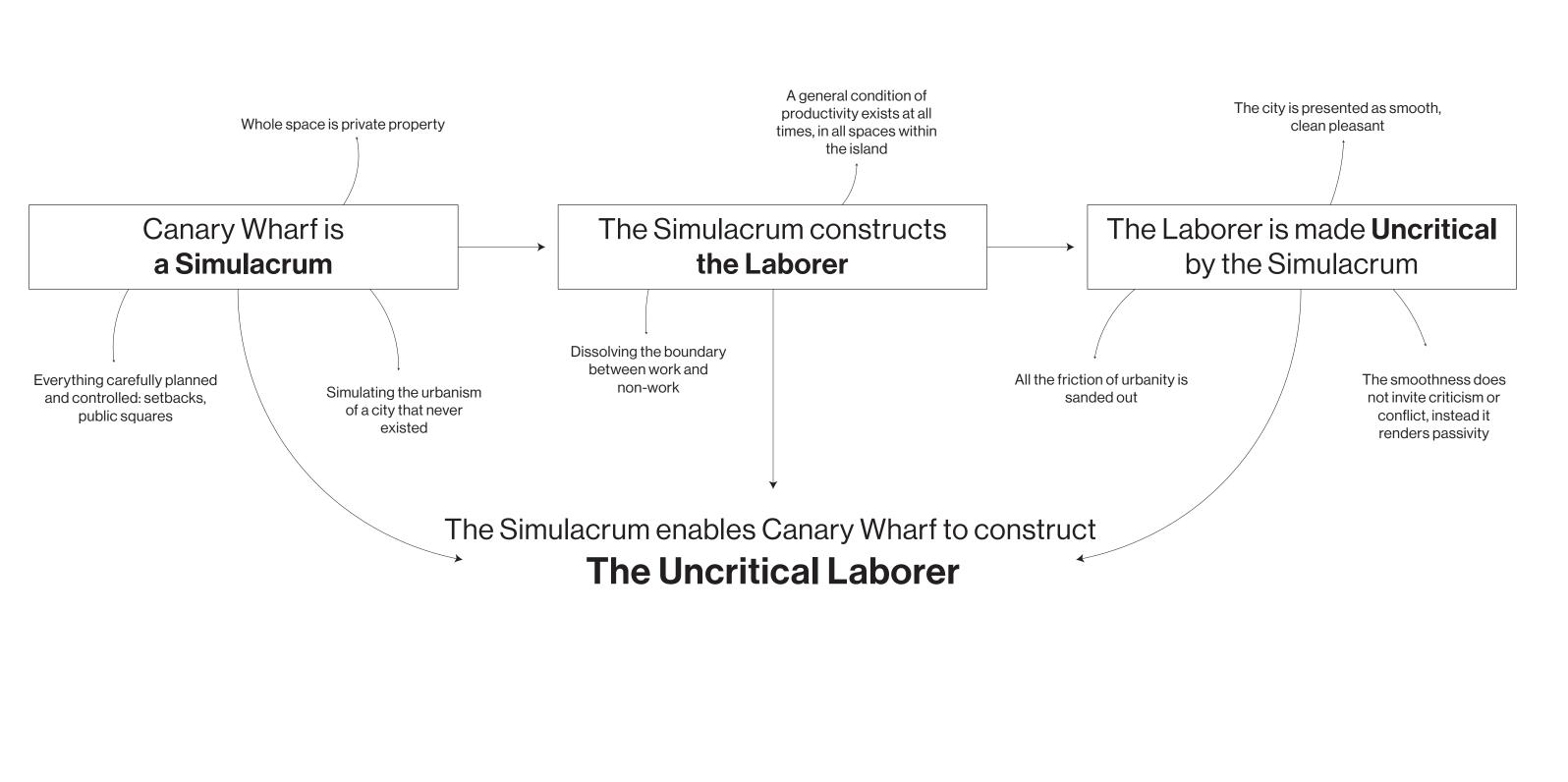
Early 19th Century Port Moves Downriver

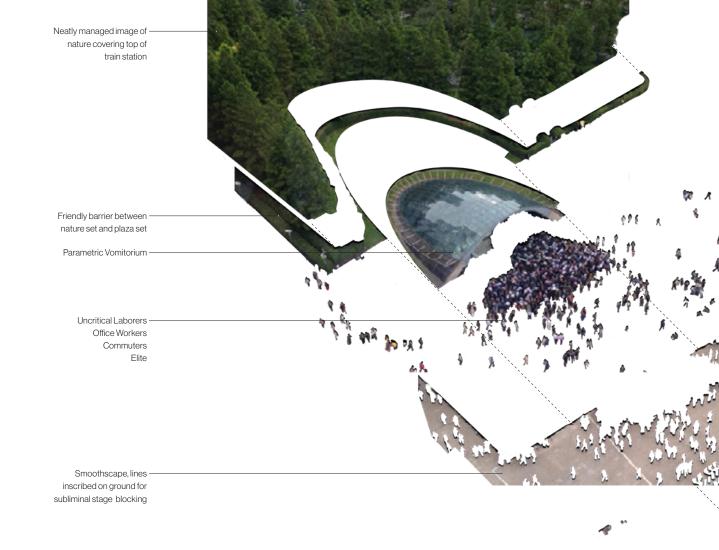




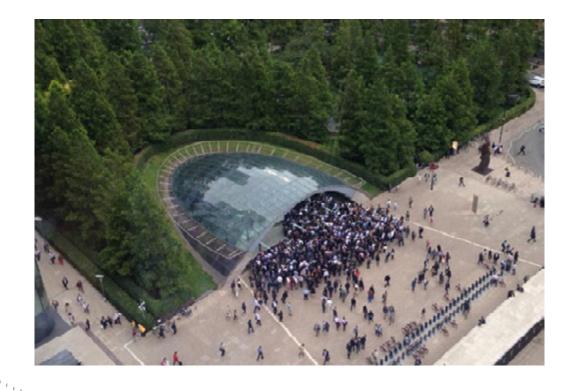


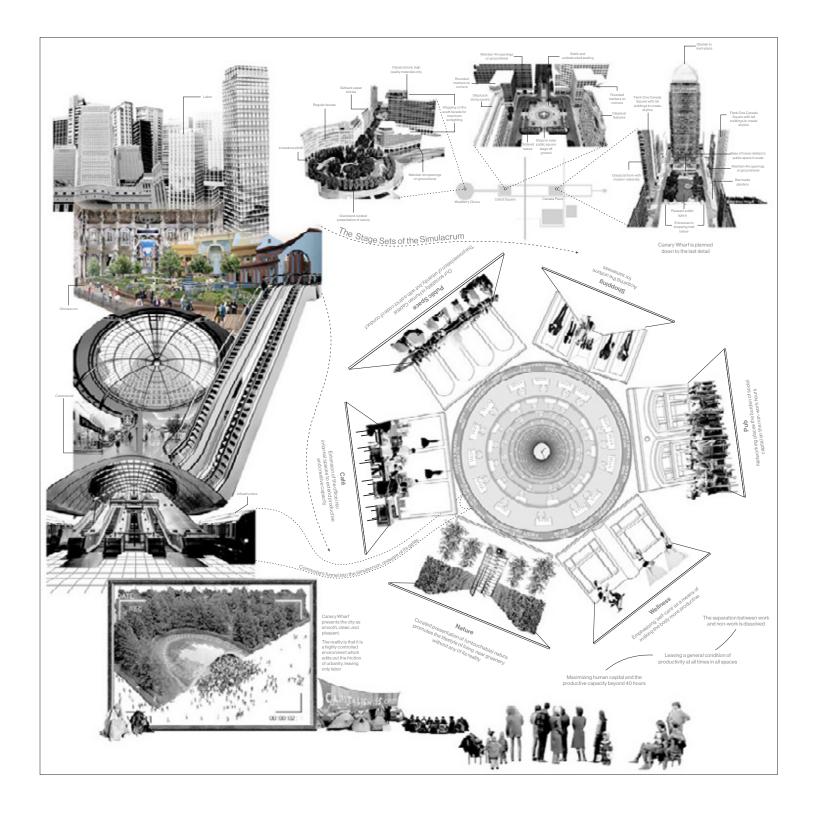


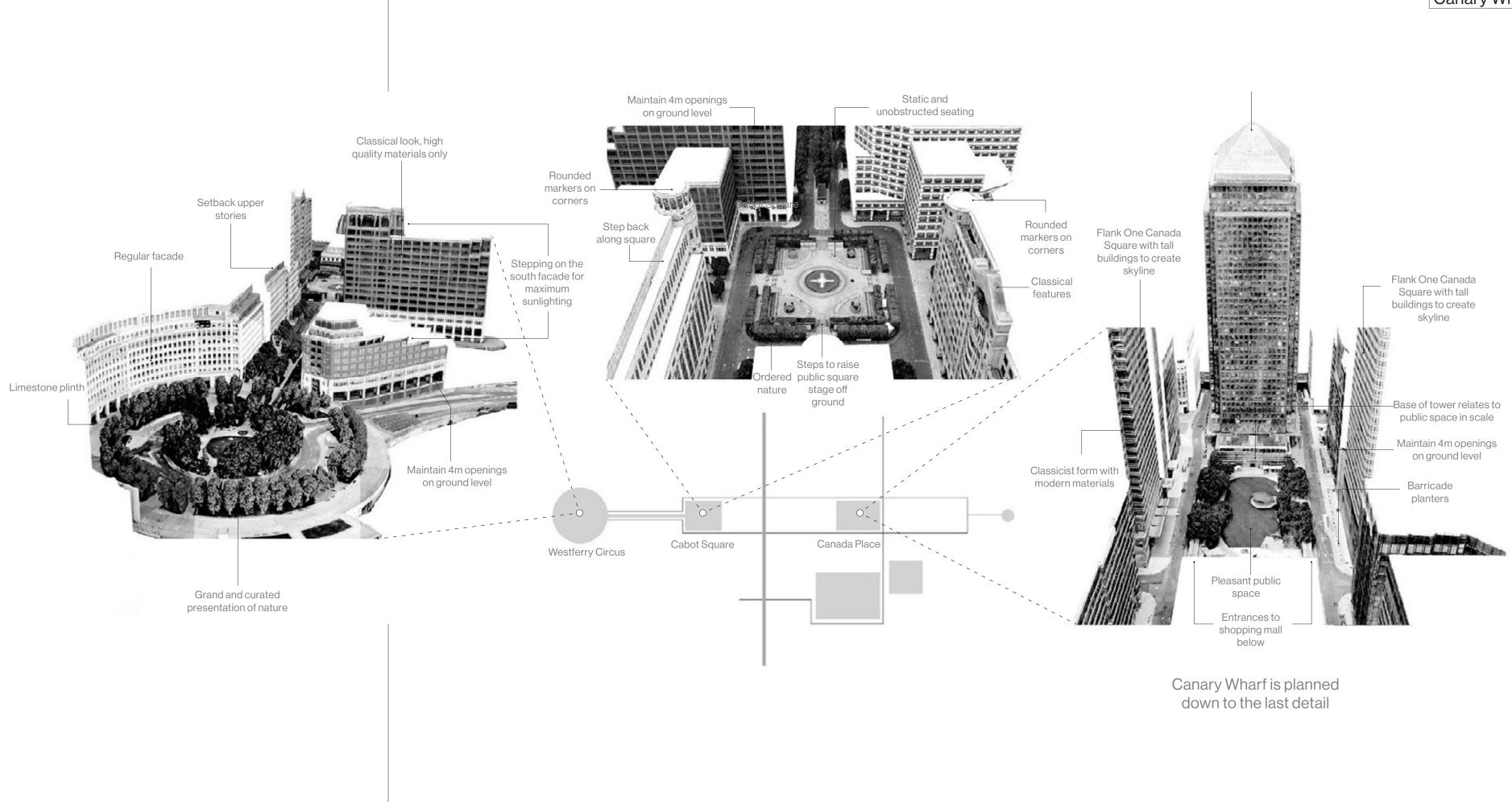


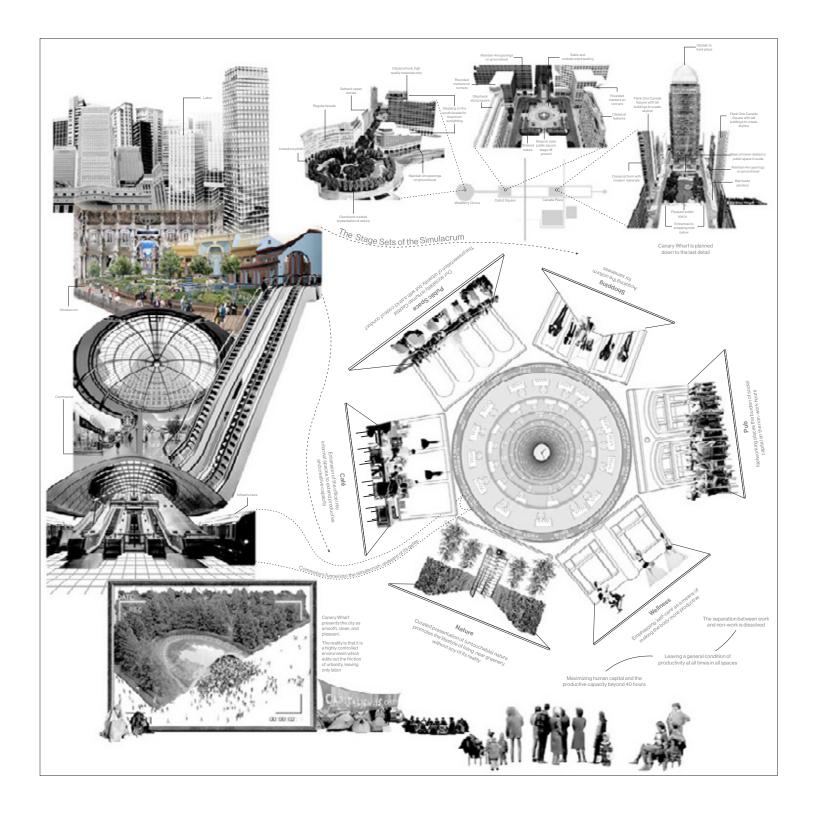


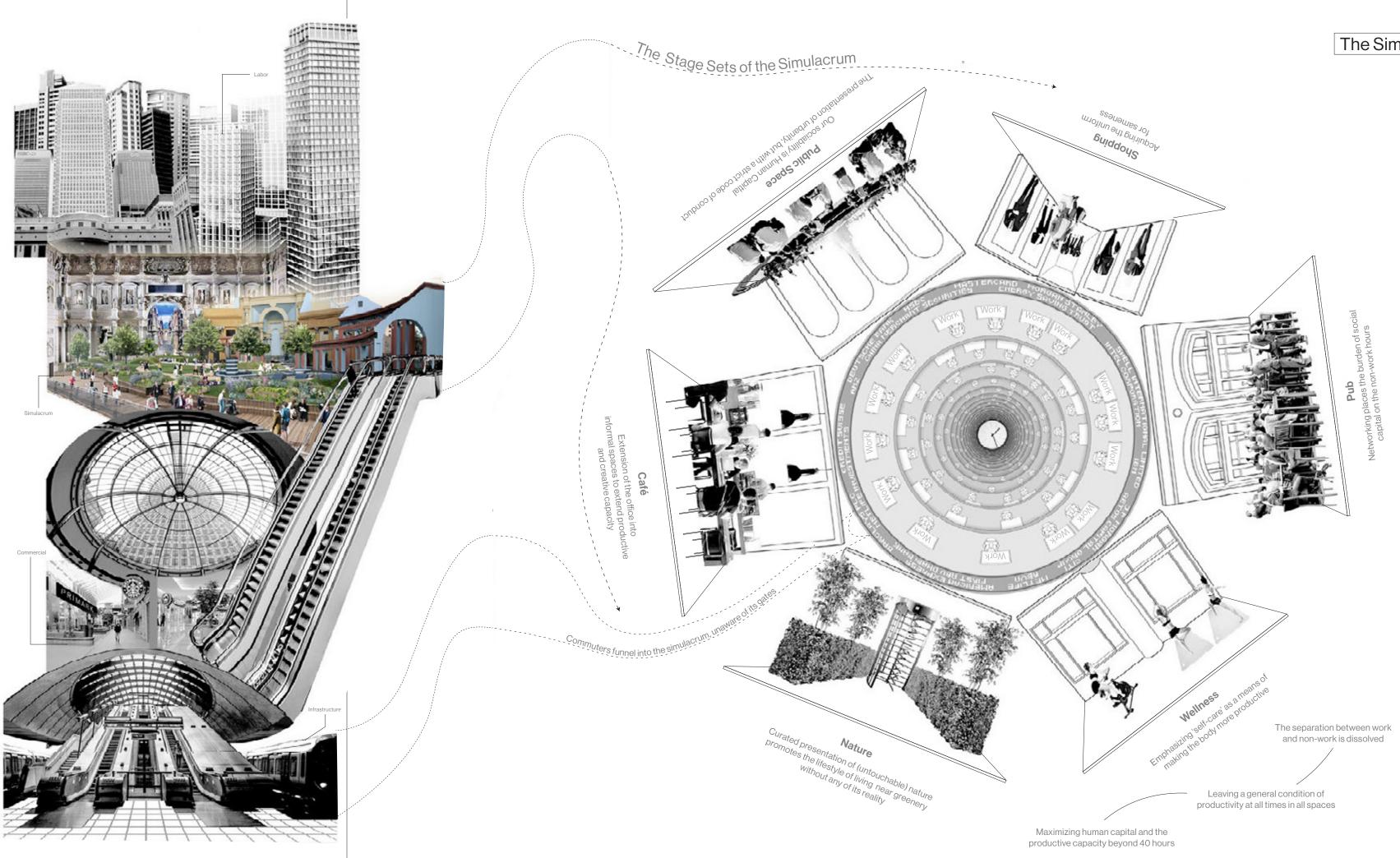
Set pieces —



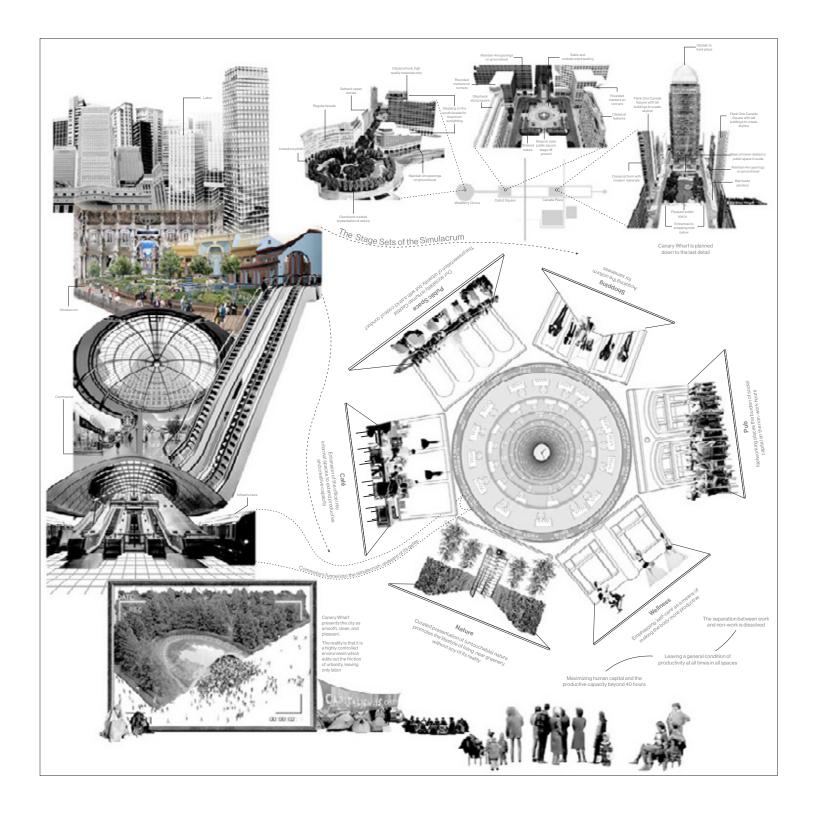


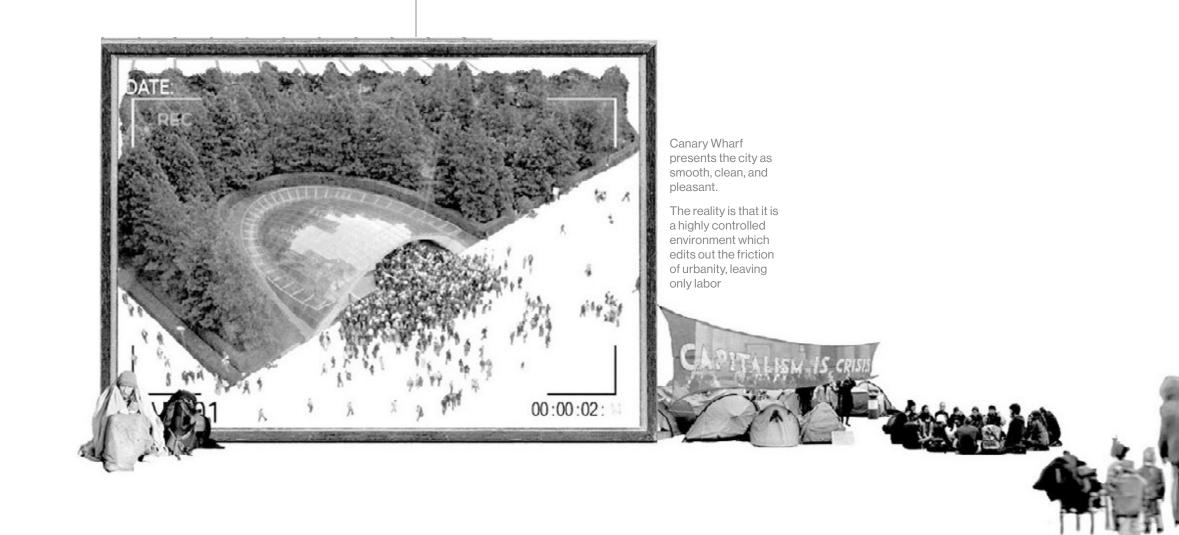






### The Simulacrum constructs the Laborer





### The Laborer is made Uncritical by the Simulacrum



Canary Wharf: Film

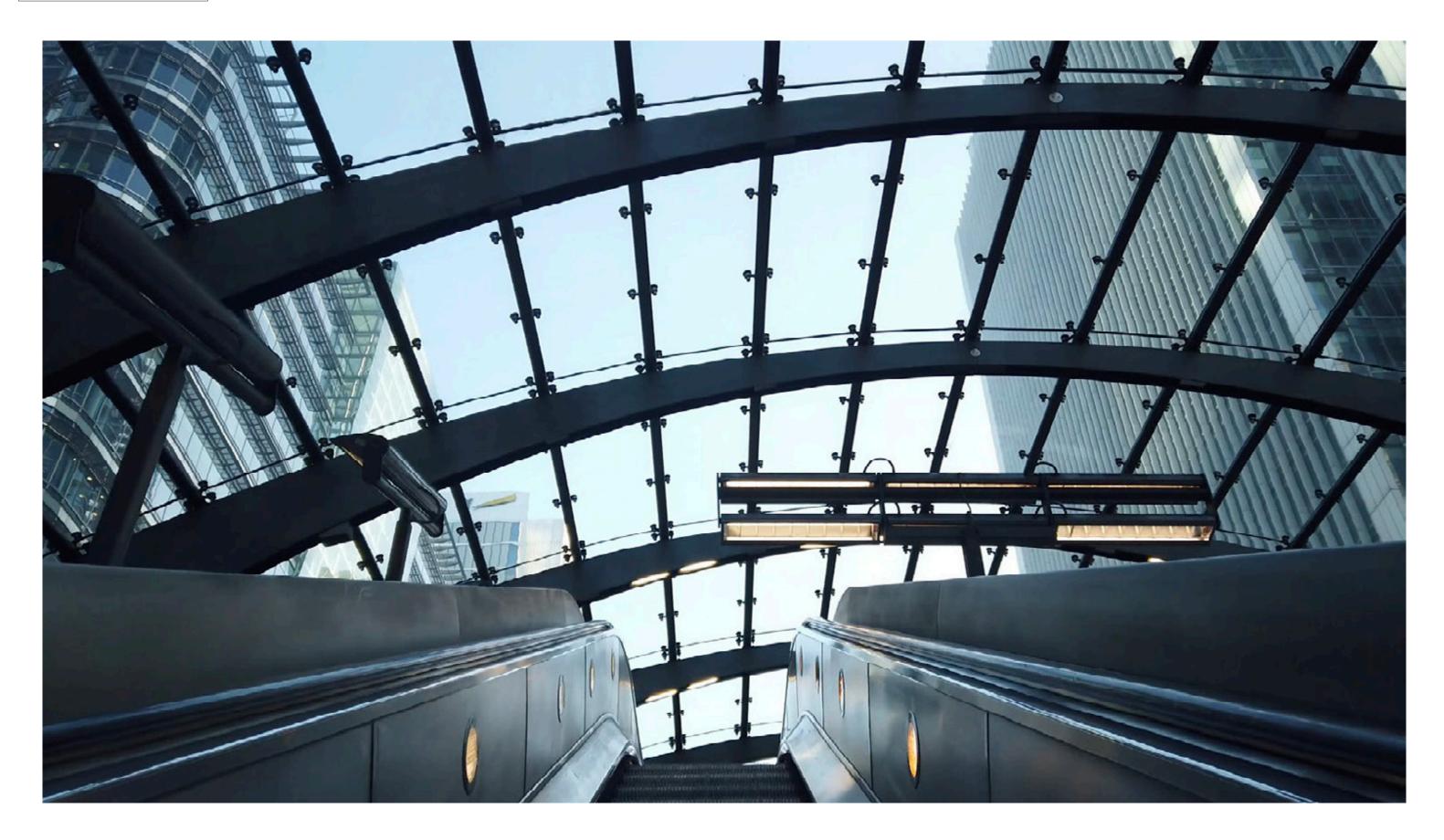
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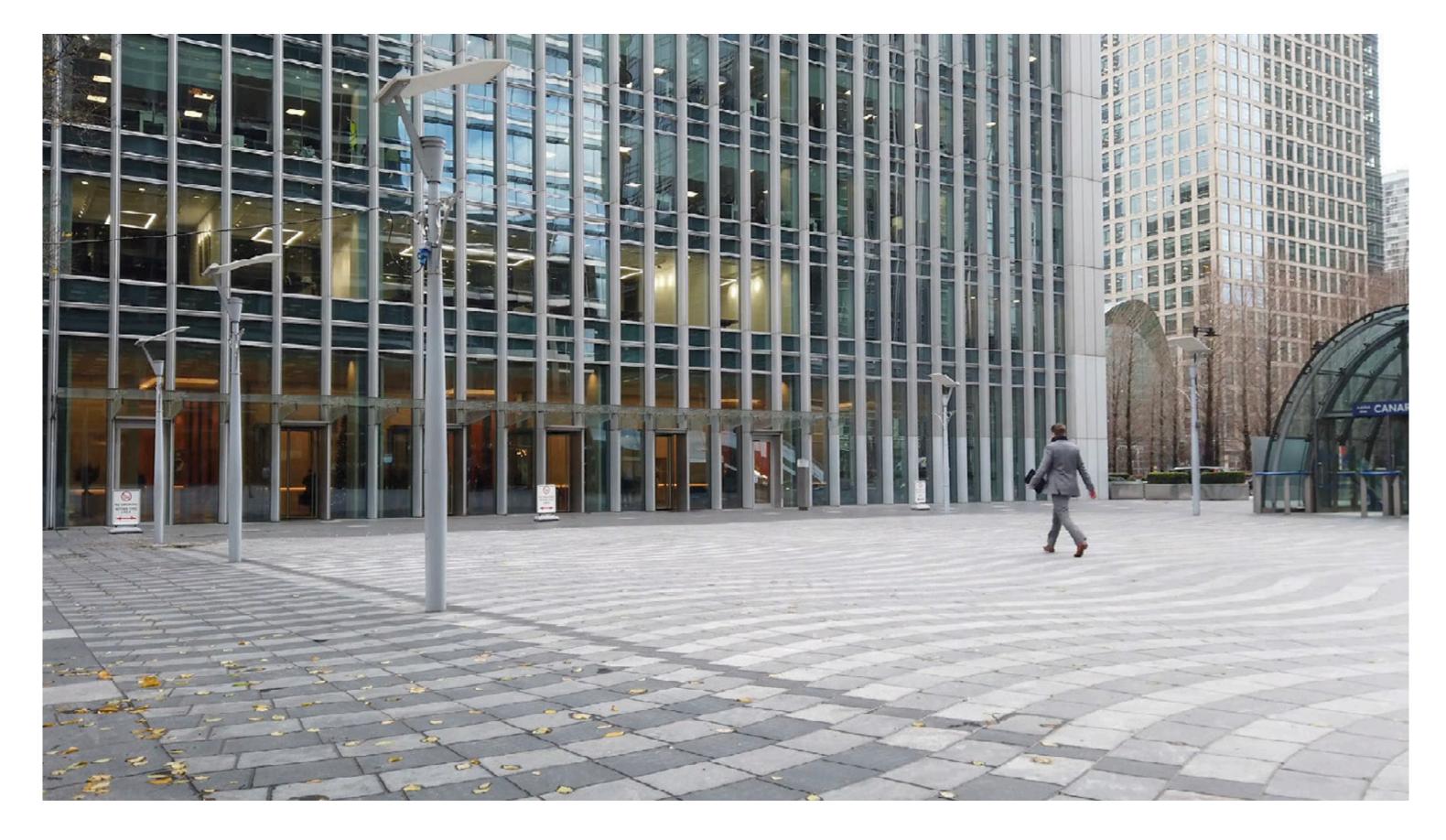
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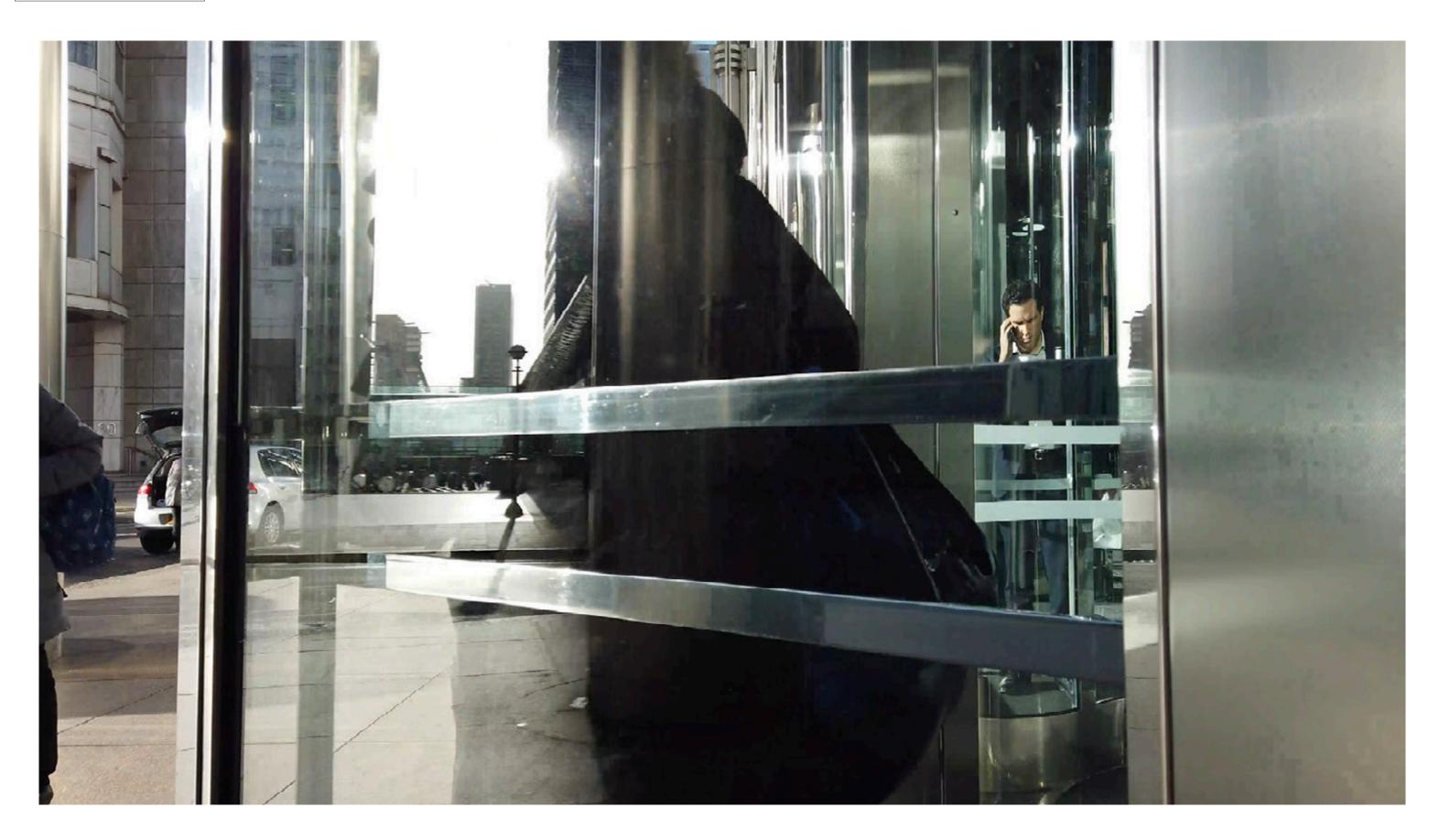
ginaries: Canary Wharf

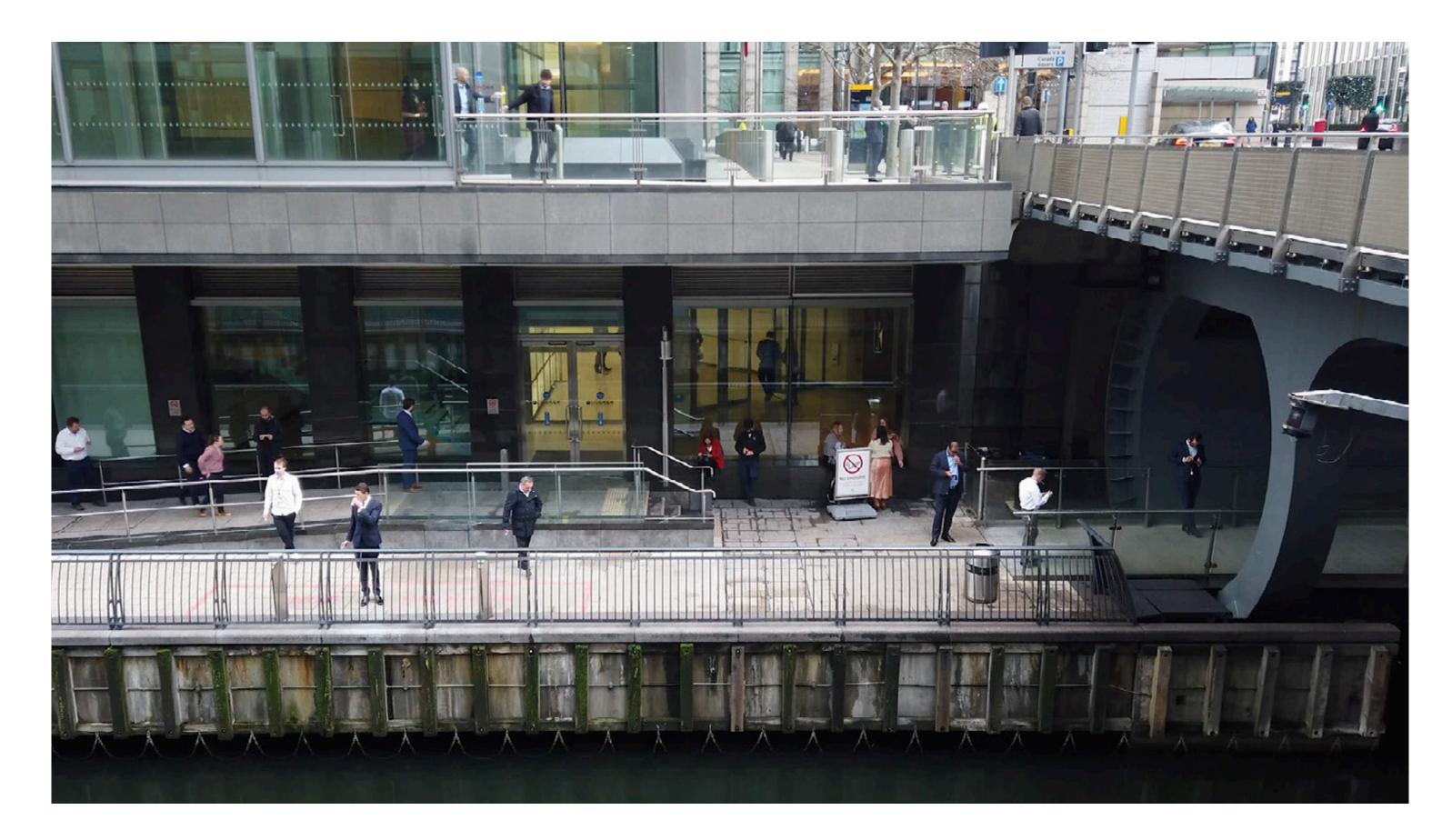
The Uncritical Laborer

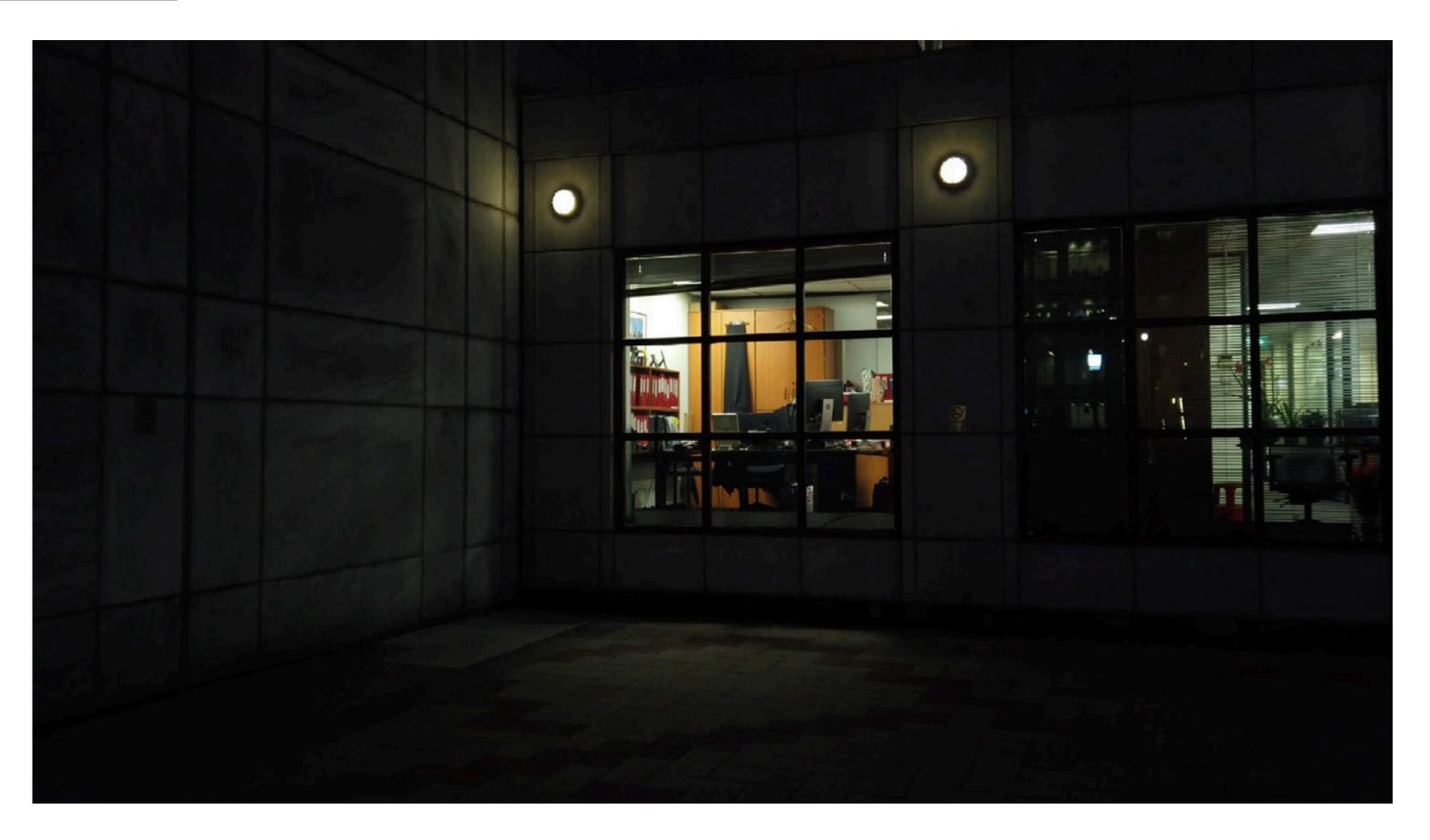
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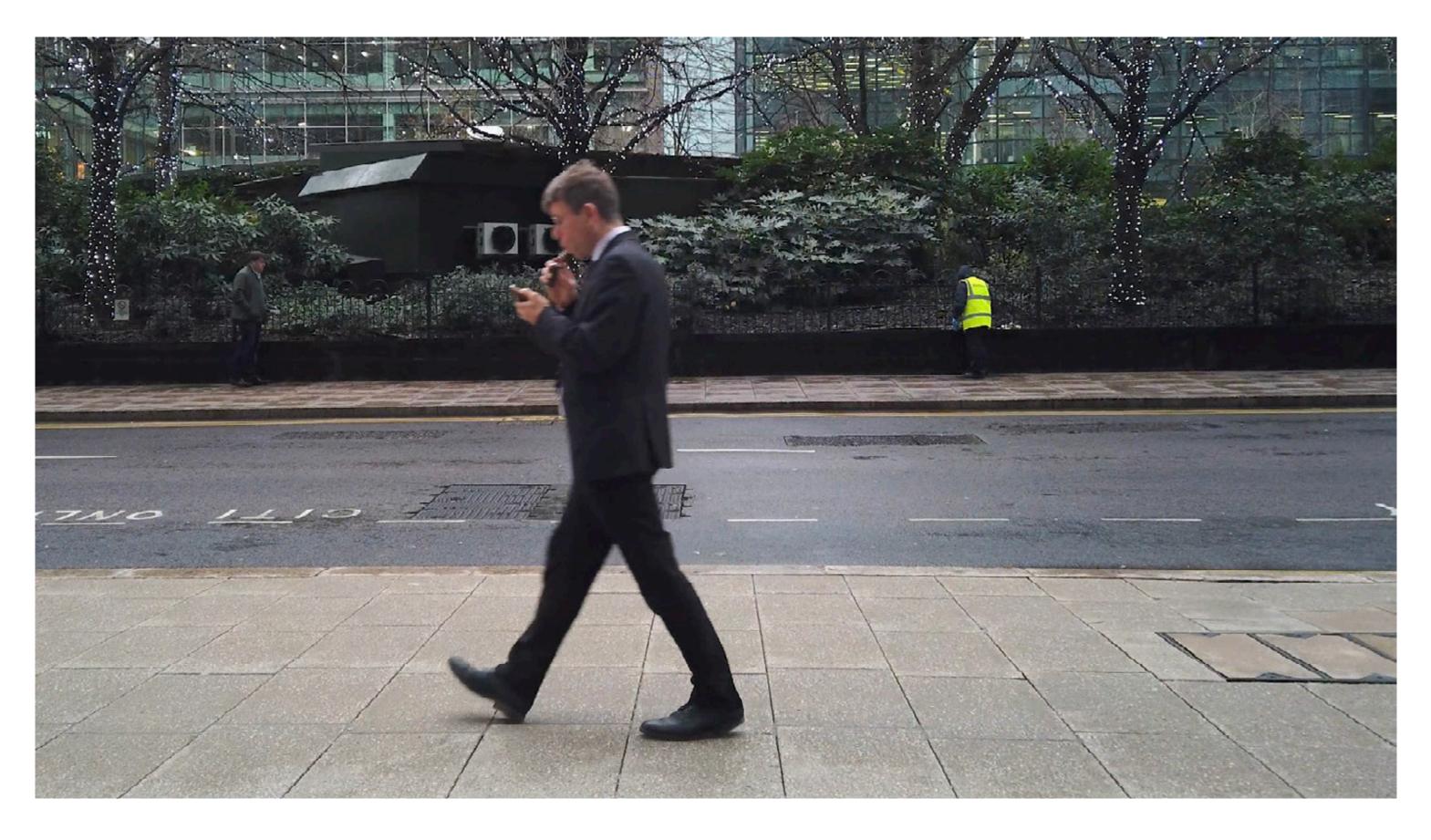










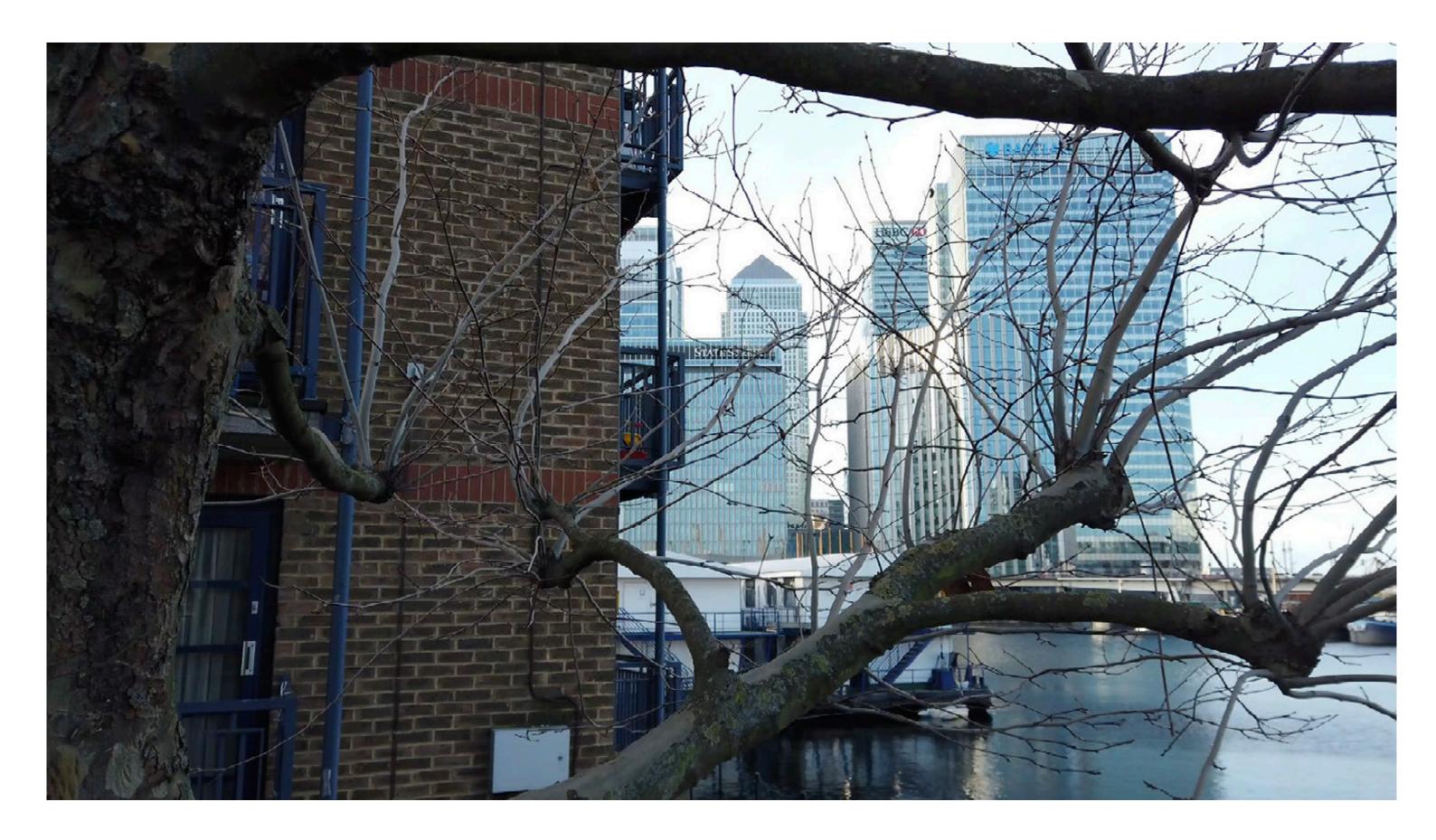


# Canary Wharf: Film Stills







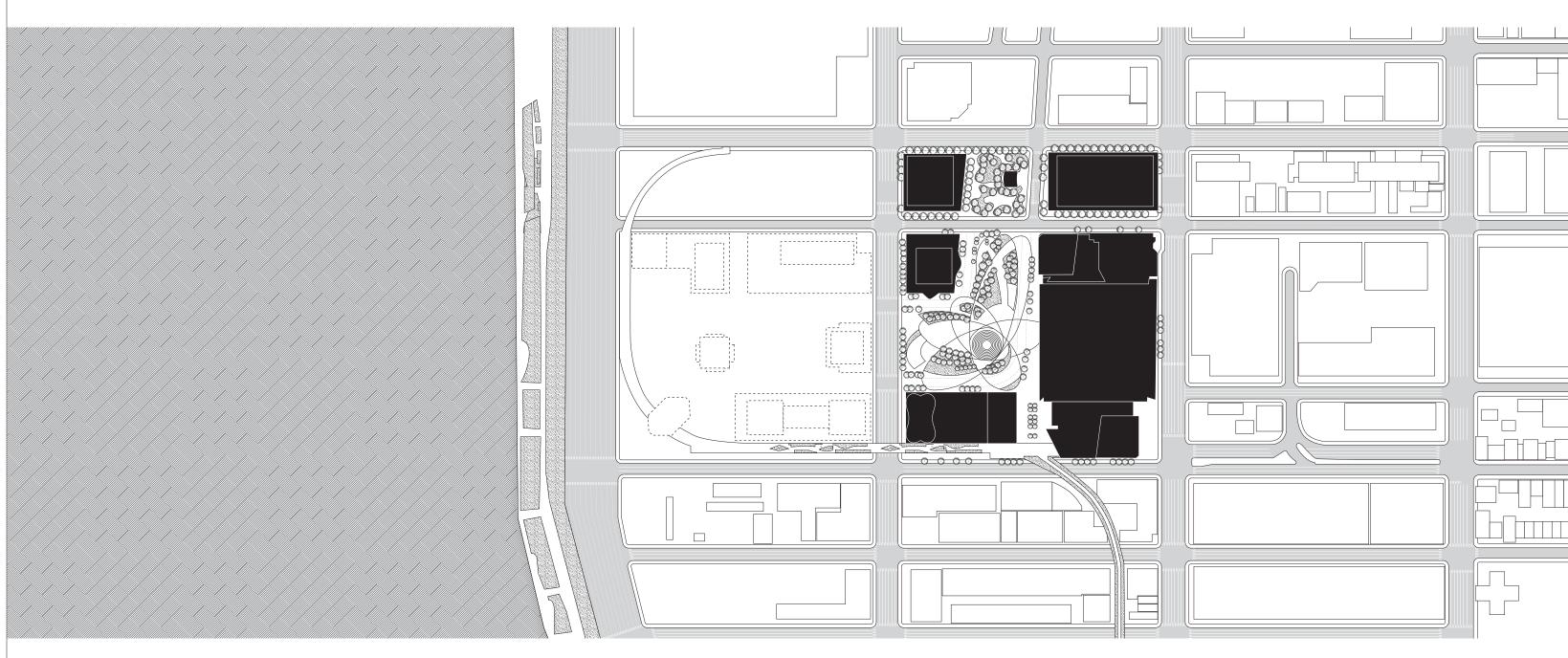


Hudson Yards

The Entertained Consumer

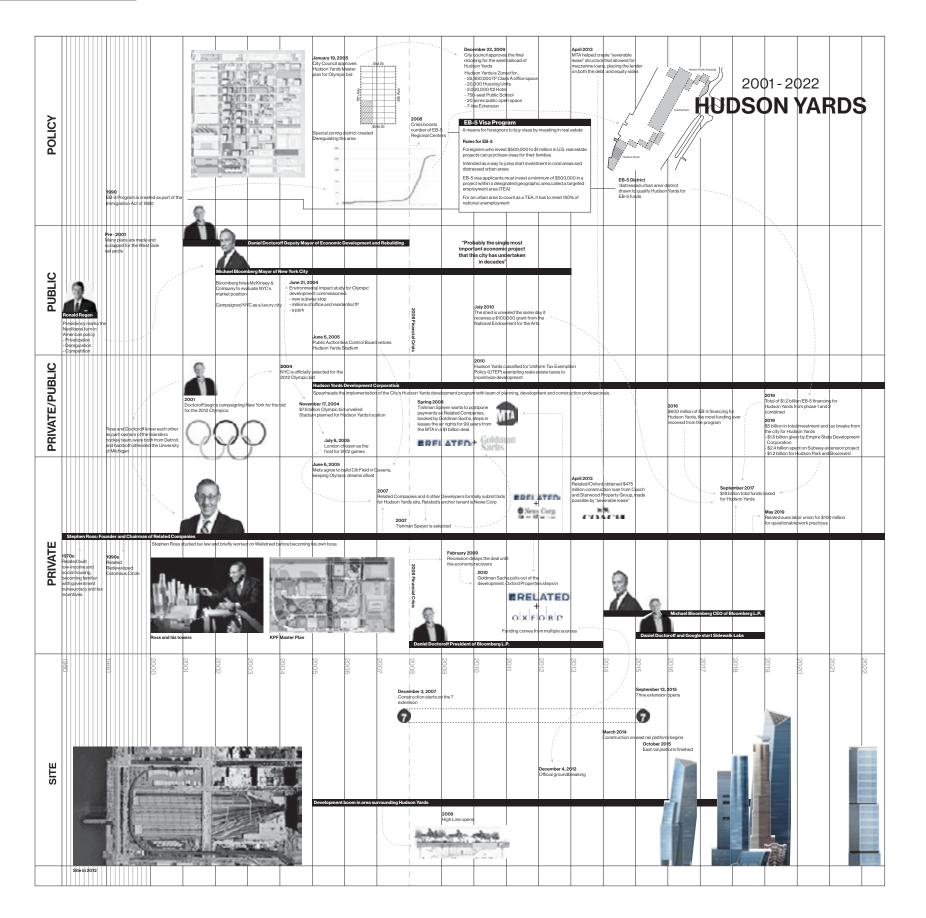


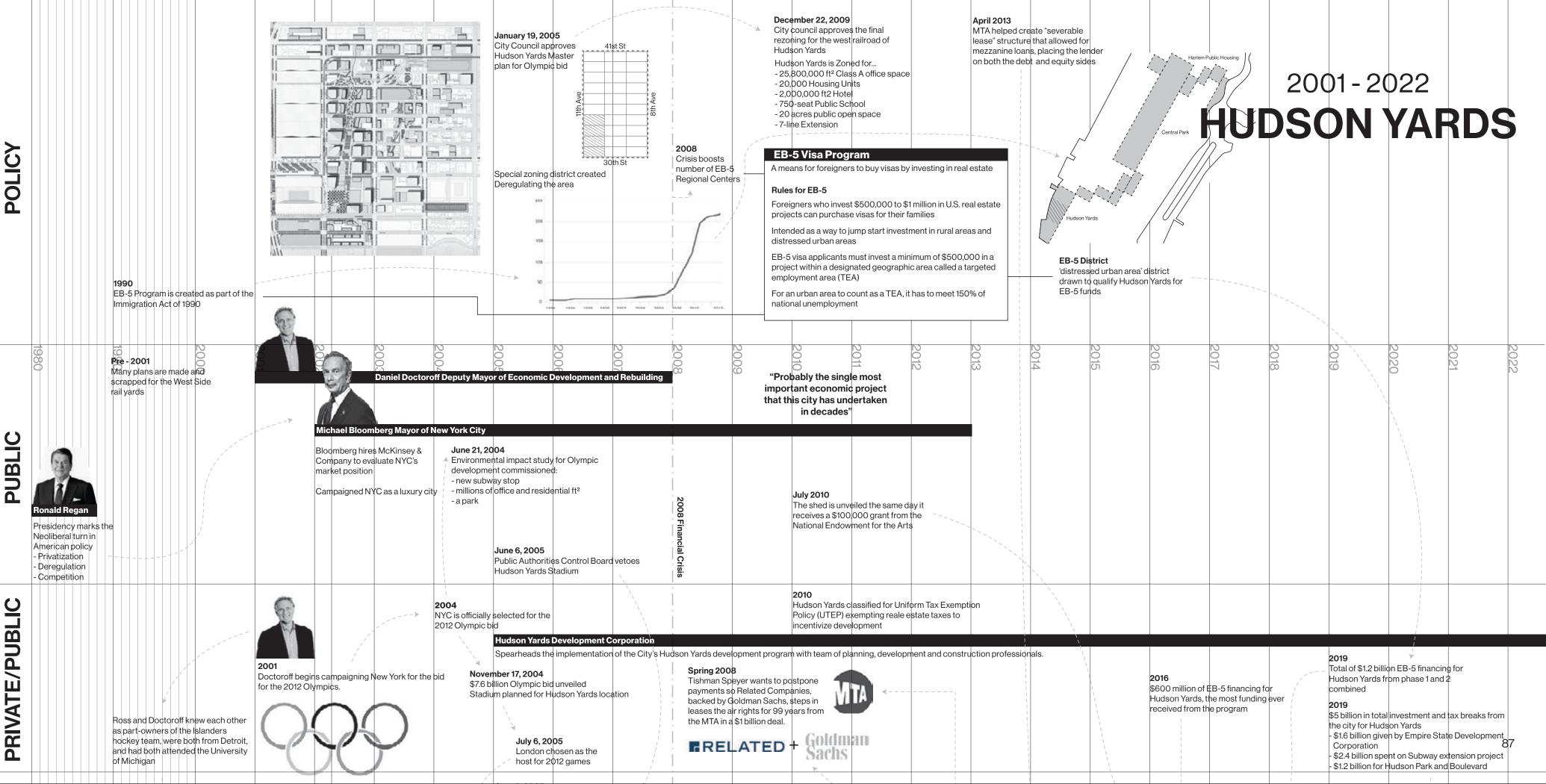
New York City

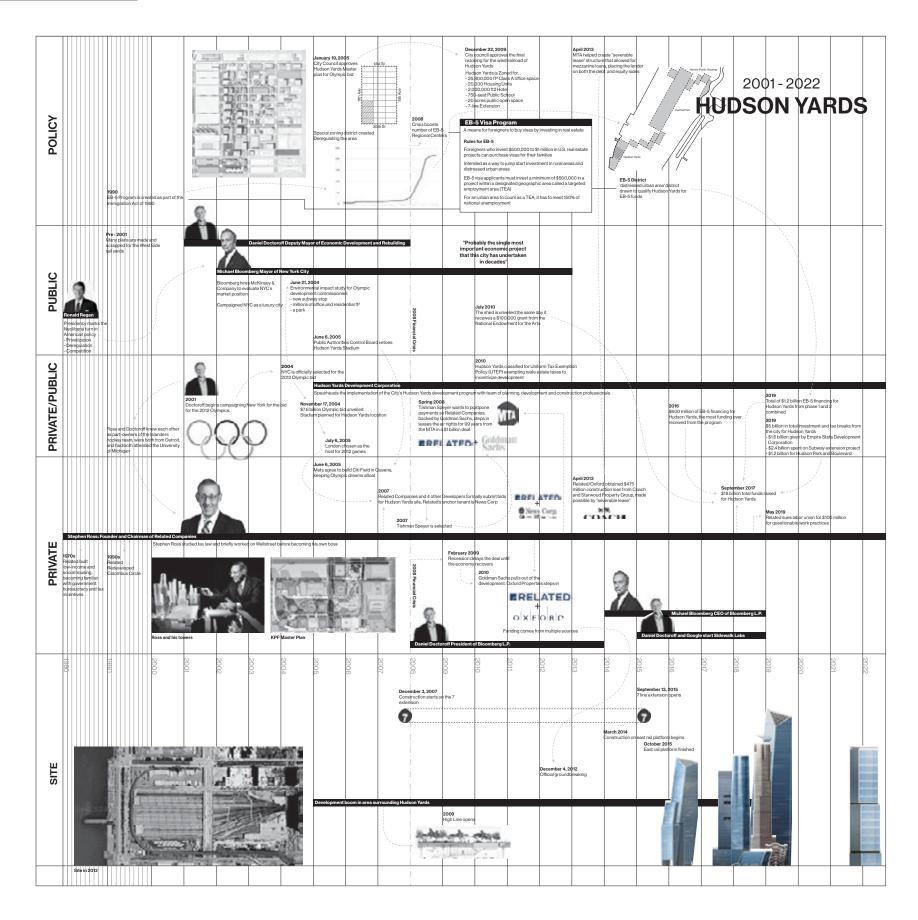


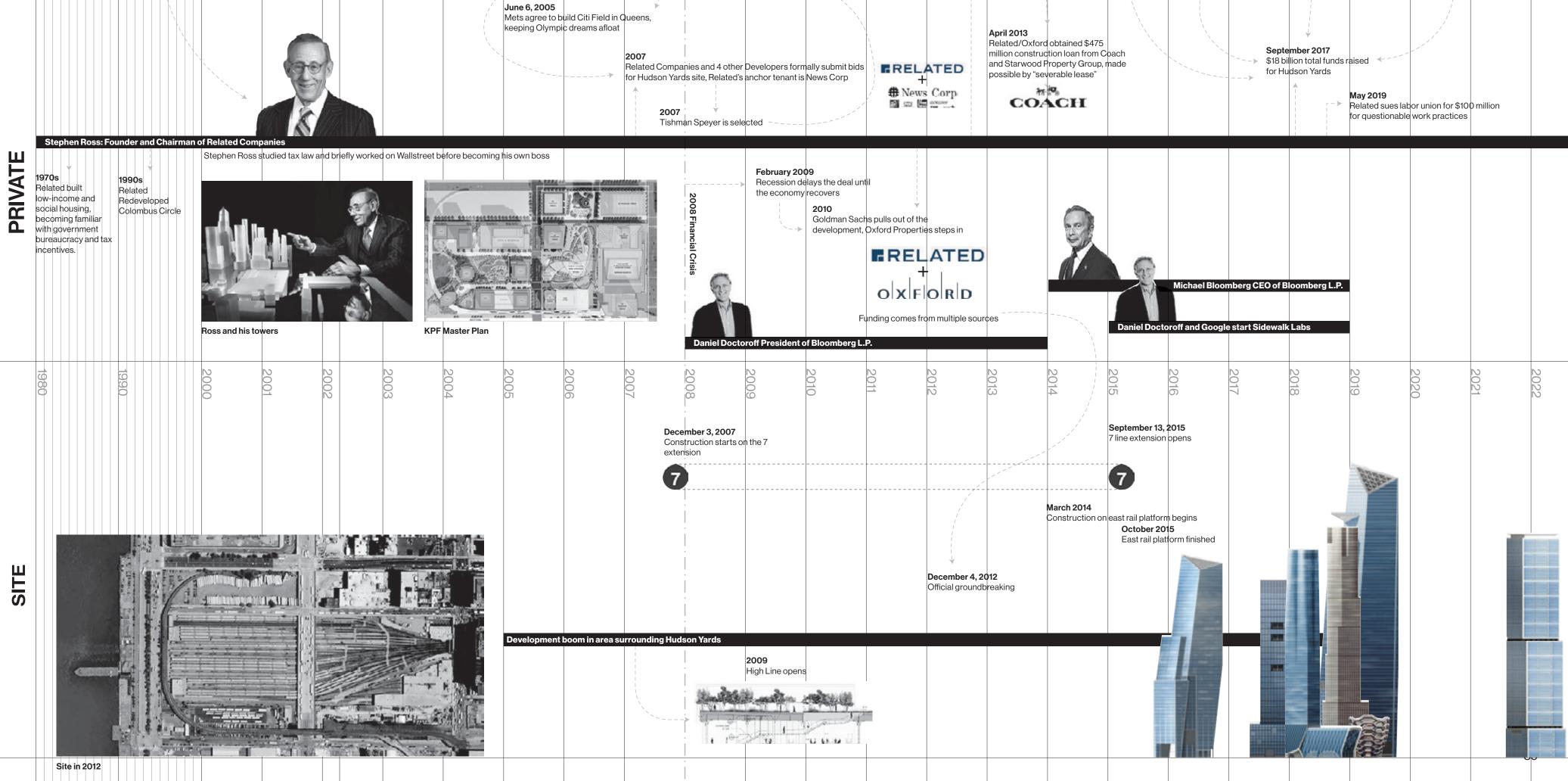
Midtown West

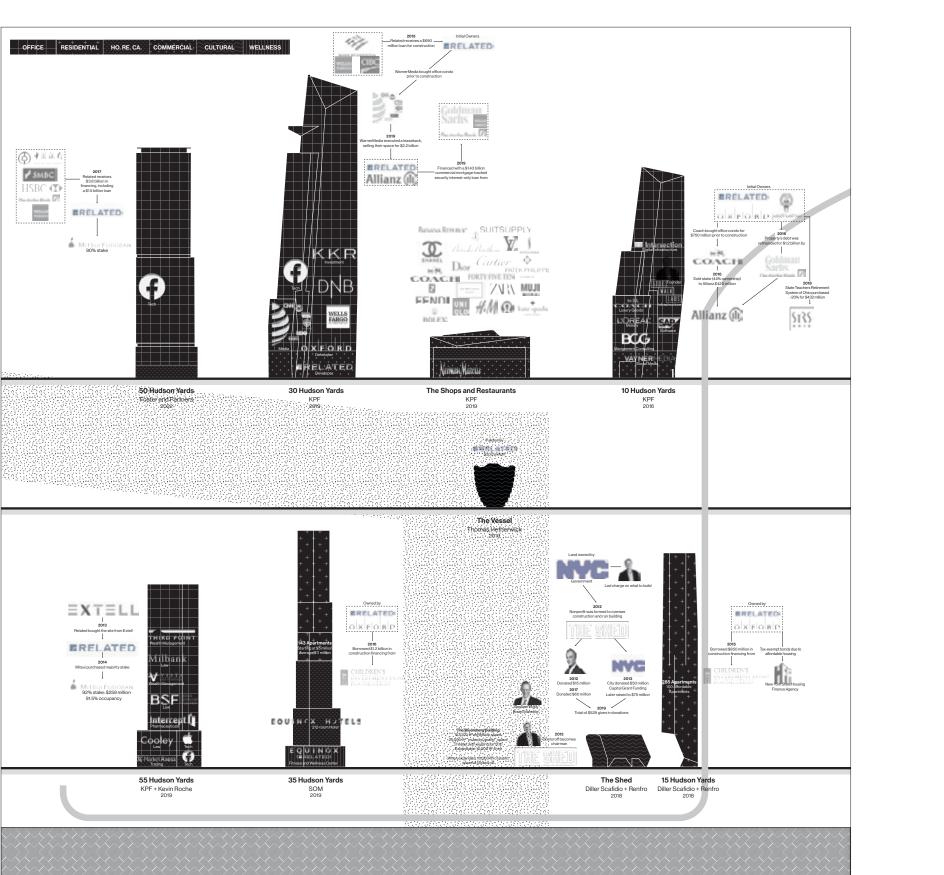
Hudson Yards

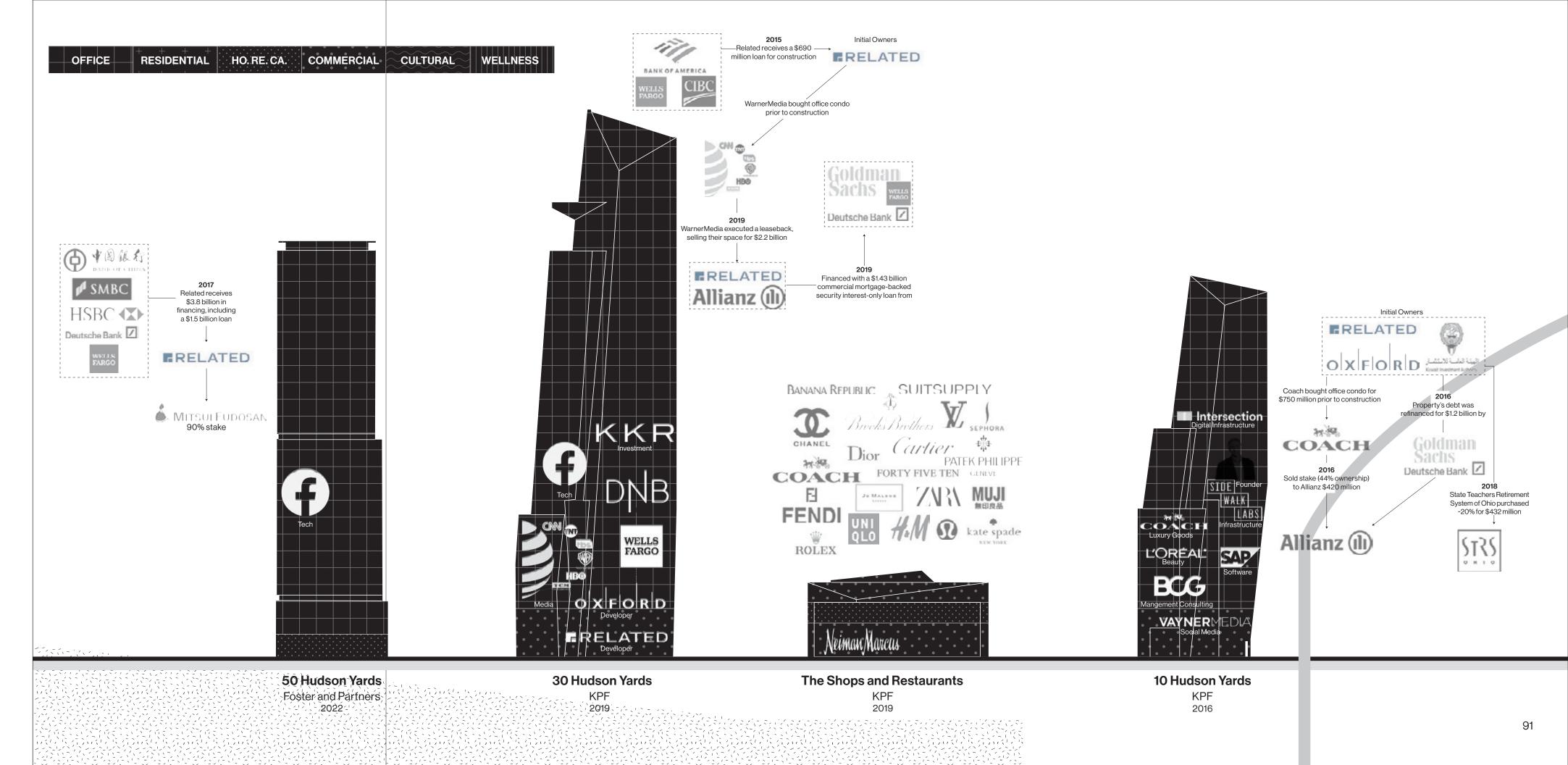


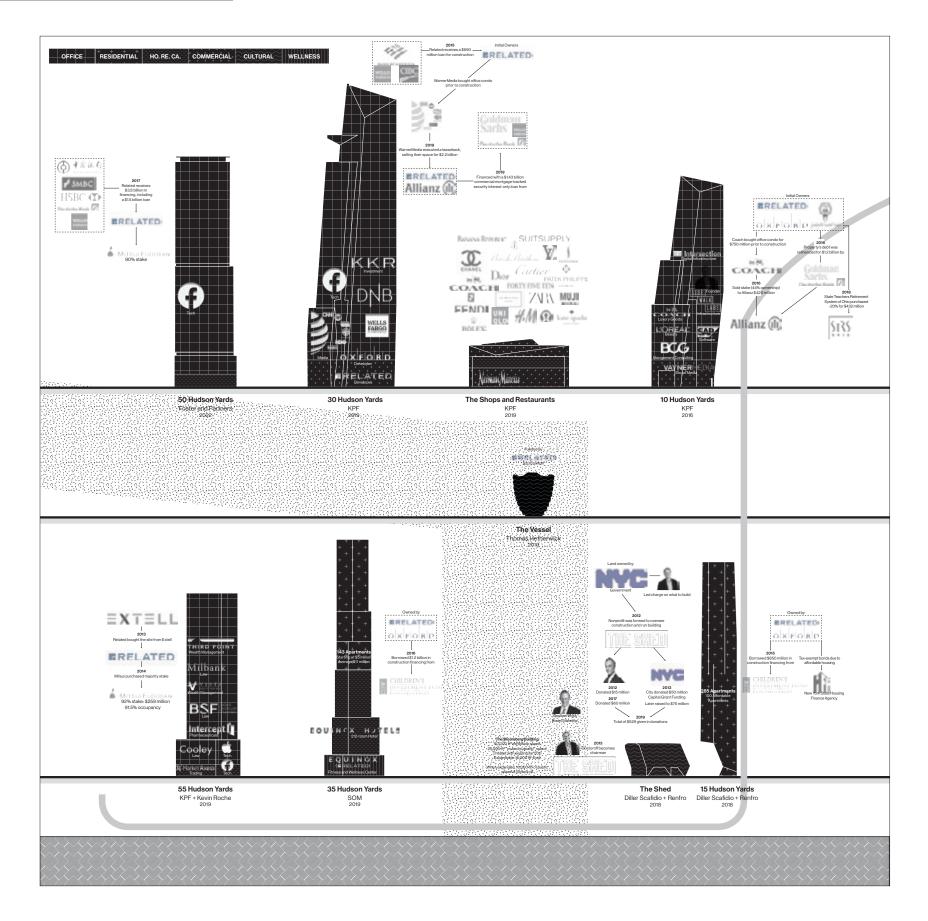


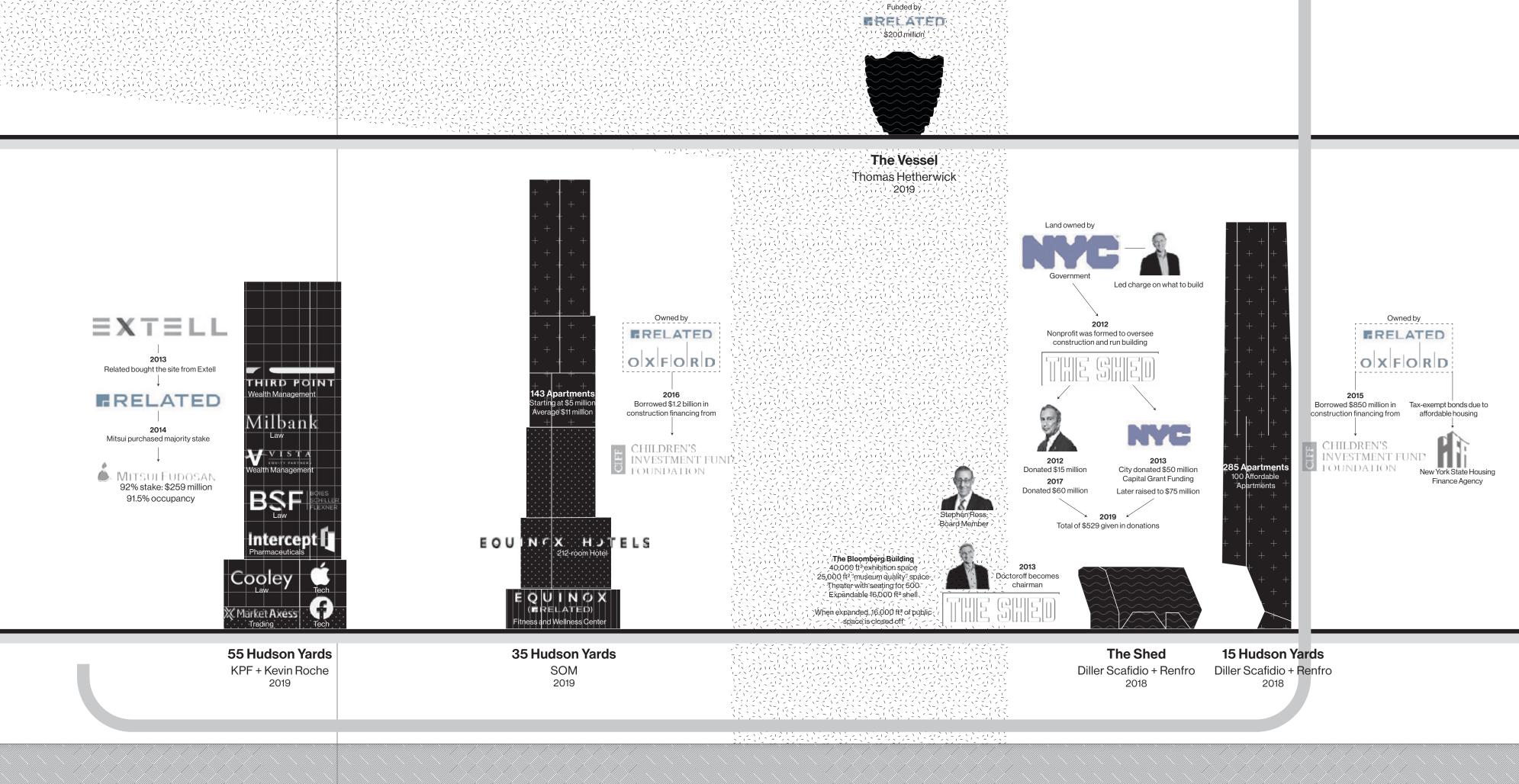


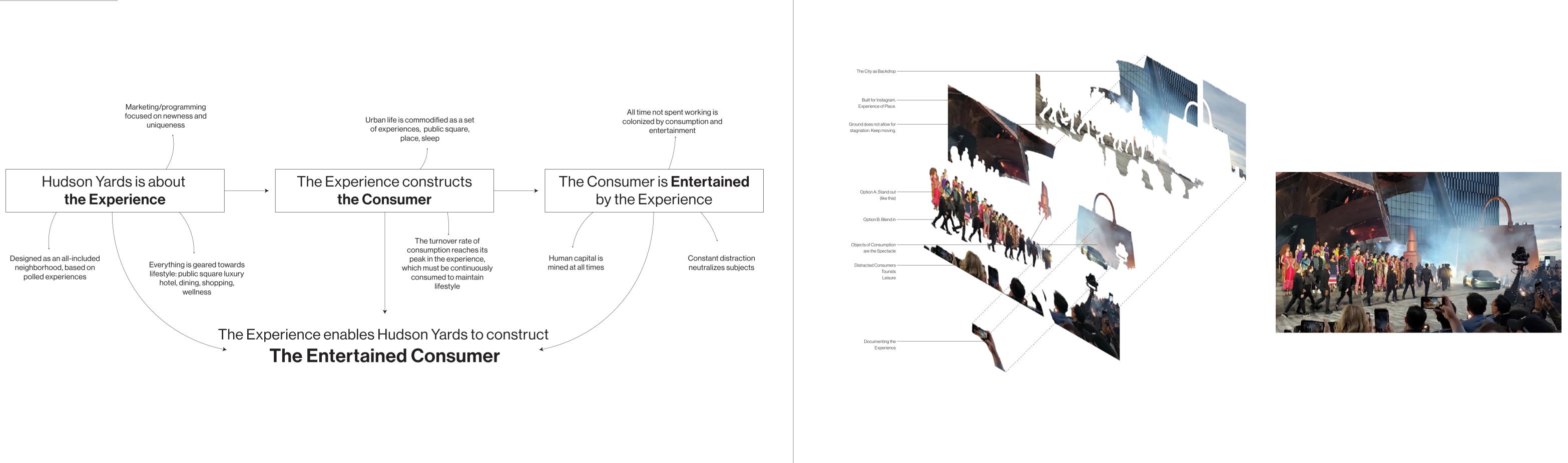








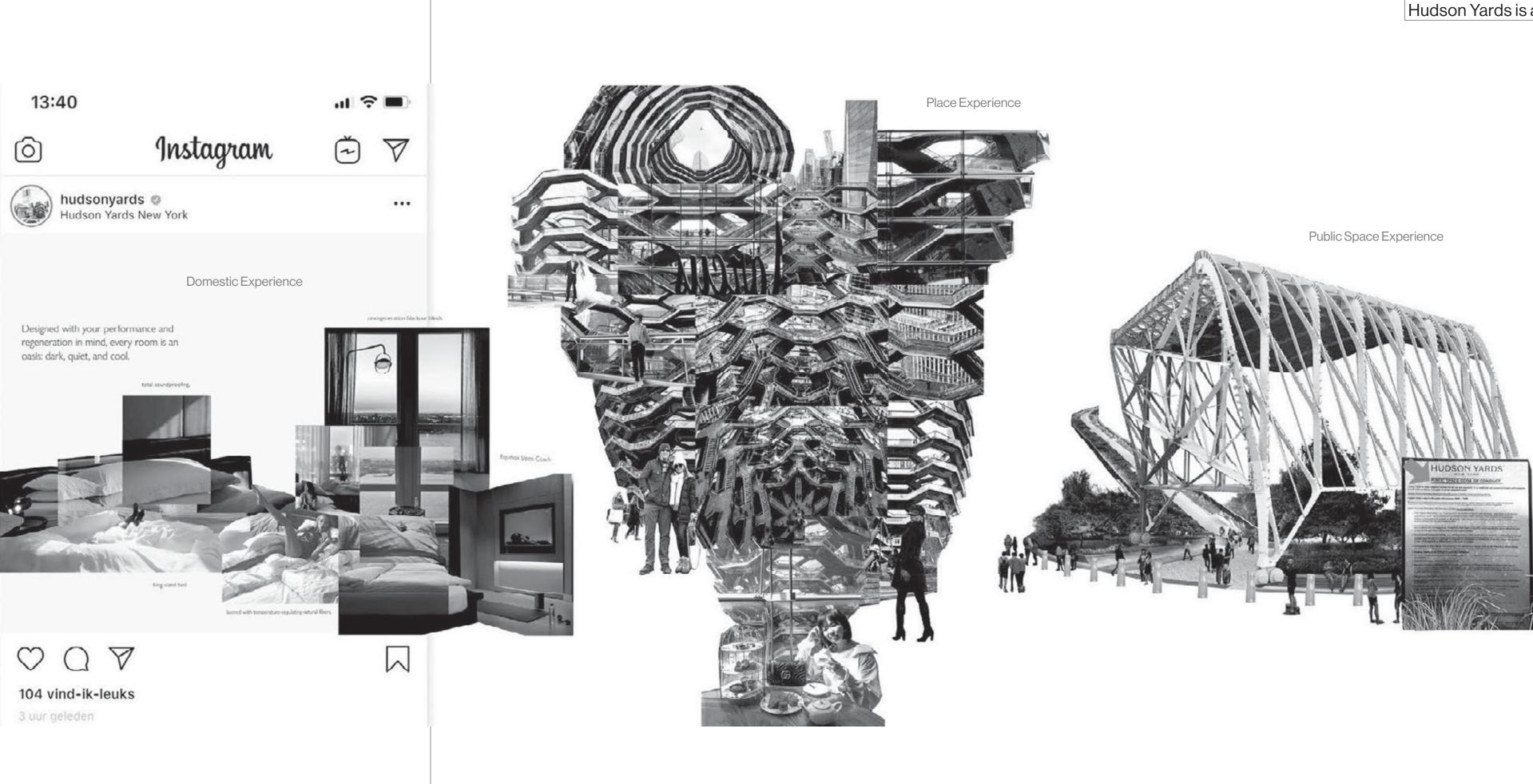








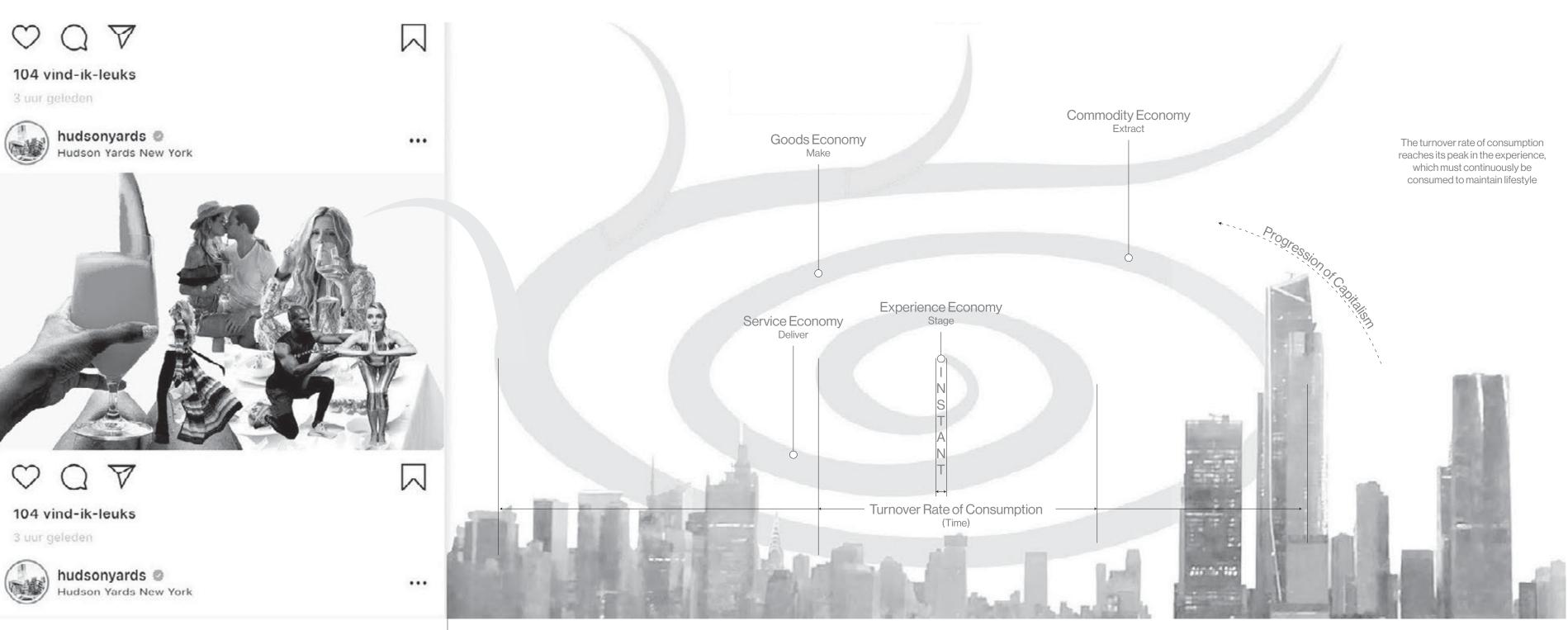




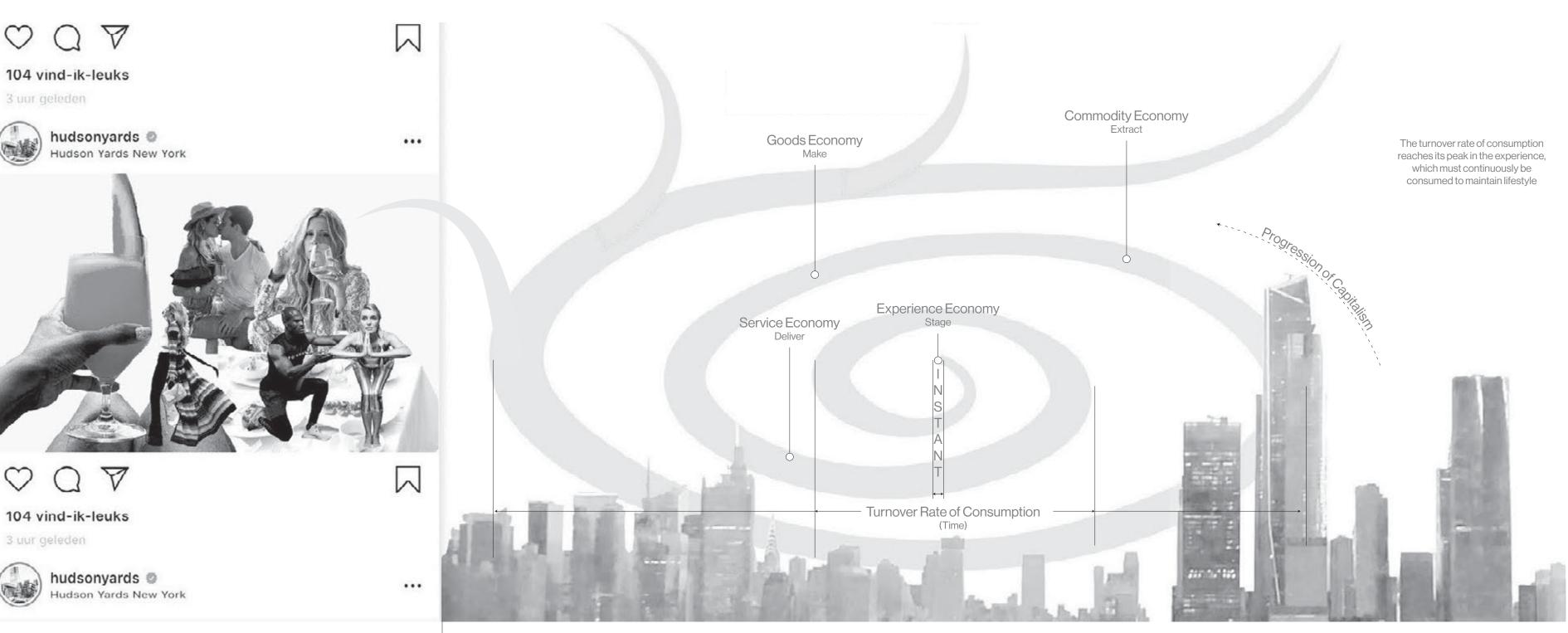


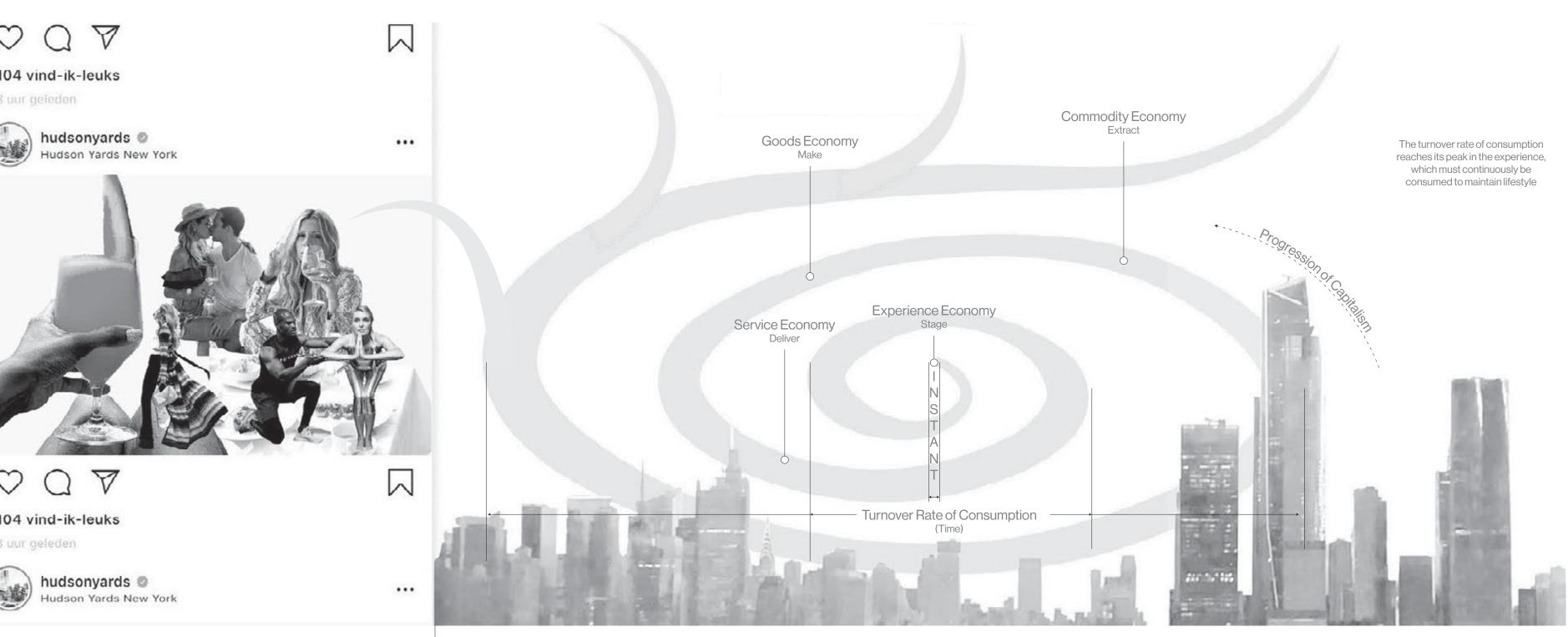
## Hudson Yards is about the Experience













98

# The Experience constructs the Consumer





...

 $\square$ 

104 vind-ik-leuks

3 uur geleden





104 vind-ik-leuks 3 uur geleden

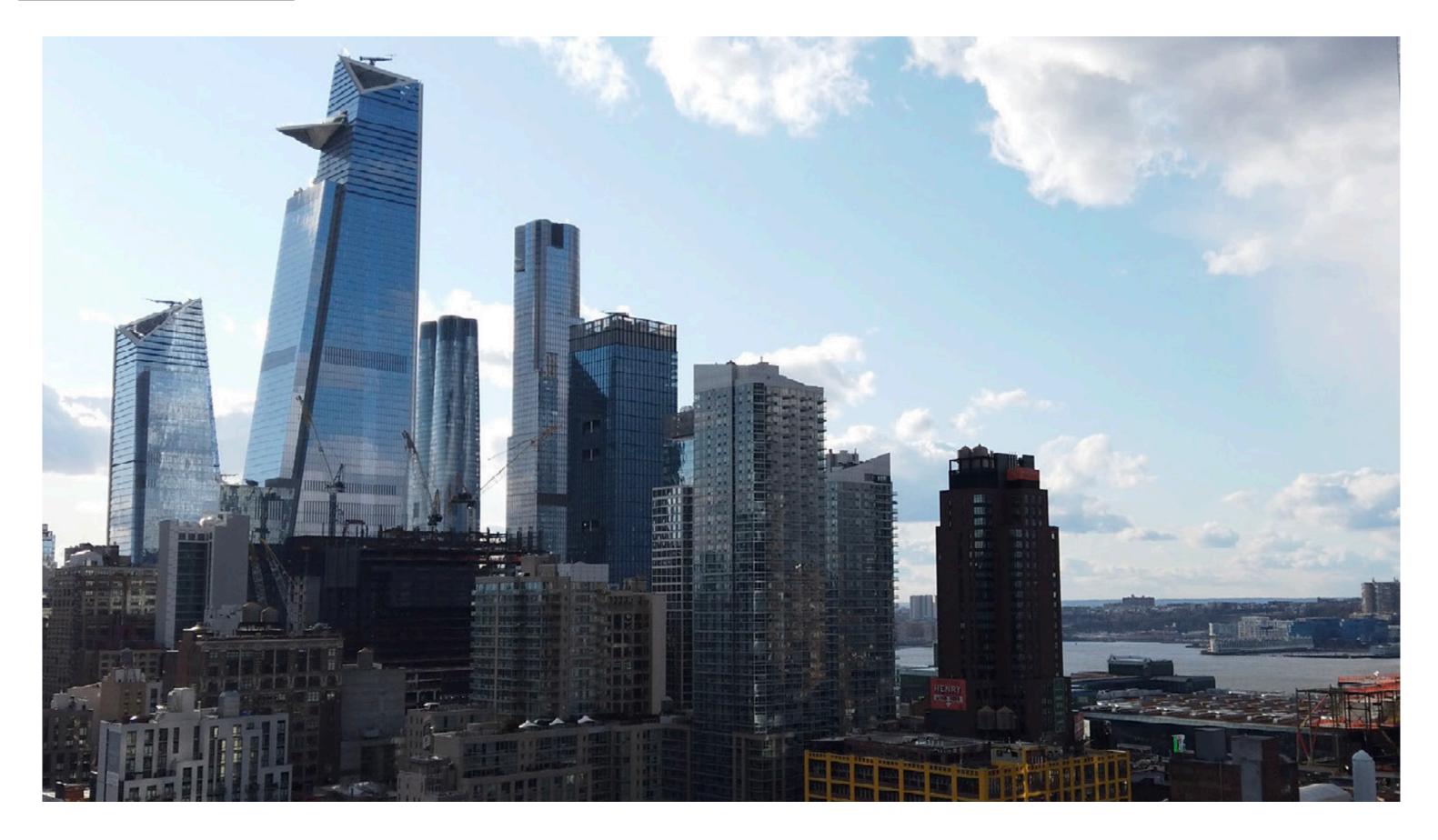
hudsonyards @ Hudson Yards New York

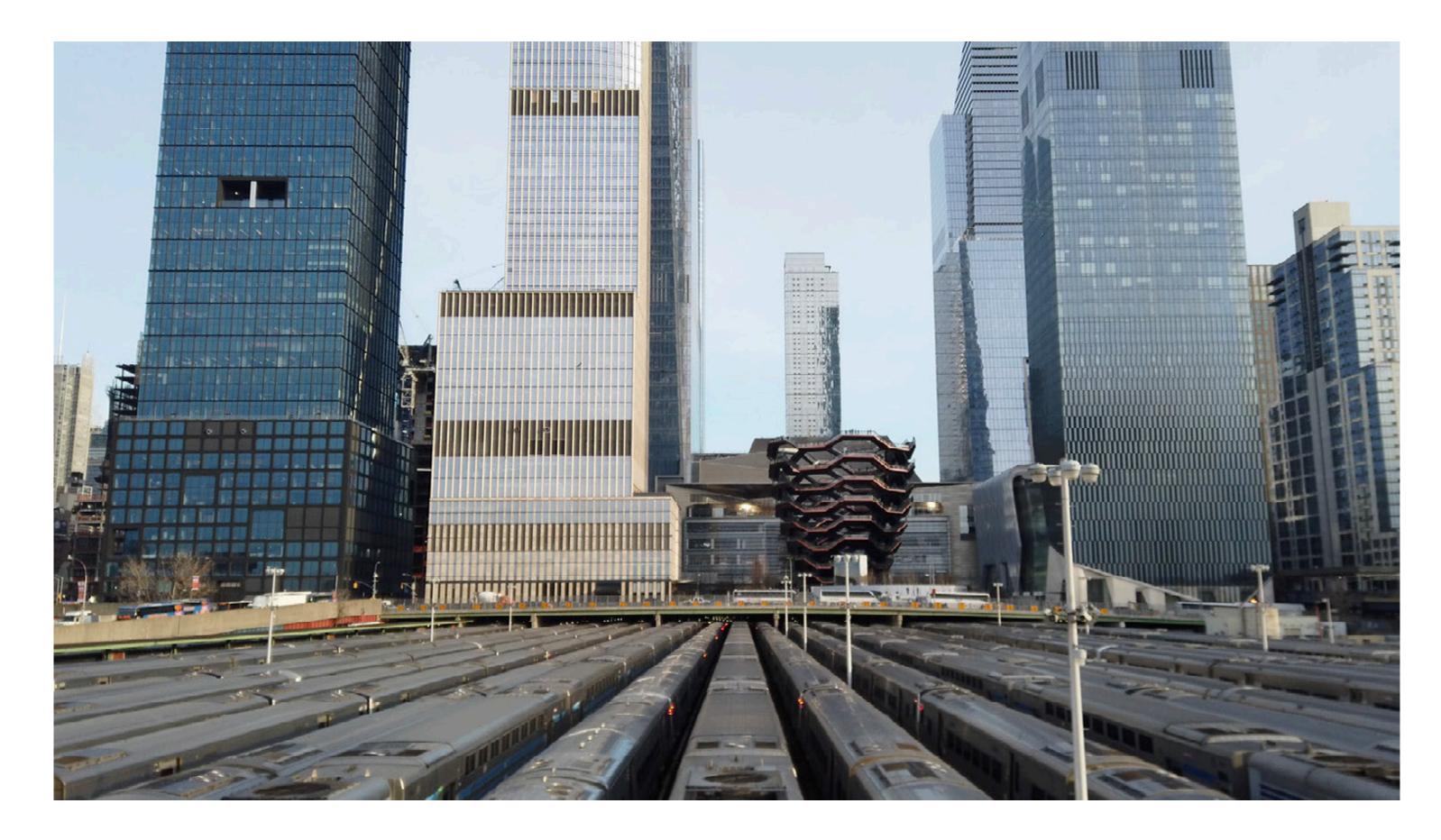


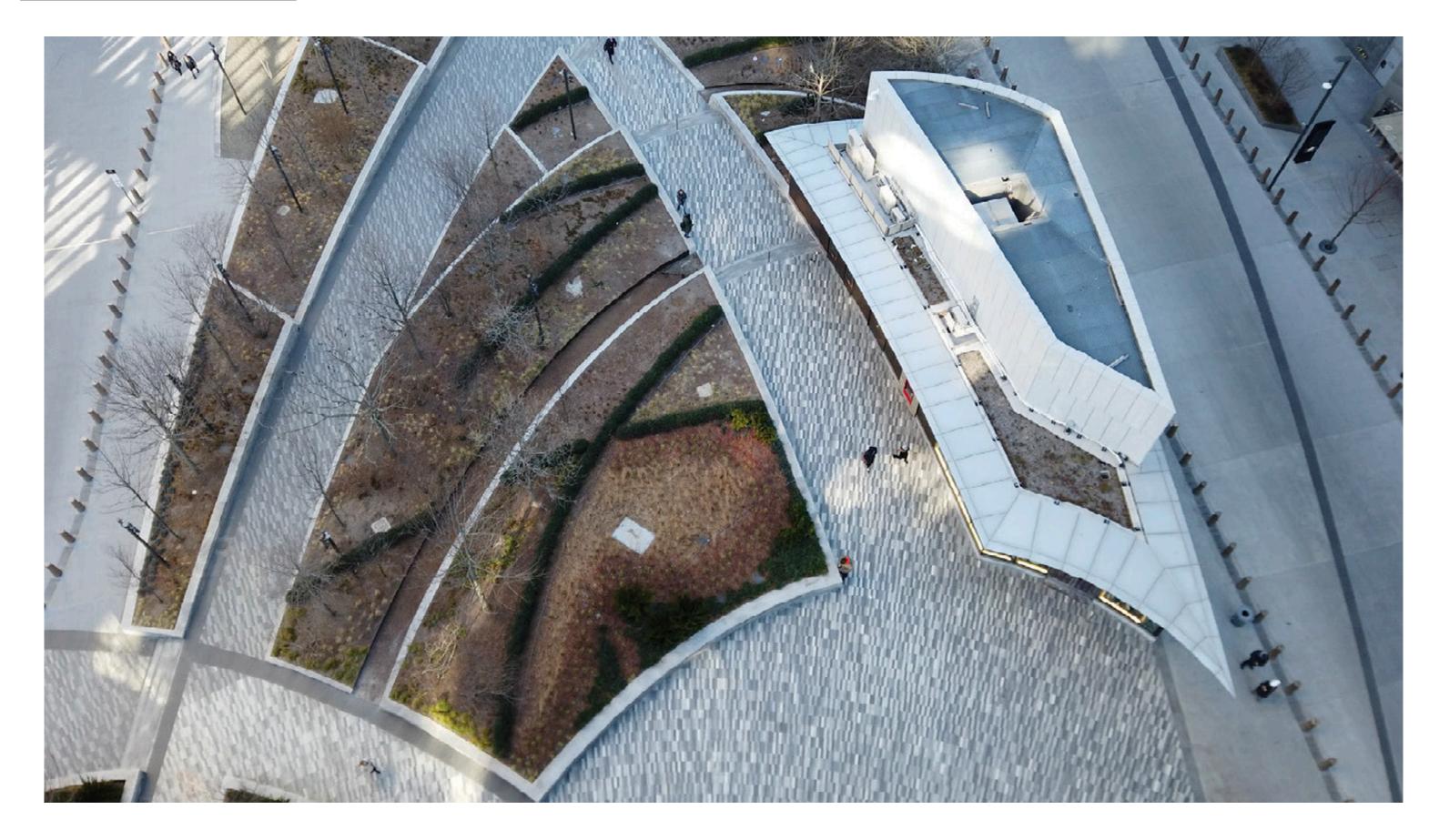


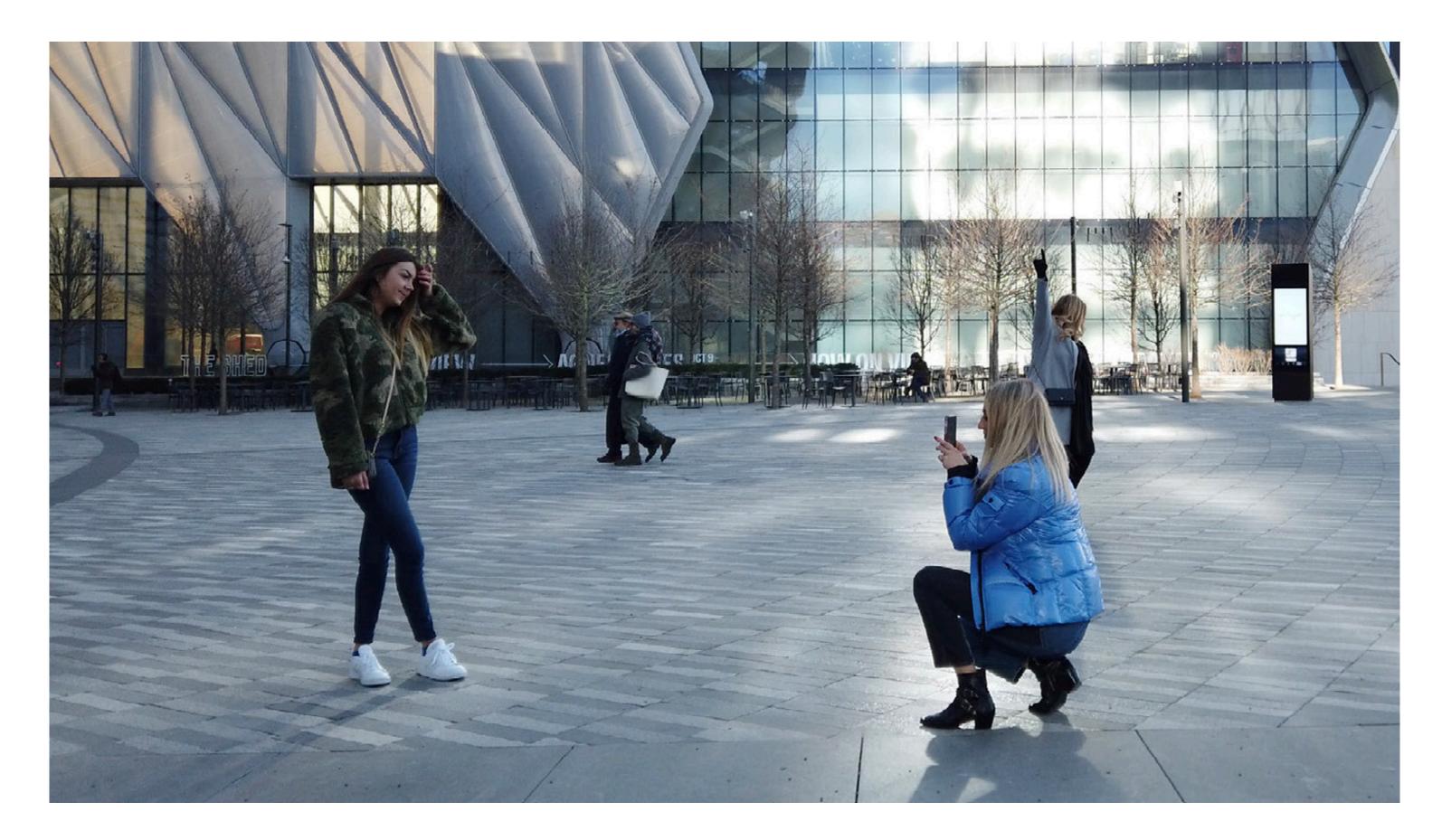
All time not spent working is colonized by consumption and entertainment, producing Entertained Consumers

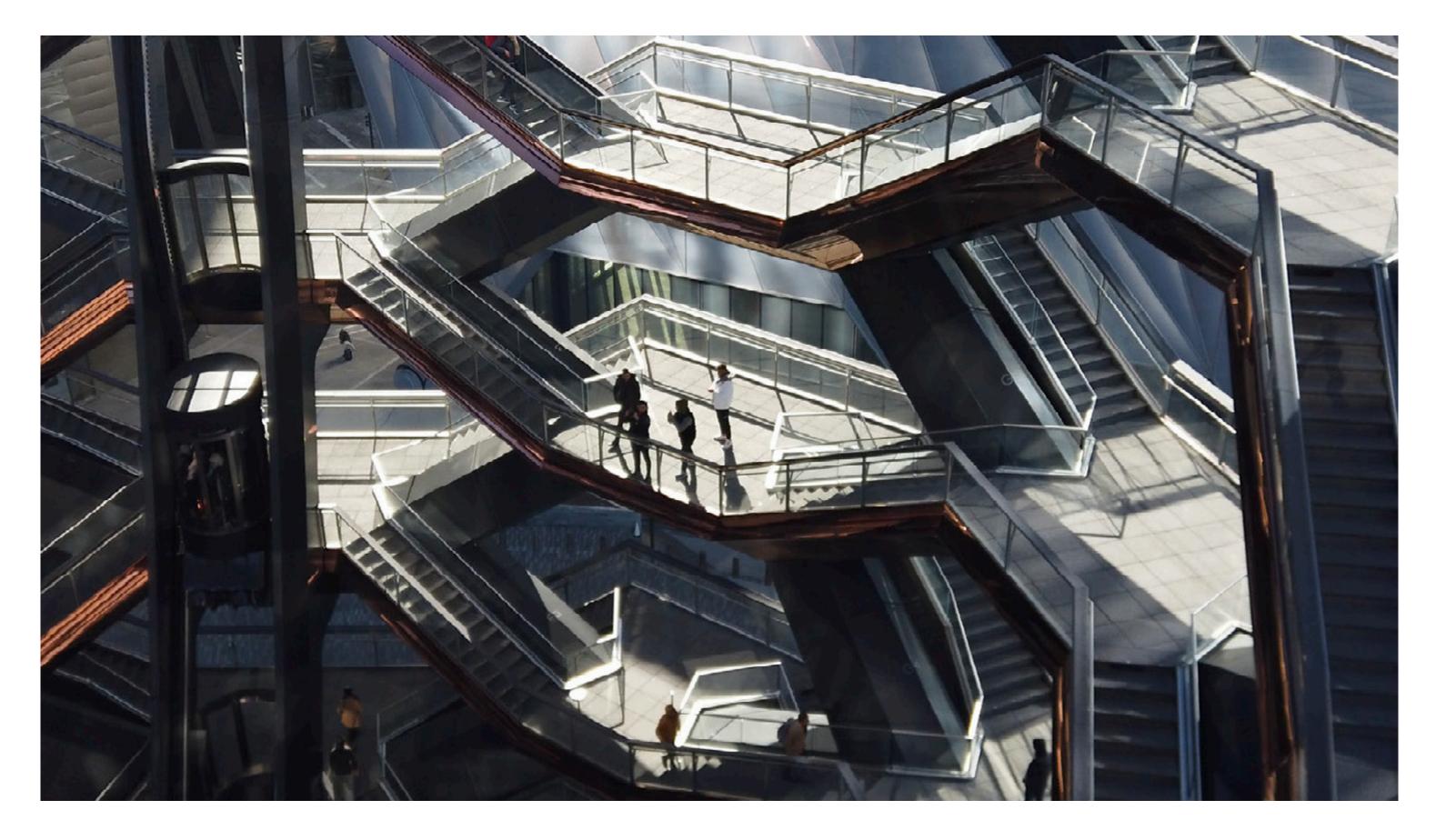
# The Consumer is **Entertained** by the Experience

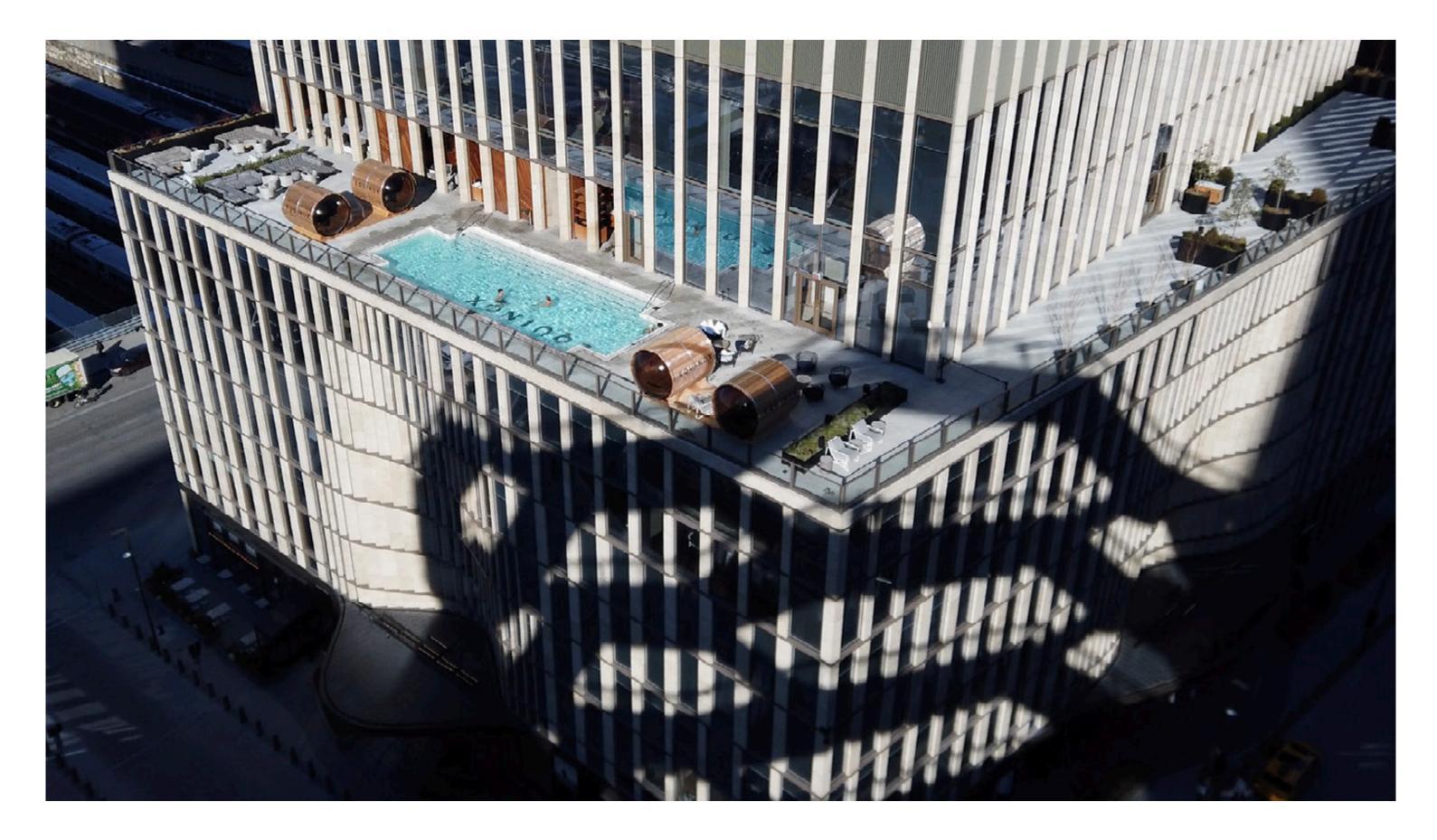


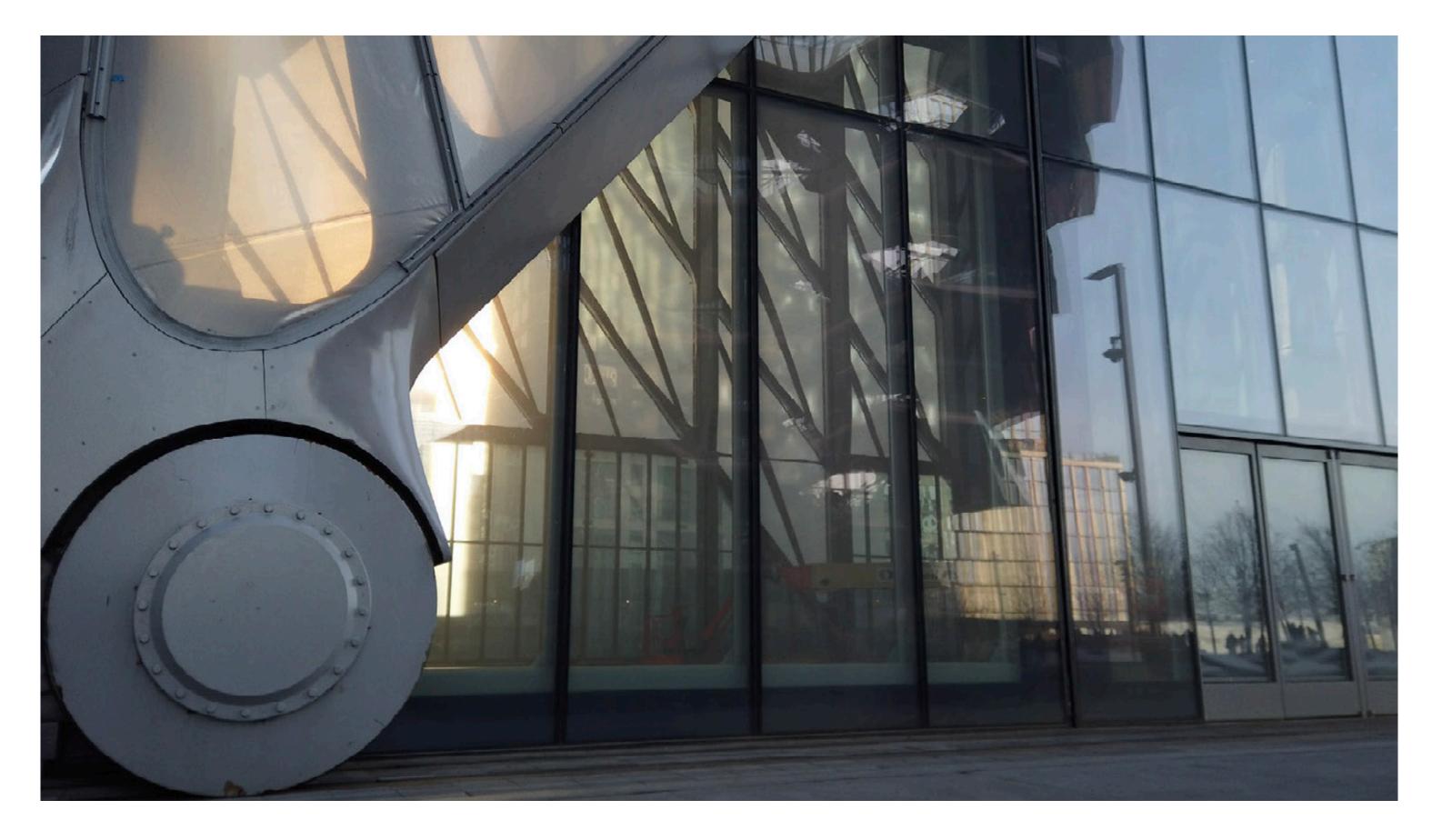


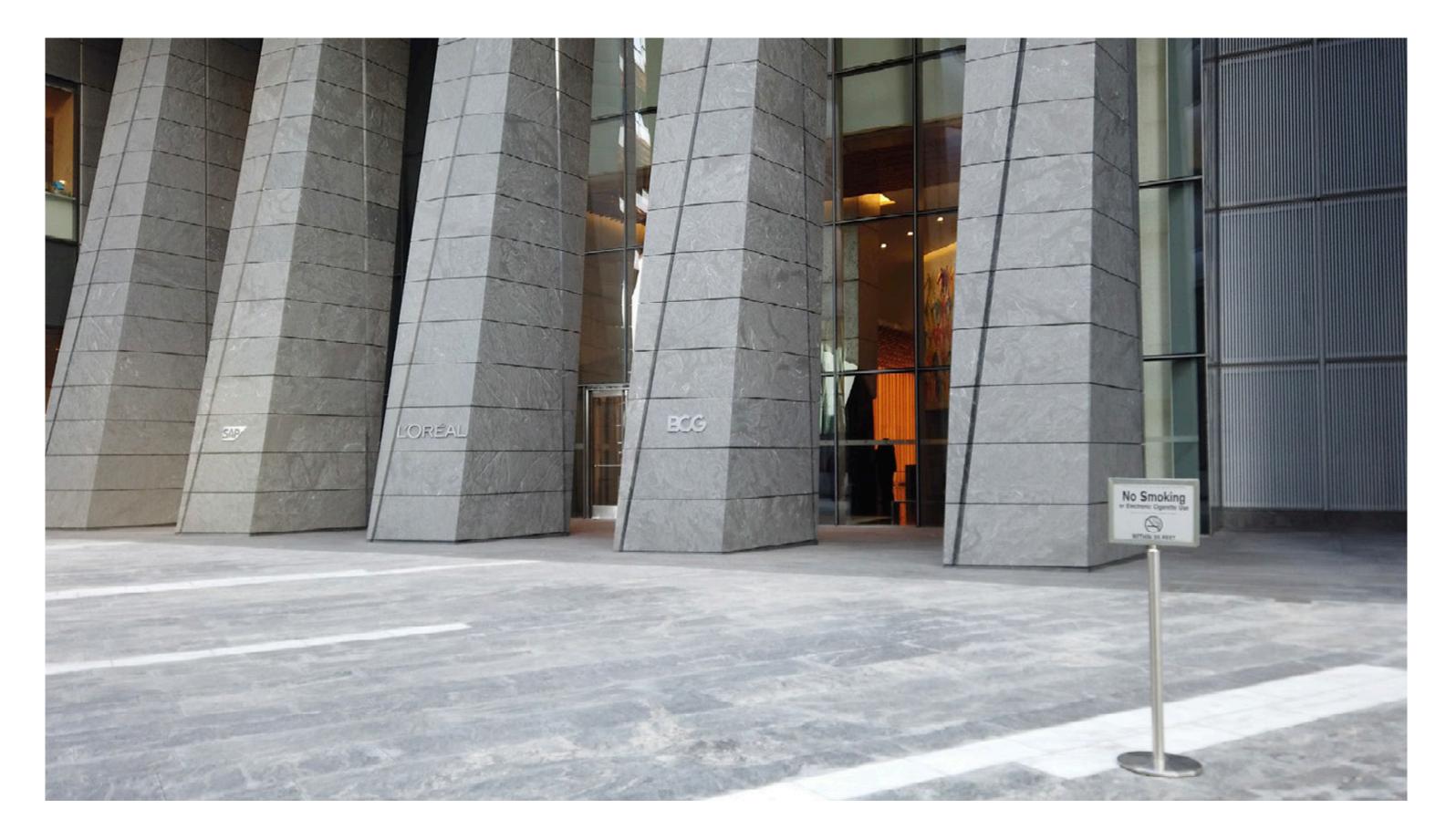




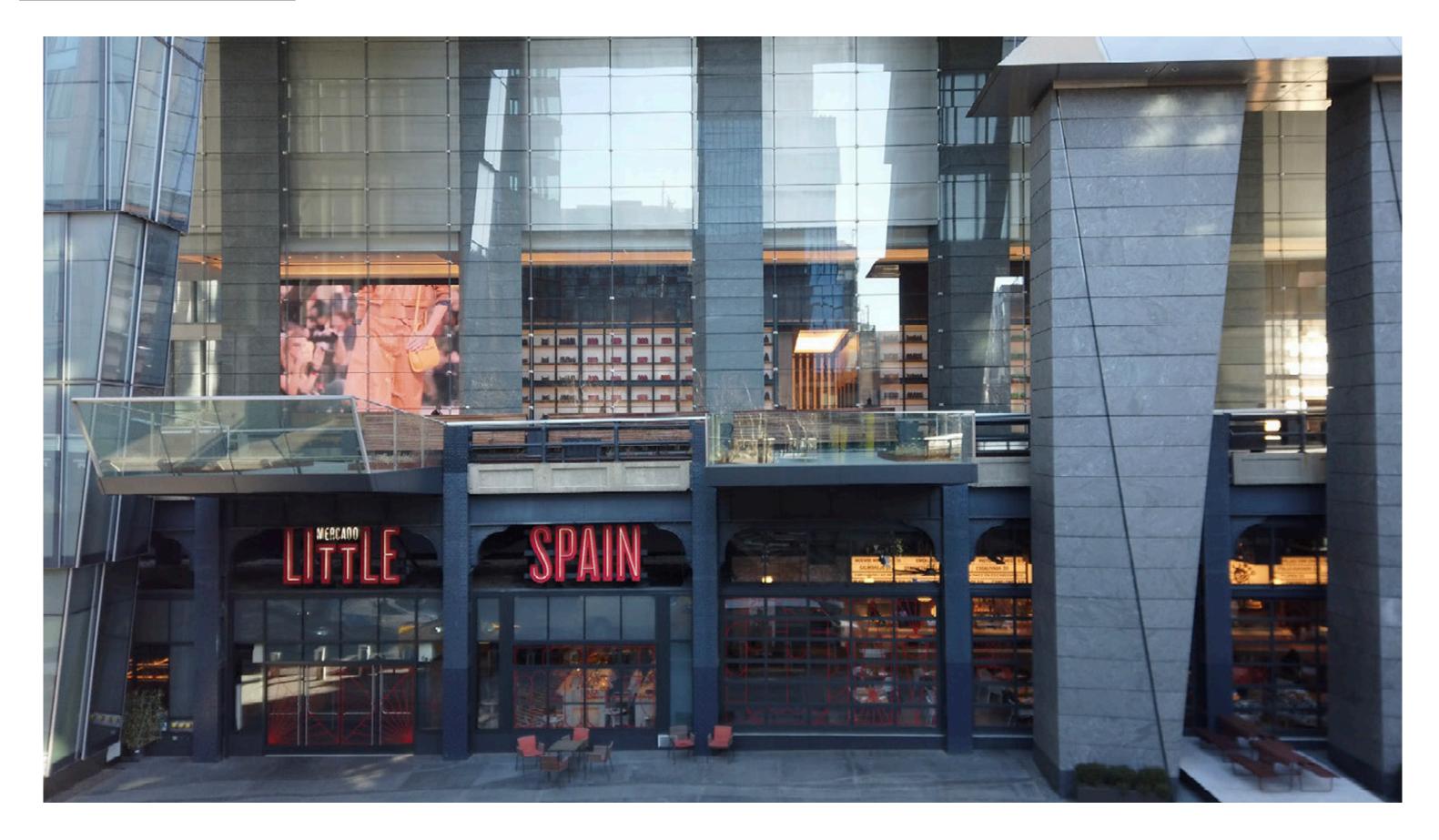


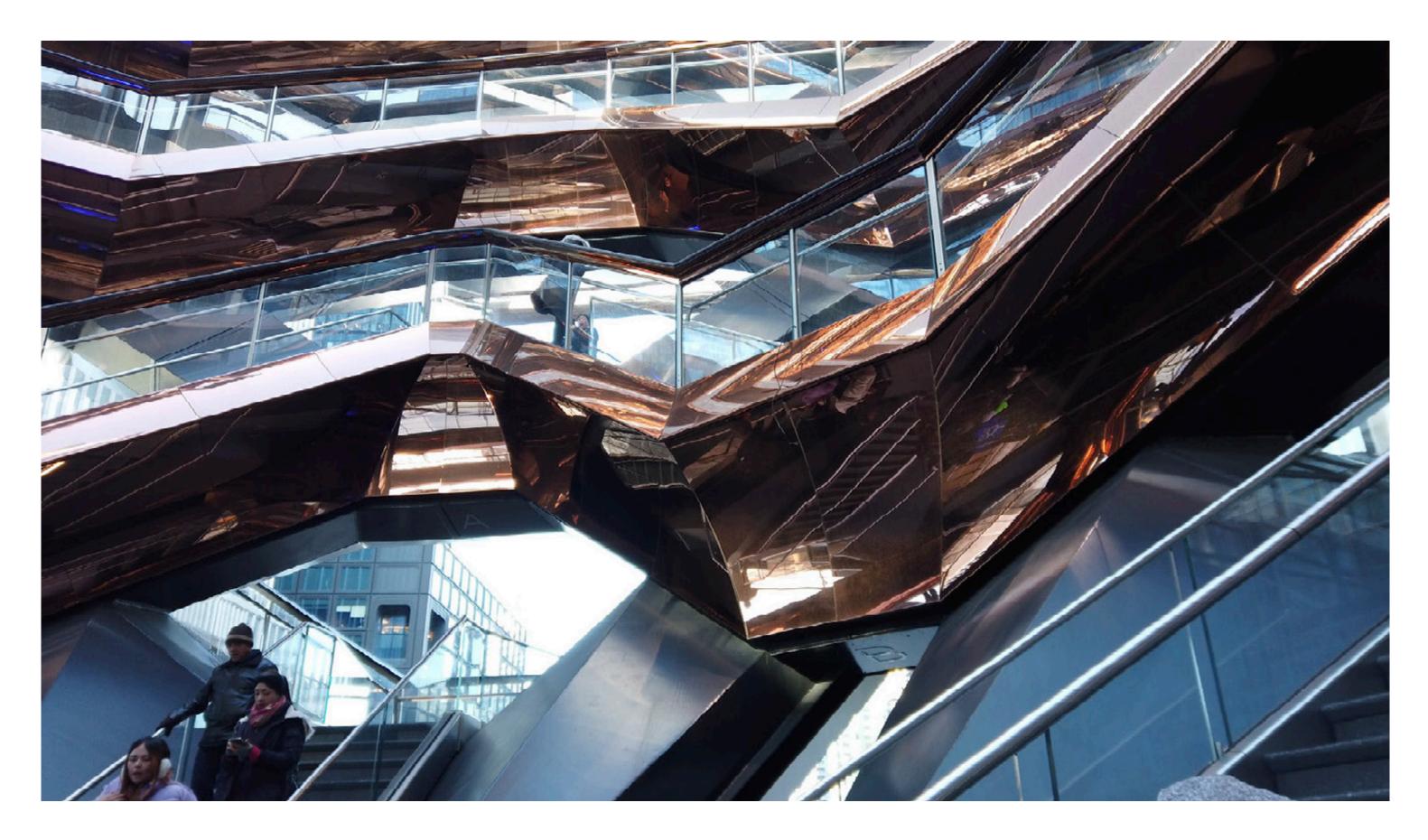






# Hudson Yards: Preliminary Film Stills





#### Aureli, Pier Vittorio: The Possibility of an Absolute Architecture

It is primarily the final chapter in The Possibility of an Absolute Architecture, The City Within the City, which is most resonant in my work. This chapter discusses the work of Oswald Mathias Ungers, OMA, and the Project of the City as Archipelago. Here, the monotonous force of urbanization (mobility, integration) is pitted against the singularity of the city, a site of confrontation and coexistence. Whereas an architecture of difference supports the infinite variation of commercial competition, true architecture can be a point of entry for the project of the city and what survives of its idea. Essentially, the book contrasts the global urbanization of capital with an idea of architecture as a singularity which stands apart from the monotonous fabric (though not in its 'iconic' form).

#### Baudrillard and Nouvel: The Singular objects of Architecture

#### Böhme, Gernot: The Aesthetics of Atmospheres

### Chayka, Kyle: Welcome to Airspace (The Verge)

Subtitled, How Silicon Valley helps spread the same sterile aesthetic across the world, this article discusses the homogenized aesthetic of the yuppies. It names AirBnb as one of the platforms which has generated a 'familiar-but-local' aesthetic that transforms homes across the world to upper-middle-class Super 8s. The article cites apps such as Foursquare, which use algorithms

#### Cunningham: The Architecture of Money

#### Davis. Mike: Who Will Build the Ark

https://irows.ucr.edu/cd/courses/10/reader/New%20Left%20Review%20-%20Mike%20 Davis%20%20Who%20Will%20Build%20the%20Ark.htm

#### De Beistegui, Miguel: The End of Neoliberalism?

This text, derived from a talk given in 2009, is incredibly clear in the distinction between Neoliberal and Liberal political-economic ideologies. He makes the claim that a crash like 2008 is exactly what the Neoliberal system is set up to do. His talk counters the claims that 2008 was the "end" of Neoliberalism.

https://medium.com/@arendt\_center/the-end-of-neoliberalism-e62d99c9cedc

Deleuze: A Thousand Plateaus - Capitalism and Schizophrenia

Easterling, Keller: Enduring Innocence

Frampton, Kenneth: Critical Regionalism

Foucault, Michel: The Birth of Biopolitics

Gahl: How to Study Public Life

Hackworth, Jason: The Neoliberal Citv

### Harvey, David: A Brief History of Neoliberalism

This book is incredibly useful for the summarization of Neoliberalism's history, objectives, and outputs. It identifies Neoliberalism as a long-standing project of the economic elite to reinstate class structures and consolidate wealth to the top of the pyramid. This is achieved through a rhetoric of freedom which appeals to basic human desires. This economic ideology has been incredibly successful in enlarging the wealth gap and reinstating power to the economic elite. This text makes very clear the theoretical objectives of neoliberalism and its real action.

#### Harvey, David: Spaces of Hope

### Harvey, David: The Political Economy of Public Space

In this essay, Harvey uses the case study of Haussmanian Paris to describe the importance of the relation between public and quasi-public spaces (shops, cafes) in building the character of public space. He cites a prose poem by Baudelaire called 'The Eyes of the Poor,' which tells the story of misaligned experience between two lovers. When one sees a poor family watching him in an elite cafe along the boulevard, he is stricken with guilt. His lover, on the other hand, wrinkles her nose in disgust and asks the unsightly poor be removed.

### Hatherley, Owen. "The Architecture of Neoliberalism by Douglas Spencer Review -Privatising the World." The Guardian, January 12, 2017.

This article offers a review of the book central to my research, The Architecture of Neoliberalism, by Douglas Spencer. The conclusion is what struck me as most interesting. The author implies that Schumacher and the voices of Neoliberalism are like the Marxists before the Soviet Union collapsed, and that post-crisis, Neoliberalism has taken on a more subversive form. He predicts the architecture will not be ruthless, but dull and disciplinarian.

#### Ibelings: Supermodernism

Jameson: PostModernism, The Cultural Logic of Late Capitalism

#### Petty, Josh: Escaping the Fog of Capital Realism

https://medium.com/@joshpetty 31591/escaping-the-fog-of-capitalist-realism-12aac2ee9f79

Rassmussen: PostFascism, The Cultural Logic of Late Capitalism

Schumacher, Patrik: Corporate Fields

Schumacher: Free Market Urbanism – Urbanism beyond Planning (Master Planning the Adaptive City)

#### Schumacher + Eisenman: I am trying to imagine... Log 28

In this interview of Patrik Schumacher by Peter Eisenman, the two discuss Schumacher's goals of Parametricism. It is particularly in the end that the aims of Schumacher's work come forward. He talks about parametric analysis as a tool for understanding free, rule-governed actors' behavior in reaction to particular spatial conditions (carpet vs. hard floor). In this way, he claims the complexity of his work can steer subject within semiotics. Create a grammar for expected behavior.

#### Sharma, Sarah: In the Meantime - Temporality and Cultural Politics

#### Speaks. Michael: Individualization without Identity

In this essay from 2002, Speaks contrasts Berci Florian's proposal for the branding of cities with Rem Koolhaas' theory of Blankness. Florian's position is that urban development should be shaped by thematic identity, making surveys, focus-groups, and profiling the new tools of the urban planner. Cities must construct their identity that holds up as unique in the growing urban marketplace. In contrast, Koolhaas argues for blankness, painting identity as a restrictor of progress which produces caricatures. The generic city is the result when planning goes on autopilot (when the market rules the city). Speaks responds to these two points with the crisis of public space, which is no longer experienced as something social, but a commercial environment devoted to an individual's construction of a 'life of one's own'. The solution for the city brander is that they must orchestrate a unique experience. Economies have shifted from products and service to the experience surrounding a product.

#### Spencer, Douglas: The Architecture of Neoliberalism

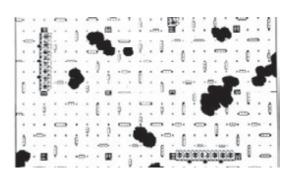
This book has been incredibly influential as a starting point for tying Neoliberal ideology to Architecture. In his analysis, Spencer heralds FOA, OMA, and Zaha Hadid Architects as the horsemen of Neoliberal architecture. He breaks down their writing, which often refers back to Deleuz and Deleuzism, and frames their projects in terms of the Neoliberal agenda. Similarly he talks of the recent trend towards affect as a result of Neoliberalism.



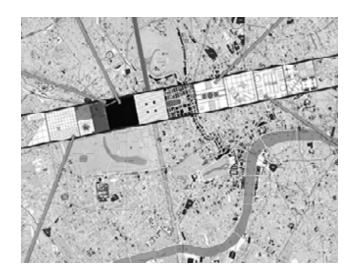
Superstudio



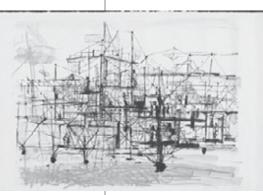
The Situationists



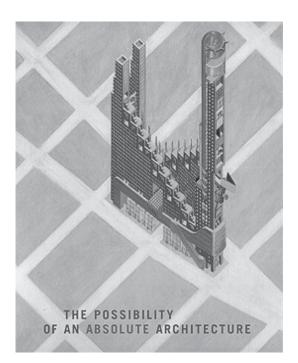
Archizoom



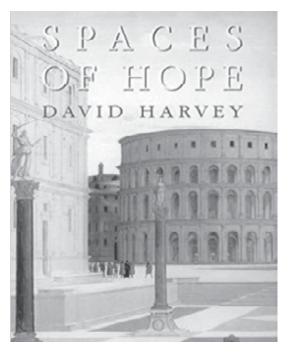
Exodus: Voluntary Prisoners of Architecture



Constant's New Babylon



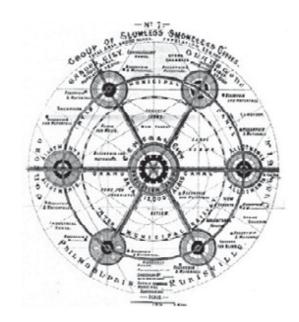
Pier Vittorio Aureli



David Harvey



Russian Constructivism



Garden City

Where is This Going?

# Writing my Own Truth Games

slowly start to sway. That wind need not pick up, but simply What makes working on this problem of 'what are you going to do about it?' so difficult is the inherent truth that the only thing continue its steady pressure, and the bridge's sway will grow that will successfully rupture Capitalism is Capitalism itself. And larger with every oscillation. If the wind continues to blow, the by no means is this event a pipe dream, our current epoch of bridges will reach such force that they tear themselves apart, Late Capitalism is running itself into ever more rapid cycles of for they were not built properly to begin with. This is what I'm crisis, and the virgin territory for expansion is running slim. If the going for. If the inherent logics of capital (wind) continue to blow, Marxists are to be believed, capitalism will fail, and soon, but of the bridges will tear themselves apart. It makes me wonder what course the question of what will come after may be worse. will its deck look like in that moment before it snaps? So that we might notice the subtle movements back and forth underneath our feet at this very moment.

I would like to imagine this moment, when capital has pushed itself to its own limits, and speculate on how far it will have taken us. To follow the trajectory set out by today's spaces of capital to its perfection. To lay the contradictions of capital bare to their own demise, so that one may see them plainly in their own life.

A bit of an extended metaphor:

If capitalism is to be imagined as an archipelago of islands, connected by a web of bridges. The terrorist bombing of a single bridge, a single effect of capitalism, would do little to disrupt the system. Even a coordinated attack, bombing twenty bridges in one moment, can provide opportunity for capitalism to rebuild, hiring the bombers to design them bomb-proof. No, this would not disrupt the archipelago's web.

There is, however, the natural force of the wind, which, when blown from an uncalculated direction, causes the bridges to

# Where Is This Going?

The films offer a first look into this world. They are shot in some of the most blatant spaces of Neoliberal ideology, and offer an eerie speculation on how these spaces naturalize that ideology. They show an eerie world of glass with deactivated protagonists stumbling through them. They show a clear served and servant class, boundaries, gates, cameras.

Architecture as narrative becomes a powerful technique of critique in the radical projects of Superstudio and the thesis work of Koolhaas, Vreisendorp, E. Zenghelis, and Z. Zenghelis (among the other projects listed in references). My thesis will mirror their medium of world-building and radical future.